



PRESENTATION

MARCOPOLOLINE.COM





We have aligned our company name to the greatest explorer of the last millennium.

Marco Polo not only made an impact on the immediate generations following him, but forged a vital link between East and West, which we still benefit from today.

He created an exchange of cultural knowledge, and key **trade** links between

two diverse cultures, each complimenting the other, eventually bringing about the famous silk **trade routes**. With curiosity, desire and necessity to interact, **trade** of all types ensued.

Two continents prospered enormously by this interaction.

Marco Polo was born in the Venetian Empire to a family of merchants and seasoned explorers in 1254 and raised in Venice. At an early age he ventured out, spending the next 25 years travelling Turkey, China, Burma and India. Through his discoveries and written accounts, he laid the ground work for future explorations.



More than anyone else, Marco Polo symbolises lighting up the imagination, merging Europe to the wider world, and igniting man's awareness and curiosity. In so doing, he opened trade routes and forged continents. His name inspired future explorers, and whilst they drew maps, Marco

Polo went one step further - he created the links and connections.

MarcoPoloLine has been formed to unite freight forwarders worldwide, joining forces under one banner.

MarcoPoloLine consists of a network of

branches strategically positioned globally, offering clients a comprehensive and personalized service, which includes following each shipment through every stage from origin to destination. In addition guaranteeing someone on hand at all times.

MPL MEMBERS



COMPANY WORLDWIDE



BENEFITS TO MARCOPOLOLINE MEMBERS



In a position to offer your client
a full personalized service, using
the same as a promotional lever.



From Members

COMPANY WORLDWIDE

BENEFITS TO MARCOPOLOLINE MEMBERS



**GENERATE
BUSINESS**

Between MPL Offices



**BIGGER =
MORE POWER**

As part of a larger organisation,
increased control over shipping
lines ranging from cost to an
efficient and reliable service.



**NEGOTIATE
BETTER
CONDITIONS**

COMPANY WORLDWIDE

BENEFITS TO MARCOPOLOLINE MEMBERS



**ABILITY
TO OFFER
CLIENTS**

More options
and services



**INCREASE POTENTIAL
FOR GAINING NEW
CLIENTS**



**WEBSITE AND
PUBLICITY**

Reliable & trust
worthy group



**CORPORATE
IDENTITY**



YOUR SUCCESS
IS OUR SUCCESS



COMPANY WORLDWIDE



BENEFITS TO CLIENTS



**SECURITY OF
DEALING**

Within a large
organization



**SHIPMENTS
MONITORED**

From point to point



**GUARANTEED
PERSONALIZED
SERVICE**

To fit requirements



COMPANY



WORLDWIDE

BENEFITS TO CLIENTS



Efficiency
and reliability





P.P.P

PAYMENT PROTECTION PLAN



P.P.P

PAYMENT PROTECTION PLAN



THE FREIGHT FORWARDER

In the Freight Industry, there are two categories of freight forwarders.

GOOD

professional,
efficient and prompt payers.



BAD

unprofessional,
inefficient and bad payers.



MPL RECOMMENDATION

Through the recommendation "filter", all **MPL** members are considered to be in the '**Good**' category. An MPL member must be recommended by another MPL member (exception Probationary Members).



P.P.P

MarcoPoloLine
GROUP



PAYMENT PROTECTION PLAN

MORE THAN 100 COUNTRIES AND 400 OFFICES

The world is vast and over the years MPL has expanded and now covers much of it and continues to spread.



MarcoPoloLine
GROUP



P.P.P

PAYMENT PROTECTION PLAN

DUE TO CRISIS

Due to the worldwide economic crisis,
a **good MPL member** could find itself with
financial difficulties, subsequently going from
the "**good category**" to the "**bad category**"

FINANCIALLY STRETCHED

- Decrease in business
- Bad investments
- Clients not paying



GOOD



BAD

P.P.P

PAYMENT PROTECTION PLAN

The **"bad" MPL member** will not be able to pay its outstanding debts to another MPL member and The MarcoPoloLine Group will refund you (see PPP Terms and Conditions)

FINANCIALLY STRETCHED

- Decrease in business
- Bad investments
- Clients not paying



BAD



REFUND

P.P.P

PAYMENT PROTECTION PLAN

The **"bad"** MPL member will not be able to pay its outstanding debts to another MPL member and The MarcoPoloLine Group will refund you (see PPP Terms and Conditions)

FINANCIALLY
STRETCHED
CAN'T PAY



BAD



REFUND

P.P.P

PAYMENT PROTECTION PLAN

BAD SERVICE ?

GOOD



BAD



P.P.P

PAYMENT PROTECTION PLAN

MarcoPoloLine
GROUP

INCREASE BUSINESS

With PPP, all MPL members will feel more secure, building up a greater trust between each other, whereby generating more co-operation and business inside the Group.

GIVE CREDIT...GIVE MORE CREDIT!

GOOD



GOOD



GOOD

MPL SERVICES

MPL SIGNIFIES PERSONALISED CARE AND ATTENTION.

COMPANY WORLDWIDE

MPLADVISOR

Especially created for MPL MEMBERS!
Rate your partners, to help us to help you!
★★★★★

By reading the reviews and star rating, you will be able to choose the right partner, getting an idea on how efficient and professional he is.






MPL Advisor

PPP Protection



PPP Not protected



Description	Overall Rating
 Prompt Reply	★★★★★
 Timely Payments	★★★★★
 Active Member	★★★★★
 Professionalism	★★★★★
 Bonus Program	★★★★★

[See all ratings](#)

[See comments](#)

[Add your rating](#)

(1 Star: not satisfied - 5 Stars: very much satisfied)

COMPANY WORLDWIDE

MPL APP





COMPANY

WORLDWIDE

CARE INTERNATIONAL INSURANCE BROKER

**CARE INTERNATIONAL INSURANCE BROKER
YOUR MPL INSURANCE!
EXCLUSIVE RATES FOR EXCLUSIVE PARTNERS!**

An international insurance broker for an international network of freight forwarders.



Care
INSURANCE
MPL



COMPANY WORLDWIDE

EVERGLOBE CORPORATION

TRADING SERVICES IN USA AND SOUTH AMERICA

Increase your business in USA and SOUTH AMERICA, with the
EVERGLOBE collaboration, company based in Los Angeles. .



COMPANY

WORLDWIDE

XCHANGE

Find available SOC containers and trustworthy partners instantly- without the operational hassle!

For more information contact
sophie@marcopololine.com

XChange



Containers on Demand

Find SOC Containers,
reduce manual workflow
and grow your network in
container logistics.

XChange

COMPANY

WORLDWIDE

MPLLCA

LCA – your legal assistance worldwide
exclusive rates for our mpl partners!

For more information contact
sophie@marcopololine.com





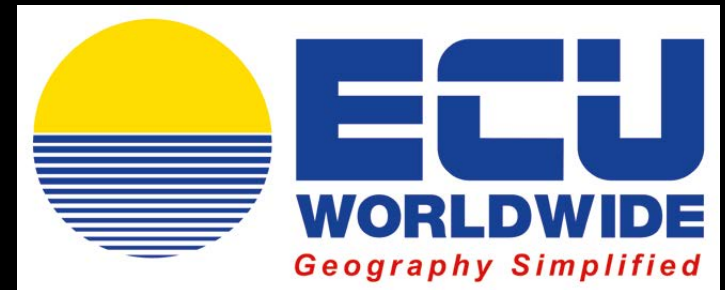
COMPANY

WORLDWIDE

ECU WORLDWIDE

SPECIAL DEDICATED RATES AND
SERVICES FOR MPL MEMBERS ONLY

For more information contact
sophie@marcopololine.com



COMPANY WORLDWIDE

OUR PARTNERS



FDRS
Forwarders Debts
Recovery Services



EVERGLOBE CORPORATION
Trading Company in USA and
South America



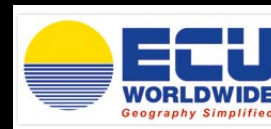
MPL CARE INSURANCE
Get very competitive insurance
rates to satisfy your clients



XCHANGE
Find available SOC containers and
trustworthy partners instantly- without
the operational hassle!



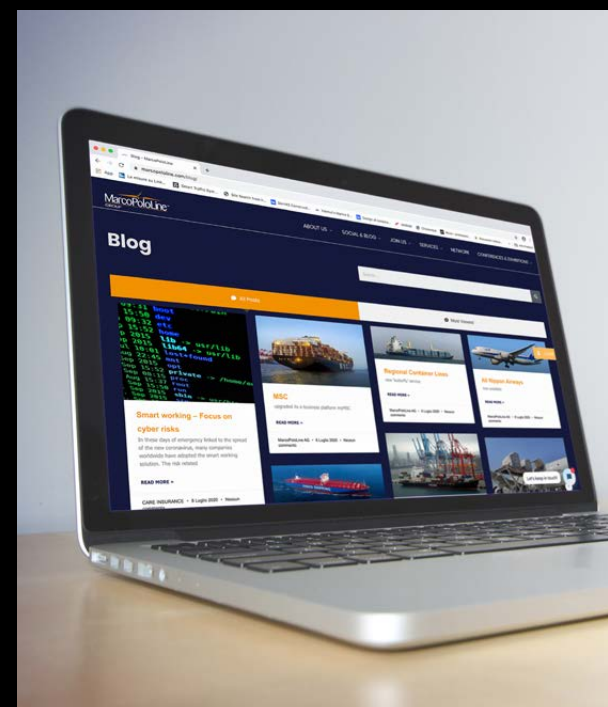
MPLLCA
LCA - your legal assistance worldwide
exclusive rates for our mpl partners!



ECU WORLDWIDE -
Special dedicated rates and
services for MPL Members only

COMPANY WORLDWIDE

MPL NEW WEBSITE
marcopololine.com



COMPANY

WORLDWIDE

MPL EXHIBITIONS

- Securing new contacts to develop business at a fraction of the cost of taking an exhibition stand for yourself
- Promoting your company name at prestigious international exhibitions
- Saving time, traveling expenses and accommodation.

**MPL IS AN EXCELLENT
INTERNATIONAL NETWORK
BECAUSE OF YOU.
KEEP ON HELPING US TO HELP YOU!**



COMPANY WORLDWIDE

CALENDAR EVENTS 2022



ONE TO ONE ONLINE

11-15 October 2021



MPL ANNUAL CONFERENCE, CANNES - FRANCE

4-9 May 2022



BREKABULK EUROPE, BREMEN - GERMANY

17-19 May 2022

www.europe.breakbulk.com

COMPANY

WORLDWIDE

FULL ANNUAL EVENTS PACKAGE DEAL

**CHOOSE THE RIGHT SOLUTION TO PROMOTE
YOUR COMPANY AND GAIN TIME AND MONEY!**

SPECIAL REDUCED PACKAGE RATE.



2 logistic exhibitions



Annual membership fee
+ PPP



1 Attendance at the
conference



VIP GOLD MEMBER
during the conference



WHERE RELATIONSHIPS WORK! YOUR SUCCESS IS OUR SUCCESS!



MARCOPOLOLINE.COM