





SEASONS' GREETINGS TO ALL MPL MEMBERS WISHING EVERYONE A HAPPY PROSPEROUS AND HEALTHY 2014

REFLECTING ON THE 6TH MPL CONFERENCE

To quote our **MPL Chairman, Robert P. Dreelan**, "If we had had a higher turnout, the Conference in Cape Town, would have undoubtedly been the very best to date. The venue, hotel and organization were superb."

Thissentimentwasreflected in the question naires, each attending company completed.

We would first like to start off by giving a special thanks to **Elite Clearing** and **Forwarding** and **DN Freight**, as shared co-hosts in South Africa. It is to them we owe our gratitude for making the **6th MPL Conference**, run so magnificently.



Fred, Lezelle and Ben of Elite Clearing and Forwarding/South Africa

Robin, our MC for two years in succession, not only works with such dedication for MPL, he somehow manages to keep everyone guided in the right direction as to where and when to meet for each Conference activity.



He has a wealth of information when it comes to Public Relations, which he expressed so perfectly during his presentation.

Robin, our MC, taking a well earned tea break

By overwhelming requests from attendees both in Vietnam last year and South Africa this, he will be a permanent fixture at every MPL Conference, subject to his availability.

Finally a very big thank you to Sophie, attending her first MPL Conference, and representing the MPL Administration.

She did an excellent job, particularly as she was thrown in - so to speak - head first.



Sophie, being presented a gift of appreciation from our MPL Treasurer



The 6th MPL Conference TEED off with the MPL Golf Tournament, Sunday morning, 6th October. Sayer from Sea Net/Pakistan won the prize for Longest Drive.

Anthony of Transmodal/USA won for nearest the pin.

Whilst Rick from KTL/Australia and Anthony, again of Transmodal, tied for overall winner.



PAUL (Mercator/UK) - ANTHONY (Transmodal/USA) - SAYER (Sea Net/Pakistan) - WAYNE (ACA/New Zealand) MYLES (Mercator UK) - RICK (KTL/Australia) -FRED (Elite/SOUTH AFRICA)



ANTHONY, PAUL (also our MPL Treasurer), SAYER RICK

Sunday night's welcome cocktails and dinner, was the first opportunity for attendees to get to together, in a relaxed atmosphere, see old friends and make new acquaintances.

We were fortunate on the Monday morning to have an excellent selection of speakers.

In addition, prizes and congratulations were handed out to two exceptional members. The Best Member of the Year was presented to Sam of Prime Trans/USA. His company coveted this title for their absolute dedication, loyalty and fair and competitive attitude. Furthermore, Sam has attended every MPL Conference since his company joined in early 2009, and was represented at exhibitions where MPL had a stand/booth. MarcoPoloLine MarcoPoloLine



Our MPL Director, Luis presenting Sam of Prime Trans/USA with the prize for Best MPL Member of the Year.

Tehran Co. of Iran received a prize as Highly Commended Runner Up to the Best MPL Member of the Year.

Their active membership within the Group, sustained loyalty, particularly considering the sanctions against Iran have shown themselves to be professional and efficient in working with our members worldwide. Again like Prime Transport they have been represented at every MPL Conference since they joined.

Tehran Co. is most commendable and certainly warranted this award.



Elmira accepting the award on behalf of TEHRAN CO. from our MPL Chairman, Robert P. Dreelan



Each attendee received a gift of an electrical adaptor which can be used worldwide, together with a most unusual 'cloth' mouse pad.

This mouse pad is excellent for use in hot

climate, because it has the advantage of the mouse gliding easily and not sticking to a plastic or rubber pad, as it might do in extreme heat.



Monday afternoon was followed by the One on One meetings, as was all day Tuesday. Late Tuesday afternoon rounded off with the MPL

Football Match. The game was most eventful.

The players gathered in the hotel reception and then realized no-one had a ball! Our MPL Treasurer (Paul) was appropriately dispatched in a taxi to buy one and the teams went off to the playing field. Luckily the local school, where the game took place, had a plastic handball which the guys used until he got back with the real McCoy. The final score was 5-3 with the WHITES WINNING. To clarify one team wears black T-shirts (or dark colored) and the others wear white T-shirts (or light colored).

There were some notable performances – Alessandra from Vision Log/Brazil scored a wonderful goal and Myles of Mercator/UK saved a penalty. Rick – KTL/Australia our famous MPL Golfer, was on the score sheet and a constant threat to the opposing defense.

He showed some skilful touches and continually fed the ball to the star striker Alessandra to score. Someone booted the ball so hard that it hit the fence behind the goal and burst. The game resumed with the school's handball.

It was a good natured but competitive game with some fine goals being scored.

Paul, as referee says that if he had to pick a 'man' of the match it would be Wayne from ACA/ NZ.

Although he found the round ball quite difficult to get used to (being a Kiwi, he's more used to chasing eggs), he was industrious putting in some firm tackles and fine passes – a great team player. The referee was a total Muppet awarding 'darks' a penalty for what was clearly an accidental handball.



Elize and Brett of DN FREIGHT/South Africa

The social events are an important aspect of our Conferences. The one on one meetings, provides each company with short introductions to others, but during the social events this is when you seek out those companies which most impressed you. Over drinks and dinner, or a day's excursion, is when you get to know each other better. Statistics have proved that more long lasting business transactions are made successfully in a relaxed atmosphere.

To coincide with that thinking, the 6th MPL Conference offered two evenings away from the hotel. On the Monday night there was the elegant Pigalle Restaurant hosted by Elite Clearing and Forwarding, whilst on the Tuesday evening a more down to earth venue, Richard's Bistro, which in addition to dinner, provided light entertainment followed by the MPL Party, which drinks and disco, which was hosted by DN Freight.

For those who wanted to venture into the South African wild, we offered a Safari. This too was hosted by DN Freight.

The TEAM

On the following pages you will find a selection of photographs, from the gallery sent to you last month.

For those of you who attended the Conference, it will give you an opportunity to reminisce, for

I would like to congratulate you and your team for putting up a very well-organized Conference. I personally commend the friendly atmosphere within the group members brought about by the fact that MPL has a smaller network compared to other organizations.

I really appreciate being part of a smaller network like MPL since it allows the members to really get to know each other and be of better partners for one another. MPL provided activities which helped build camaraderie among its members. Also, it is worth-noting that your team had done a great job in choosing the right place (Cape Town) and hotel (African Pride 15 On Orange Hotel). The place is just perfect to take the members on a trip where those who did not it will give you an insight as to what you missed.

We would like you to see just some of the comments received from those who attended the **6**TH **MPL CONFERENCE**

we can focus on building stronger business relationships, away from any distraction. Over-all, I am impressed at how you were able to carry out the entire Conference.

As they say, "there's always room for improvement." Having said that, I believe that MPL could work more on having more activities that will create a stronger bond among its members... allowing the each member to strengthen and build up one another.

> Best Regards, ABDUL SAMEER MOHAMED Managing Director ව CEO



Dear Sandy,

This meeting was very good. PARISI GRAND SMOOTH gained a lot from it.

Tak Chu



'SORRY, but the MPL Conferences in Vietnam and South Africa was just perfect. Am afraid not many improvements possible.

LODERS & STANGE

Keep Robin the MC - if possible!!

PAY-ANDRES LUEDERS (MD) LUEDERS @ STANGE/GERMANY



MPL GOLF TOURNAMENT COMMENCED SUNDAY MORNING





AFRICAN PRIDE IS ON ORANGE WELCOME COCKTAILS





AFRICAN PRIDE IS ON ORANGE WELCOME DINNER





Rob Spittel - MPL Director Alfons Freriks Logistics Holland Robin Lander Brinkley - Master Of Ceremonies Maxwell Communications, United Kingdom



Mark Cairns – Sales Director Of Maersk Africa Maersk Line, South Africa



Naier Farroukh Comatram, Tunisia

SPEAKERS



Duncan Odiwuor Kawino Seedcol Global Shipping Ea. Co., Kenya Anthony Ambrosio Transmodal Corporation, United States

Robert P. Dreelan - MPL Chairman Multilogistics S.P.A., Italy

Paul Goehlert - MPL Treasurer Mercator Cargo Systems Ltd., United Kingdom



AFRICAN PRIDE IS ON ORANGE MONDAY MORNING





ONE TO ONE MEETINGS





MONDAY EVENING 7TH OCTOBER

Statement of the local day



MPL FOOTBALL MATCH





COCKTAILS DINNER ENTERTAINMENT



TUESDAY NIGHT PTH OCTOBER

RICHARD'S BISTRO

MPL PARTY

Es BRATTERSTERS

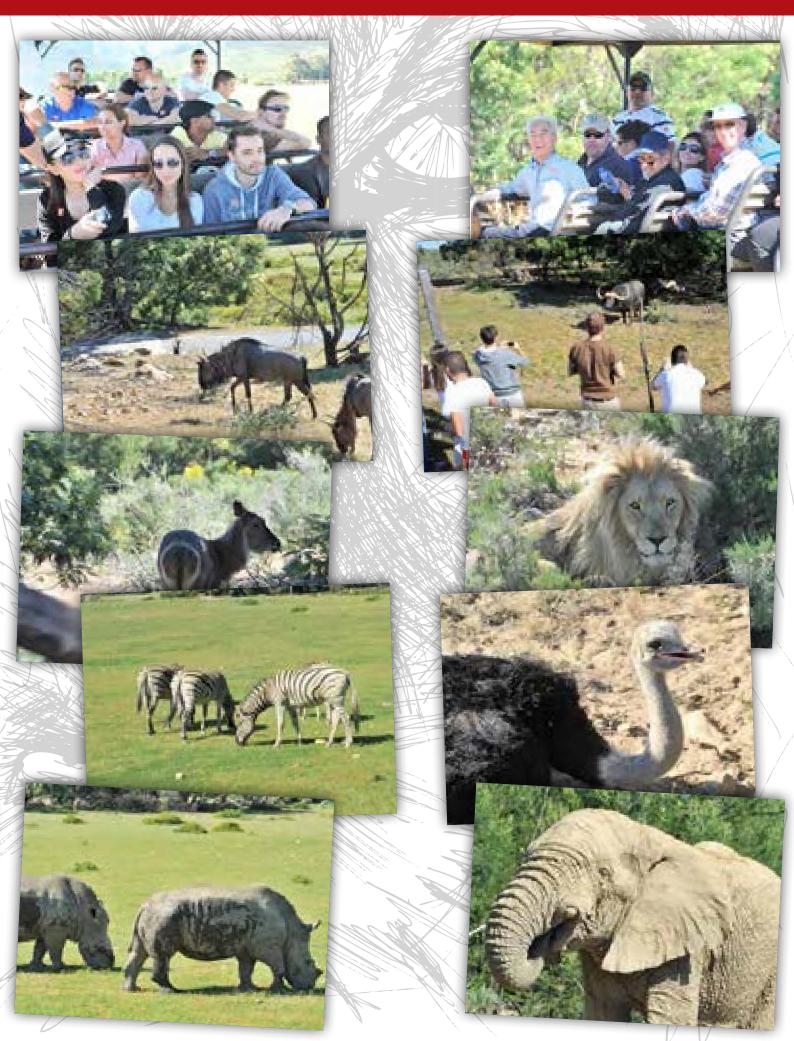


9TH OCTOBER



SAFAR1

9TH OCTOBER





7th ANNUAL MPL CONFERENCE 2014

The **7TH MPL CONFERENCE** will be held in The United States, most likely, but NOT definitely in one of 3 cities.

THE **7TH MPL CONFERENCE** will take place in September or October, 2014, with actual dates being

decided based on **AVOIDING** important National and Religious Holidays worldwide.

The below 3 possible **CITIES** (listed in alphabetical order - NOT necessarily by preference) have been selected, principally because in both September and October, the climate is guaranteed to be warm.

For those who may have stopped off in Los Angeles for a day or two, not knowing the place or anyone there, probably found the experience daunting. It could be judged as a sprawling city, with no center point, and crisscrossed by spaghetti of Freeways and too much traffic.

Los Angeles is in fact, a conglomeration of MINI TOWNS, each with it own 'town halls', police stations and community feel.

If chosen, the hotel will be in Venice or Santa Monica, which are adjacent to each other.

Named one of the Top 10 Beach Cities in the World by National Geographic, Santa Monica blends urban energy, beach town atmosphere and natural beauty for an unrivaled California coastal experience.

Santa Monica/Venice have an enormous selection of excellent restaurants covering a huge variety of different worldwide cuisines. The vista of both the Pacific Ocean and the mountains behind are spectacular.

The nightlife in Los Angeles is amazing, and diverse. Providing something for everyone.

Renown places, such as Beverly Hills, Brentwood (homes of the stars and corporate millionaires), Westwood (where most films are first premiered and the resting place of Marilyn Monroe, plus numerous other famous stars) and Hollywood are all very easily accessible from Venice and Santa Monica. The day's excursion could be sightseeing these places, plus visiting Universal Studios to watch how films are made and stunt actors in action OR a trip to Catalina, a famous island just off the coast.

Alternatively a short flight for a day or two to Las Vegas.

- With 3 MPL Members located in Los Angeles, we would have NO shortages hosts.
- Yours truly, (MPL Secretary/Newsletter Editor) grew up in Santa Monica and knows it better than any other city in the world.

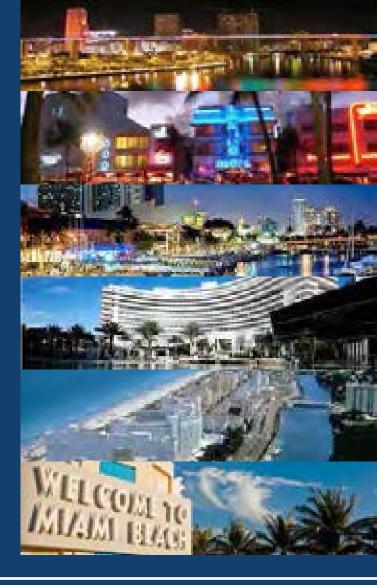


Scorching nightlife, thanks to a strong Latin influence and spicy salsa culture, the food reflects its diverse population, with a heavy influence especially from the Caribbean and Latin American cultures.

The best day's excursion would be a trip to the Everglades, a tropical swamp area inhabited by the Seminole Indians.

The Seminoles were the last tribe to fight the American Government as late as 1930. Today they are famous for shows they put on for tourists - wrestling alligators.

- Miami has a Spanish speaking majority.
- Unfortunately, Miami can be as much as 28% more expensive than Los Angeles in purchasing power, such as hotels and estaurants.
- Trivia: Miami is noted as 'the only major ity' in the USA as having been conceived by a woman!!
- Again like Los Angeles, we have 3 MPL Members in Miami, so there will be no shortage of hosts.



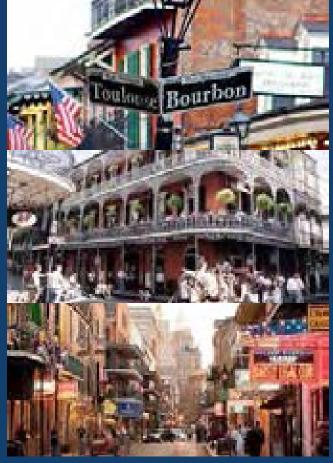
New Orleans is a major USA port and one of the world's most fascinating cities. Steeped in a history of influences from Europe, the Caribbean, Africa and beyond, it's home to a truly unique melting pot of culture, food and music.

Bowls filled to the rim with delicious gumbo, late nights in dark jazz clubs, and strolls through historic neighborhoods describes the New Orleans atmosphere.

Bourbon Street is the HEART of the city. Though quiet during the day it comes alive at night. The French Quarter where Bourbon Street is located swings every night of the week.

No matter your age or interest, there is music for every ear, wafting out of the downtown clubs and restaurants. New Orleans the birthplace of Jazz, is famous for its Creole food, architect and French and Spanish background.





The day's excursion could be a unique way to enjoy a Mississippi river cruise and experience the history, heritage and culture of America's heartland on a genuine steamboat.

Ports of call could include Natchez and Mark Twain's Hannibal. Along the way you can learn about the great events and people that contributed to area.

Alternatively we could have an evening steamboat trip along the Mississippi including drinks and dinner. Then the day trip could be a Swamp and Plantation tour by Coach.

- September can be brutally hot and humid, so we would try to aim for October which would be cooler.
- New Orleans is generally less expensive than Los Angeles, and certainly much less than Miami.
- We have NO MPL Member located in New Orleans to act as host, although am certain one of our American hosts would assist us.

A decision on the date and which city, will be decided by your MPL Directors, either next month or early 2014.

We promise to keep you informed so that you can register this important annual event in your Diaries or mark it on your 2014 Agendas.



MPL BROCHURE

This sophisticated and elegant Brochure had its official debut at The 6th MPL Conference and was very well received. To learn of its advantages and how best to utilize it to YOUR company's benefit, please contact sophie@marcopololine.com



The MarcoPoloLine Group is constantly seeking ways to assist and help its members, and in doing so offer more benefits. The above brochure is just one example. For 2014 we already have new and exciting ideas in the pipeline, which we began researching this year. We will keep you informed, but kindly keep an eye on the **MPL Website** for further developments.

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BANGLADESH	ECO MODA		Seabird
br o global BRAZIL	Teamwork		BULGARIA
	CHILE		Jaca CHINA
CHINA	CHINA	FULLO	CHINA
CHINA	CHINA	B	CHINA
COLOMBIA		COSTA RICA	CYPRUS
	DENMARK		Citikeld
Brother Jacob	EGYPT		Dbi FRACE
FRANCE	GERMANY		
GERMANY	GERMANY		
GUATEMALA	HONDURAS	INDIA	IGL



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ISRAEL	ITALY	TTALY	
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LIBYAN ARAB JAMAHIRIYA	GNI MALAYSIA		MALAYSIA
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PAKISTAN	PAKISTAN		CARCOMAR
	TELVORENCEBURANE.		PHILIPPINES
POLAND	PORTUGAL	Puerto RICO	QATAR



fast ()) freight	SI. Petersburg - RUSSIA	Dammam - SAUDI ARABIA	Singapore - SINGAPORE
Bratislava - SLOVAKIA	Cape Town - SOUTH AFRICA	Pretoria - SOUTH AFRICA	Murcia - SPAIN
s	faat belgte 🛞 Seeta Bacelona - SPAIN	GlobeShip Colombo - SRI LANKA	Colombo - SRI LANKA
Colombo - SRI LANKA		Damascus - SYRIAN ARAB REPUBLIC	Tapel - TAWAN
Taipei - TAIWAN	Taipei - TAIWAN	Dar es Salaam - TANZANIA	Bangkok - THAILAND
Bangkok - THAILAND	ACCR Tunisia	Rades - TUNISIA	C.BI
Alsancak-Izmir - TURKEY	Istanbul - TURKEY		Dubai - UNITED ARAB EMIRATES
Dubai - UNITED ARAB EMIRATES	Ipswich - UNITED KINGDOM	MERCATOR CARGO SYSTEMS LTD Portsmouth - UNITED KINGDOM	DITES
Miani - UNITED STATES	SHIPHAUS CCCC Phoenix - UNITED STATES	Chicago - UNITED STATES	Triansancidad
Charleston - UNITED STATES	Montevideo - URUGUAY	Montevideo - URUGUAY	Valencia, Carabobo - VENEZUELA
La Guaira - VENEZUELA	Hochiminh City - VIET NAM	Hochiminh City - VIET NAM	Ho Chi Minh - VIETNAM



Algeria Angola Argentina Australia Austria Bahrain Bangladesh Belgium Brazil Bulgaria Cambodia Canada Chile China Colombia Costa Rica Cvprus Czech Republic Denmark Dominican Republic Ecuador Egypt

France Germany Greece Guatemala Honduras India Indonesia Iran Iraq Ireland Israel Italy Japan Jordan Kenya Korea, Republic Of Kuwait Latvia Lebanon Libva Malaysia Mauritius

Mexico Montenegro Morocco Mozambique Myanmar Netherlands New Zealand Nicaragua Nigeria Norway Oman Pakistan Panama Paraguay Peru Philippines Poland Portugal Puerto Rico Qatar Romania Russia

Saudi Arabia Singapore Slovakia South Africa Spain Sri Lanka Switzerland Syria Taiwan Tanzania Thailand Tunisia Turkey Ukraine **United Arab Emirates** United Kingdom **United States** Uruguay Venezuela Vietnam Yemen



Next Newsletter

For the next newsletter in 2014 we welcome your input

REMEMBER THIS IS YOUR VEHICLE FOR EXPRESSING YOUR THOUGHTS AND WISHES FOR MPL'S FUTURE.

Please, however, send NO sales or promotional information regarding your company, as it will automatically NOT be accepted.