

Editor: S. McInnes | MARCH 2019 | Issue No. 43

THE MARCOPOLOLINE 12TH ANNUAL CONFERENCE $20^{TH} - 24^{TH}$ SEPTEMBER 2019



DIVANI APOLLON PALACE & THALASSO HOTEL NEAR ATHENS, GREECE

MPL CONFERENCES IS WHERE RELATIONSHIPS WORK



PROGRAM

FRIDAY, 20 SEPTEMBER/Divani Apollon Palace & Thalasso

- 19:30 20:30 Welcome Drinks
- 20:30 23:00 Welcome Buffet Dinner

SATURDAY, 21 SEPTEMBER/Divani Apollon Palace & Thalasso

- 09:00 17:00 ALL DAY OFFICIAL BUSINESS
- 19:30 Meet in the Foyer of the hotel for a short walk
- 20:30 23:00 Agora Riviera Restaurant a short walk from the hotel

SUNDAY, 22 SEPTEMBER/Divani Apollon Palace & Thalasso

- 09:00 16:00 ALL DAY OFFICIAL BUSINESS
- 17:00 18:00 Football
- 19:30 Meet in the Foyer of the hotel for transportation
- 20:00 01:00 Ble Pavilion Farewell Drinks, Dinner, followed the MPL Party

OPTIONAL EXTRA

MONDAY, 23 SEPTEMBER/Divani Apollon Palace & Thalasso

08:30 – 17:30 From the hotel in transportation provided, with an Englishspeaking guide. Excursion of Athens and its historical sights, plus much more. Lunch included at Istioploikos.

DIVANI-APOLLON PALACE & THALASSO HOTEL

Issue No. 43

MarcoPoloLine Newsletter







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AGORA RIVIERA RESTAURANT

(5 minutes' walk from the hotel) EVENING 21st SEPTEMBER, 2019





BLE PAVILLION

NIGHT OF 22ND SEPTEMBER

FAREWELL DRINKS - FAREWELL BUFFET DINNER MPL PARTY WITH DJ AND LIVE BAND



ISTIOPLOIKOS RESTAURANT

LUNCH 23RD SEPTEMBER 2019

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OPTIONAL EXTRA



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VIP FULL PACKAGE EVENTS 2019

CONGRATULATIONS TO OUR 2019 SPONSORS!

MarcoPoloLine Newsletter

SPONSORSHIPS

- Lueders & Stange KG GERMANY
- Aerosea World Logistics Ltd. KENYA / UGANDA
- Shine Logistics Co., Ltd REPUBLIC OF KOREA
- United Cargo Management USA
- Atlas Shipping Services Ltd. INDIA
- ABC Shipping Co. Sarl LEBANON
- Vision Log Consultorio Aduaneira e Logistica Ltda -Centaurea Group - BRAZIL
- Peter Rathmann & Co. GmbH GERMANY
- Visa Global Logistics Spa ITALY
- Amarine Shipping Co. Ltd. REPUBLIC OF KOREA
- EAWL VIETNAM
- Worldwide Logistics Ltd USA
- Tokyo Freight Services QATAR
- Hugo Express Oy FINLAND



marcopololine.com



FULL ANNUAL EVENTS PACKAGE DEAL 2019

"It's better to look ahead and prepare, than to look back and regret."

Jackie Joyner-Kersee

MarcoPoloLine will be there for you or with you,

your success is our success!

MPL takes booths at international trade exhibitions to represent your company.

MPL's goal is to help YOU to increase YOUR business around the world. Your presence will not be mandatory, as MPL staff will be your personal sales executive for the whole period of the exhibition, and will use your promotional material to represent your company.

Benefits

- Securing new contacts to develop business at a fraction of the cost of taking an exhibition stand for yourself
- Promoting your company name at prestigious international exhibitions
- Saving time, traveling expenses and accommodation.



Events Calendar 2019

- 1 logistic exhibition at Transport Logistics in Munich, Germany, 4–7 June 2019
- 2 suppliers exhibitions at TIF (Thailand Industrial Fair), Bangkok, Thailand, 13-16 February 2019 and at The Big 5, Dubai, UAE , 26-29 November 2019
- 1 attendance at our next Annual Conference in EUROPE
- 1 VIP TABLE DURING THE OTO MEETINGS
- your company logo on our web for the whole year
- 2 pages of advertising on our conference booklet
- your logo on the material of the conference (block notes, flags)



ACE - GREECE & CONFERENCE HOST

MarcoPoloLine Newsletter



T: 0030-2104613100 F: 0030-210 4612100 E: info@acelogistics.gr S: www.acelogistics.gr



ACE Logistics Stamoulis C. LTD provides logistics solutions, such as:

International Transportation

Airfreight—IATA Cargo Agent

Seafreight— NVOCC FCL /LCL service

Roadfreight—Europe, Balkans, Turkey

• Custom clearance and formalities

Having more than 40 years experience we are able to provide integrated and economic solutions

Storage -Free and Bonded warehousing

Bonded cargo - Type A warehousing accreditation

Free cargo storage

Shorting, unpacking, palletizing, re-packing, picking, collection and distribution per item/code

• Distribution

Within Attiki area on daily basis

Within Greece with 24-48 hrs transit time

- Project cargo (cars, yachts, fairs, exhibitions, art works, IOG-OOG)
- Value added services adjusted to our partners needs

It is an honor for us to receive your inquiry and provide our best services along with competitive rates. Do not hesitate to contact us for your logistics needs in Greece.

Yours sincerely, Panagiota Kemali For ACE Logistics Stamoulis C. LTD



AGL CARGO - BRAZIL

Issue No. 43

MarcoPoloLine Newsletter



AGL CARGO is a FFwder established at São Paulo-Brazil back in 2005 whose core competences are: Air, Ocean (containers and Project cargoes), Road and Rail transport, Customs Brokerage and Cargo Insurance, while our main markets are Usa, Europe, India, Intra Latin America and Asia). At present we run 9 own offices (Sao Paulo-SP, Santos-SP, Goiania-GO, Itajai-SC, Curitiba-PR, Belo Horizonte-MG, Fortaleza-CE, Recife-PE and Guarulhos Airport) but we offer services all over Brazilian territory via operational sub-agents.

Our local and reginal offices in Brazil, bring an unique opportunity to have a dedicated sales team looking after all our businesses in the country. Indeed a global expertise with a local touch !

For any additional information, please contact the undersigned,

with Best Regards, Mauricio Gulfier Managing Director

> Av. Queiros Filho, 1700 – Torre B – 3° Andar – Sala 308 CEP: 05319-000 - São Paulo– SP – Brasil Fone: 55.11.3120-7002 Cel.: 55.11.97541-3230 Email: mauricio.gulfier@aglcargo.com Skype: mauriciogulfier

ALFONS FRERIKS LOGISTICS – GUIDING YOUR TRANSPORT WORLDWIDE



Alfons Freriks Logistics is your partner for all kinds of transport. We are since the beginning of 1978 a leading player in logistics with a complete range of services; for road, air, sea, and rail and basically everything in between (warehousing and customs facilities). We have expanded our services throughout Europe and our specialty in worldwide overseas forwarding guarantees an excellent service.

MarcoPoloLine Newsletter

From our office in Veenwouden (Netherlands) we direct all transport via road, water and rail throughout Europe. Our office forms the heart of a qualified network with a total supply of logistic services. An important feature is the intermodal-and container transport. With daily services and the excellent cooperation with professional agents all around Europe.

From our office in Rotterdam (Netherlands) we direct airfreight, continental and intercontinental container transports. Our office in the world port of Rotterdam forms the heart of a qualified network with a total supply of logistic services. Our specialty is the worldwide overseas forwarding. With weekly N.V.O.C.C.-services and the excellent cooperation with professional agents all around the world.

Alfons Freriks Logistics is a professional organization with an excellent feeling for your needs . With our distinguishing abilities which you can see in the small detail, doing just a little more than people expect. Versatility and adaptability are important achievements. A commitment is a commitment! We put a high value on intensive cooperation.

ALFONS FRERIKS LOGISTICS THE NETHERLANDS



MarcoPoloLine Newsletter

AMARINE - SOUTH KOREA

2.5) POST Dear MPL members Thanks for remembering us. MarcoPoloLine amarine shipping South Korea 2017 Vietnam 2019 Wishing you all the best ! Best regards. From Cesar amarine shipping &

CARE - ITALY – GENERAL AVERAGE

MarcoPoloLine Newsletter

Very occasionally, things go wrong. In January 2019 Hapag Lloyd's vessel Yantian Express was enroute from Colombo to Halifax, NS when a fire broke out in a one of the containers on board. In an effort to extinguish the blaze, a huge volume of water was aimed at the fire and this water collected in the hold of the ship causing damage to cargoes which were not affected by the fire. General Average was declared and Average Adjusters appointed. The ship and her cargoes will be assessed in the appointed port of refuge in the Bahamas. All cargo interests are required to contribute to fund to the costs of preserving the vessel, her crew and cargo before undamaged cargo can be released. General Average claims can

take years to finalise and the security demanded by average adjusters might significantly impact shipper's and consignee's finances.

An All Risks Marine Insurance Policy will cover a General Average bond or guarantee required by Average Adjusters, obviating the financial stress on the shipper or consignee.

To my knowledge there have been two cases of General Average in the last 12 months affecting thousands of containers. We naturally hope that none of our members or their clients were affected by the two events. International Insurance Broker

If you believe prevention is better than cure, now might be a good time to contact Matteo at Care matteoalbertini@ brokercare.com

Further details about Care are in this Newsletter.



FAST FREIGHT - ROMANIA

MarcoPoloLine Newsletter

Starting with 2018, Fast Freight SRL Romania is happy to announce that they have expanded their line of direct services by opening its own intermodal terminal.

The terminal is equipped with machineries for any type of general and project cargo – from big blocks of marble, paper rolls up to special equipment for food graded products like: grains or wine.

As a plus, the warehouse is situated inside a bonded area of the Constanta

South Agigea port so it can be used for both 3PL shipments, including Amazon types.

With a surface of 7500 sq., we have also a warehouse of 1500 sq. covered where products can be accommodated- so we can handle both inside and outside cargo.

Rail access- another plus and also we can handle conventional vessel.

Another big plus for wooden products, can be loaded up to maximum payload and the client will not lose an inch in height- for wood we can also provide the service of treatment.

Our sales team – ffsales@fastfreight.ro is always ready to assist , no matter the project – we don't say no- we say let's do it.

Hope this will be a big plus also for the MPL family and will help the partners inside the network offer better services at a better prices.

> Fast Freight Constanta Port Sud Agigea Phone: +40 732 555 004 Email: ffsales@fastfreight.ro www.fastfreight.ro





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FMG - RUSSIA



Contact information:

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EKATERINBURG +7 343310 15 56 c.service@fmgshipping-ekb.ru

SAINT PETERBURG +7 812 448 82 83 general@fmgspb.ru NOVOROSSIYSK +7 861 730 11 67 fmgnovo@fmgnovo.ru

VLADIVOSTOK +7 42327956 25 all_office@fmgvlv.ru



Main activities:



Ocean container carriages



Rail, road and air carriages



Consolidated cargo carriages



Port forwarding



Warehouse services



Custom clearance and certification



Cargo insurance



Multimodal carriages



High & Heavy cargo

carriages



Ship chartering services

GLINK LOGISTICS SERVICE CO., LTD

Issue No. 43

Located at 2nd floor, 217 Nguyen Van Thu Street, Dakao Ward, District 1, Ho Chi Minh City, Vietnam.

MarcoPoloLine Newsletter

Glink Logistics is one of the pioneer freight forwarding & logistics company in Vietnam. Our core strength has always been our flexibility and ability to bring logistics solutions both in the local market and to our world-wide clients, with true value for money. Internationally, we have established agency agreements with other leading independent freight forwarding companies, throughout the world. Glink Logistics is truly a pioneer and innovator to serve your complete logistical needs.

- With our competitive advantages: Wide Agency Network in the World, especially in USA & Canada
- Good Relationship with Airlines & Steamship
- Good working relationship with
- relevant authorities
- Competitive Rate
- Vast Experienced and Good Skills team
- Stability in Management
- Strong Company Culture
- Financial Sounds
- Our services are included:
- International Sea & Air Freight Forwarding
- Domestic Transportation
- Warehousing & Distribution Services
- Custom Brokerage

Contact information: Tel: (+84) 8 3822 3567 Fax: (+84) 8 3822 3568



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GLINK LOGISTICS SERVICE CO., LTD - CONTACT

Management					
Position	Name	Email	Cellphone		
Director	Jereemy Tan	Jereemy.Tan@glevietnam. com.vn	+84 908 214 548		
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Managing Director	Sophia Phan	Sophia.phan@glevietnam. com.vn	+84 903 773 134		
General Manager	Ella Cai	Ella@glevietnam.com.vn	+84 909 028 307		
Assistance of Board of Manager	Vanessa Nguyen	Vanessa@glevietnam.com.vn	+84 9 333 28 000		
Commercial		· · · · · · · · · · · · · · · · · · ·			
Sale Manager	Umi Tran	umi@glevietnam.com.vn	+84 983 799 068		

Operations					
Export					
Customer Service Manager - Export			.04.025020407		
(Intra Asia - Europe - Oceania - Africa -South Africa)	Helen Nguyen	helen@glevietnam.com.vn	+84 935020187		
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Import					
Senior Customer Service Executive - Import	Mina Tran	Mina@glevietnam.com.vn	+84 90 1414 555		
(All trade)					
Documentation Executive	May Nguyen	May@glevietnam.com.vn	+84 90 1414 555		
Accounts					
Chief Accountant	Kim Phung	kimphung@glevietnam.com.vn	/		
Accountant Executive	Van Vo	van@glevietnam.com.vn	/		

GLOBAL UNION ALLIANCE COMPANY LTD.

Issue No. 43



We moved this cargo from Vigaz on 40 FR to Jebel Ali we cleared the cargo from Jebel Ali Port and moved the shipment via Lowbed Trailer via land from Jebel Ali to Oman.

MarcoPoloLine Newsletter

Length 7.60 MTR Width 6.50 MTR Height 2.80 MTR Weight 37 tons (cargo weight) OOG shipment Cargo Description: Converter

Special thanks to Mr. Satish – General Manager ALS Oman who successfully moved this shipment without any hurdles

> Hareb Ahmed Commercial Manager















GRANT - COSTA RICA





MAIN SERVICES:

- FREIGHT FORWARDER
- CUSTOMS BROKERAGE
- INTERMODAL TRANSPORT (FCL/LCL)
- PROJECT CARGO TRANSPORTATION
- STORAGE AND BONDED WAREHOUSE
- CONTAINER TERMINAL REEFER/DRY CARGO

OUR COMMITMENT ... YOUR CARGO



GREENWAYS - KUWAIT



CONTACT KUWAIT

Greenways Logistics International Co Fadala Complex, Floor 3, Office No 1. Farwaniya, Kuwait Tel: 00965 24760381/24760581 - Fax: 00965 247 60591 email: bdm@greenwayslogistics.com admin@greenwayslogistics.com sales@greenwayslogistics.com greenwayskwt@gmail.com website: www.greenwayslogistics.com



NEUTRAL CONSOLIDATION - INDIA





A PROGRAM FOR FUTURE LEADERS.

Knowledge is one of the biggest fundamental tools to become a successful leader. One must grasp all the possible knowledge for the constant learning and development of mind. But a great leader becomes great not only because of his knowledge but also with his experiences.

So, to enhance the skills and the knowledge and to share some experiences with our employees, we organized a Leadership program which was conducted by Sonia Mehta. She is a communication skills and leadership coach. Sonia shared her valuable experiences, knowledge, skills that worked as an influence for our employees to reach the highest point in their careers. The program took place at Ambassador Hotel, Mumbai.

Leadership is more than just a quality, it's a lifestyle. A lifestyle that unlocks the doors for great powers and potential around you. Leadership is all about bringing your people together to achieve huge success and greater results.



THE GOLDEN GET TOGETHER

After a hard work session of months, a break is very essential to loosen the busy nerves of our minds. Therefore, Neutral Consolidation had it's annual get together with all the staff and management from 30th November to 2nd December at a serene offsite resort 'Amidst Nature' in Nasik city.

Every individual was all set to have a great fun time with their colleagues. Every day was set for several team building activities. The energy of the daylight enthused the team for indoor and outdoor games and the sparkling moonlight was meant for the music.

The friendly environment of the gathering was overloaded with fun, energy and togetherness.



Neutral Consolidation Services +91 22 48791400 I +91 22 48791800 info@neutralconsolidationservices.com



PANDA - TAIWAN



Core Business:

- Ocean Freight

Shipping and delivery of cargo imports & exports

- Air Freight

Air freight brings immediate service. Panda has established sound and lasting cooperative relationships with major airlines throughout the world. It provides the services for imports and exports by air, declaration, and logistics solutions.

- Warehousing Logistics

Panda brings you value-added logistics services

- Land-transport Service

Panda provides land transport and bonded goods transport with top equipment. It handles each item of cargo with dedicated professionalism to guarantee a the timely and safe delivery of cargo to its destination.

- Express Delivery

Panda, integrating with upstream and downstream partners, promises timely arrival of express cargo.

- Exhibit Service

tradeshow packaging, import and export declaration, responsible for contacting

the organizers in China and abroad and freight forwarders, accepting the commission of exhibitors in China and abroad, providing advise on exhibit transport, coordinating the moving-in and moving-out of exhibits.

- Agent & Customs

- Project Cargo

No matter of the project site locaton or handling requirements for erection/ shutdown jobs for industrial plant etc.

台中市北電話交合語三段447號26線(環球巨星大樓) 26F, No.447, Sec.3, Wenkin Rd, Battin Dist, Tachung Cry, 40667, Tawan RC.C. 7; +886-4-2292-5288 F:+886-4-2292-5488 E:+886-4-2292-5488

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PARISI - CHINA



Business Scope

Air Freight - Airfreight, Express and Charter

Sea Freight - FCL, LCL and Sea/Air

Road Logistics

Rail Logistics

Contract Logistics - 3P and Contract Logistics

Lead Logistics - 4 PL and Logistics

Dedication Solution for Major Industries



SHINE - SOUTH KOREA SPECIALIZED SERVICE — STEEL PRODUCTS WITH SHINE LOGISTICS CO., LTD.

We, Shine Logistics Co., Ltd., has been handling for such commodities as STEEL Products which are Stainless Steel Coils, Steel Bars, Steel Plates, Steel Sheets, Wire Rods with full experience whatever the bulk (conventional) and container service required.

MarcoPoloLine Newsletter

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We can provide stuffing, shoring/lashing for the containers, and store at our own Warehouse without any problem. All of staff are highly experienced in dealing with STEEL Products. Presently, there are major changes in trading terms such as DAP and DDP in order to get invaluable goods to their destinations in the fastest way at very efficient costs. Taking all this into consideration, we can highly provide superb logistical procedures via our expert agents located worldwide.

For shipment requirements to / from Seoul, Korea, make sure to contact our team Please contact us at : cbim@shinelogistics.com











Shine Logistics Co., Ltd.





TOKYO FREIGHT - QATAR

MarcoPoloLine Newsletter



TOKYO FREIGHT SERVICES W.L.L

AN INTERNATIONAL FREIGHT FORWARDER

Tokyo Freight Services is very honoured and humbled to receive the "Best Clearing Company Award" given by the General Authority of Customs on 29th January 2019, held in Sheraton Hotel, Doha, Qatar.

The director and top managers of Tokyo Freight Services have deeply conveyed their gratitude to the whole team, to every single one employee who was determined to do their best, highlighting that this achievement would have been impossible without the teams' hard work, undying commitment

and dedication towards excellence.

The General Manager of Tokyo Freight Services, Mr Abdul Rauf further explained that this recognition is owed to their customers who have been supportive to them, who believe in their capability to deliver a service that continuously meets their expectations and standards, and most certainly to their loyal agents and partners across the globe who have been continuously entrusting their customer's valuable goods to them on the basis of DDU and DDP terms. Tokyo Freight Services

work with them, hand in hand, with a common goal, and that is to provide the highest level of satisfaction to their respective customers.

This award is a manifestation that Tokyo Freight Services truly embodies its values on teamwork, commitment, accountability, and leadership in every undertaking that they do.



Enclosed photo: From left to right Abdul Rauf (General Manager), Abdulla Moideen (Managing Director), Mohammad Hassan (Best Clearing Agent Awardee in TFS), Hussin Mohamed (Clearance Admin Manager)

TRIPLE CROWN - U.A.E. TRIPLE CROWN SHIPPING & LOGISTICS LLC DUBAI, U.A.E.



We are very pleased to announce that Capt Ranjan Kumar will be joining TCSL as an Executive Consultant on Sunday, 24th March 2019.

MarcoPoloLine Newsletter

Captain Ranjan will work with our team to provide advice in operations as well as generate business to help us grow. He has over 20+ years of experience in Shipping, Logistics Ports, Supply Chain and Business Development. He has also been the Captain in Command of the vessel with Mitsui OSK Lines, Japan. Ranjan has worked largely with Abu Dhabi Ports where his main role was to create synergy between trade and the port. While working there he has built relationships with the authorities and has also been part of the transition team of moving Mina Zayed CT to Khalifa Port. He is well versed with all operations to ensure everything runs smoothly and also maintained good working relationships with vendors and port officials. We are also confident his problem solving skills will be an asset to our company. Ranjan has a Bachelors of Commerce from Delhi University and has also completed his Ship Master Competency Exam from Nautical College, Fleetwood, Black pool Lancashire, U.K in 2001.

Please feel free to contact Ranjan on ranjan@tcsldubai.com. We look forward to welcoming him on board.

WORLDWIDE LOGISTICS LTD. - U.S.A.

Issue No. 43



Is proud to announce its new 30,000 sqft. Warehouse on the west coast located in Torrance, CA, less than 15 miles from LAX and Long Beach Ports. The space is perfect for transloading, consolidating, as well as short term storage.

MarcoPoloLine Newsletter

We are ready to handle any commodity in our LAX facility.

Worldwide Logistics, Ltd. Los Angeles Area Long Beach, CA 90807 Website: www.worldwidelogisticsltd.com









THE 17th THAILAND INDUSTRIAL FAIR "SMART SOLUTION CREATE INTELLIGENT MANUFACTURING"

13 - 16 FEBRUARY 2019 BITEC • BANGKOK • THAILAND

THAILAND INDUSTRIAL FAIR 13-16 FEBRUARY 2019

Show Profile

Thailand Industrial Fair (TIF) is the 17th international trade exhibition for modern industrial technology, machinery, equipment, industrial supplies and services for Thailand¹s and ASEAN¹s manufacturing industry. It is also the dynamic platform which provides visitors with the great opportunity to meet quality suppliers. Plus discover the latest technology and modern machinery to enhance their productivity and competitive capabilities. Furthermore, the ability to obtain special offers from leading brands and technology leaders. In addition, numerous business activities have been presented at the exhibition including business relationships, that facilitates traders and buyers to effectively do their business together.

It has been a very nice new opportunity! We thank our VIPs who joined us there, and we are looking forward to seeing you again in Munich for the Transport Logistic Exhibition in June! Another topic, in our field and it will be a huge success!

We have improved the image of our stand, making it bigger and smarter, to give the opportunity to our VIP partners to promote their companies in the best way possible!

MPL is always active, offering Exclusive Services for its Exclusive Members!

See you in Munich, and follow us on our Social pages!!



Sophie Cappa Sales & Marketing Manager MarcoPoloLine Group Tel./Fax: +39 010 0987705 Cel: +39 335 5461396 Tel: +39 335 5461396 Skype: sophie.cappa4



MarcoPoloLine's official insurance Broker



WE ARE A LEADING SPECIALIST INTERNATIONAL INSURANCE BROKER, NEGOTIATING DEDICATED COVERS FOR OUR CORPORATE CLIENTS, BY LIASING WITH THE BEST GLOBAL INSURANCE COMPANIES.

MarcoPoloLine Newsletter

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We can cover you worldwide thanks to our global network.



MarcoPoloLine's official insurance Broker



As an MPL member, you can fully benefit from our exclusive advantages, protect your company and obtain training and assistance for your peace of mind. EFFECTIVE RISKS TRAINING TO ANALYSIS IN A COMPLEX AND EVER-EVOLVING WORLD, CLIENTS, REGULAR PROVISION OF NEWS AVAILABILITY OF ESTABLISHED ASSISTANCE OUR SPECIALISTS, IN-HOUSE CLAIMS EXPERTISE IN TECHNICAL AREAS AND SERVICE THROUGH OUR WORLDWIDE HANDLING CONTRACTUAL WEBSITE AND SOCIAL MEDIA REVIEW **OUR BESPOKE PRODUCTS FOR MARCOPOLOLINE** MEMBERS, AT EXCLUSIVE RATES AND CONDITIONS:

	\sum	
CYBER INSURANCE	TRAVEL INSURANCE	POLLUTION INSURANC
The new frontier of insurance, covering unprecedented and perilous risks and your exposure. Stored data, personal information of your customers,	Freight forwarders travel very much wordwide: it's part of their job. When they do so, it is key that they are properly protected against the many and	Most firms aren't covered environmental laws and becoming more and mor better to act and be proj Logistics companies are
	The new frontier of insurance, covering unprecedented and perilous risks and your exposure. Stored data, personal	The new frontier of insurance, covering unprecedented and perilous risks and your information of your customers, covering unprecedented and perilous risks and your is key that they are properly protected against the many and

customers, covering goods with appropriate conditions for

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Storage insurance - Bespoke

Maritime charterers' liability

and cyber attack, due to the systems. You are concerned and the liability framework

Care has negotiated special terms for MPL members, with a

e strict, ected hugely not ship MarcoPoloLine's official insurance Broker





Travelling very much for business? Well of course, you are an MPL freight forwarder!

INSURE YOUR BUSINESS TRIPS

As of today, travel implies a series of often underrated risks: health, terrorism, travel disruptions, personal liability, thefts... and it's important to be properly protected in every situation.

CARE has negotiated exclusive rates for MarcoPoloLine members with BUPA Global Travel, a leading insurer.

Highlights:

Choose your mix depending on your needs:

BASIC COVER BENEFITS

- Unlimited medical cove
- in-patient treatment
- Out-patient treatment
- Evacuation
- Repatriation
- Mugging and assault
- Compassionate
 emergency rempatriation
- Accompanimen
- Compassionate
 comproprior visit
- Statuory arrangments in case of death
- Home transportation of the deceased

NON-MEDICAL OPTION

- Personal accident death and disability
- Baggage theft, loss, or damage
- Baggage delay
- Theft of passport/cas
- Personal liability property damage
- Personal liability bodily injury
- Travel delay
- Missed fight connection
- Hospital daily benefit
- Security and legal assistance

TRIP CANCELLATION OPTION

This option covers in case you are unable to travel due to acute illness, injury or death

Unique Advantages:

- > Free choice available between Annual travel or single trip, both as company or individual
- > Access BUPA's 24/7 multi-language emergency assistance service in case of need
- > Get your virtual insurance card on your handheld device with BUPA's myCard app

Have your company fully covered, starting from less than 4€/5\$ per travel day! Get a direct quote at **insurance@marcopololine.com** or visit **www.brokercare.com**

Kargosmart.
EXAMPLE AND THE REPORT OF A DECEMBER OF A DE

NEXT EDITION

Please note that the next Newsletter will be out end April 2019. Kindly ensure you send me your input by 15th April.

REMEMBER:

- YOU can promote your company - YOU can provide information on new trade legislation in your country, which might affect your fellow members

- YOU can express your views on a wide range of subjects of importance to the freight forwarding industry or MPL in particular

- YOU can contribute antidotes, or share experiences of interest, either serious of amusing - YOU can start ongoing correspondence with other members in the form of letters

Where possible include photographs it makes everything that much more interesting WHATEVER YOU DECIDE, IT IS IMPORTANT YOU SUPPORT YOUR NEWSLETTER.