

## LAST MONTH'S INTERMODAL/BRAZIL

see inside this issue for further details



I have been going to the Intermodal Trade fair in Sao Paulo, Brazil for more than 10 years; no doubt it is the most important show in our field for Latin America, but this was a very unique experience. Always as visitor, this time I had the opportunity to be at the MPL booth, where in this small space were logistic experts from Korea, Lebanon, India, Kenya, Uganda, Greece, Italy, Belgium, Germany, Brazil and USA. All continents present thanks to MarcoPoloLine. Business and opportunities floated in the air of this event to those who wanted to grab them, MPL made it possible. Thanks.

Also special Thanks to Alessandra Lopasso from Vision Log Consultoria -Centaurea Group Brazil, who was a fantastic host for all, to Sushil Gupta from Atlas Shipping India for his marvelous Indian food night and of course to Sophie, Sales and Marketing Manager for MPL and her careful organization of the event to guarantee full success.

Thanks

Everglobe Corp.

Jorge Pareja



**PAY BEFORE THE 1<sup>ST</sup> JULY AND GET A  
DISCOUNT OF 100 USD PER PERSON !**

If you have any questions please contact me the conference organizer  
[sandy@marcopololine.com](mailto:sandy@marcopololine.com)

## MPL ITINERARY FOR 2018

*MPL is making its presence known at some of the most important and interesting global exhibitions and fairs of the year, in order to show our name and the MPL Brand, but also those of our VIP partners.*

### TRANSPORT LOGISTIC CHINA, SHANGHAI

China 16-18 May 2018 - [www.transportlogistic-china.com](http://www.transportlogistic-china.com)

### 11<sup>TH</sup> ANNUAL MPL CONFERENCE

Costa Rica, Central America - 2-6 October, 2018 - [www.marcopololine.com](http://www.marcopololine.com)

### ALL4PACK, PARIS - FRANCE

26-29 November 2018 - [www.all4pack.com](http://www.all4pack.com)





We are proud to show our activities to the **WORLD**, and help our partners to promote their companies too.

**This is part of the FULL ANNUAL EVENTS PACKAGE DEAL!**

Intermodal was an incredible success! We had no chance to leave the stand because it was so busy, more and more people kept on visiting us!

We have received a lot of new interest in joining our Exclusive Network in South America, and we expect new members very soon, but also many business opportunities for all our VIP partners.

A special "Thanks" to Alessandra from Centaurea, who was an amazing host!

**Our next exhibition will be in Shanghai for the Transport Logistic Fair, from the 16th to the 18th of May, where we expect a lot of success too!**



	LEBANON
	GREECE
	KENYA-UGANDA
	KOREA
	INDIA
	GERMANY
	GERMANY
	KOREA
	USA
	ITALY
	BRAZIL
	BELGIUM



## MPL AT EUROPE SILT - FRANCE

*Whilst we just came back from Intermodal, we want to take this opportunity to publicly thank our Friend and Partner Gregory Faine from Trans Inter in France, who promoted MPL during this Event!*

*If YOU are attending some worldwide fairs too, please, let us know!*

**MPL WILL NEVER STOP SHOWING ITS NAME, FOR YOU!  
HELP US TO HELP YOU!**



Beirut, March 29th, 2018

*ABC Shipping Co. SARL  
Freight Forwarders and Customs  
Brokers | Est. 2003 in Beirut, Leba-  
non  
New Airport Road, LEEN Bldg. –  
GF  
Telefax: (+961) 1 365 111  
Email: [abc@abc-shipping.com](mailto:abc@abc-shipping.com)  
Website: [www.abc-shipping.com](http://www.abc-shipping.com)*

ABC Shipping is in the business of freight forwarding and customs brokerage, founded more than a decade ago in the heart of Beirut by Sami BALLOUT. With a team of tenacious owners and hardworking staff, ABC Shipping has made a name for itself amongst Lebanon's shipping and freight forwarding companies; moving cargo by air, land, and sea, throughout all Lebanese territories and Arab countries in the Middle East. ABC Shipping tends to all kinds of services, from packaging and warehousing to Door to Door services, and everything in between. From Lebanon to the whole world, and vice versa.

ABC Shipping has established throughout the years great business relations with international partners worldwide, and thus, we were able to join the two international major freight forwarding

networks WCA and MPL. That way, we secured our customers with all the professional export and import freights they may need worldwide.

ABC Shipping, being licensed IATA Cargo agent, can provide worldwide air freight service with high competitiveness and follow up due to its professional team and their distinctive experience.

We can secure all services related to your freights by air, sea, and land with an import/export license, packing, warehousing, door deliveries, custom clearance, and all related logistics to/from our homeland country, Lebanon.

Beirut city, our capital, is a very active and alive city. Business here is very flexible. Lebanese human resources are very distinctive, educated, and popular in the whole Middle East. Our new and latest development was establishing a new company that is licensed by Lebanese authorities and is specialized in the transit business (TR8 / TIR Declarations).

Beirut port and airport are strategically located in the middle of east Mediterranean sea coast (west Asia), thus, they are being called directly and frequently by

most of int'l airlines and shipping lines, this helps us gain more transit business from worldwide, which opens up new opportunities for further development, with safe, economical, and quick service.

Our new company name is ABC Transit Co. SAL and was established in 2018.

We were one of Marcopoline's first members, joining in 2007, We are proudly their VIP member by now.

We hope by participating in these international freight and transport fairs worldwide could help us develop further, establish more relations and gain more of our good agents' trust.

Finally, we wish the best for all our good agents, we wish you mostly more prosperity in the years to come.

Thank you so much our great network Marcopoline group.

Best Regards,  
Sami A. BALLOUT





- CUSTOMS CLEARANCE
- FORWARDING
- LOGISTICS SOLUTIONS

**T1 to Europe**

ACE logistics Stamoulis C. & Co LTD has moved to a new warehouse in Thessi Dyo Pefka, 19300 Aspropirgos with extra space of 1.600 m<sup>2</sup>, so as to handle consolidation and deconsolidation.

Call us at +302104613100 or email [p.kemali@acelogistics.gr](mailto:p.kemali@acelogistics.gr)

**LCL Shanghai—Piraeus**





## **BRIEF ARTICLE OF AEROSEA WORLD LOGISTICS LIMITED.**

Aerosea World Logistics is a dynamic, client-oriented company which believes in maintaining long term business relations with clients and partners for mutual success and prosperity.

We excel in facilitating international trade through provision of customized freight services to our clients around the globe. AWL is a one stop shop tailored to handle your sourcing and logistical needs with a personalized touch.

As your global logistics partner, AWL is committed to optimizing the combination of affordable rates, carrier and transit times in the areas outlined below:

- Facilitate trade transaction consultants.
- International trading
- International agency representation
- Import/export facilitation
- Customs clearance
- Collaborate in joint business venture
- Break bulk, chartering and brokerage
- Handling of dangerous goods/hazardous cargo
- Provide rail, road and air transportation logistics
- Refrigerated/perishables handling
- Warehousing, cargo segregation and distribution
- Trans-shipments and consolidation services

AWL is the only proud member in East Africa of the MarcoPolo Line Group where we have been able to coordinate large shipments through our exclusive network of freight forwarders worldwide.

***‘The Architects of Logistics’***



### BENEFITS AWL RECEIVES FROM MPL.

MarcoPoloLine has a network of offices strategically positioned to virtually every angle of the globe, giving us the advantage of being able to offer our clients comprehensive service.

The MarcoPoloLine Group delivers for its members a fund (Payment Process Plan Fund) for the conditional coverage of defaults among members.

Cargo Bonus Program has assured an Increasing Cooperation and profitable Membership for all MarcoPoloLine Members and more business within the Group.

The MarcoPoloLine Group has enabled AWL to grow its expertise in the Freight Forwarding industry which gives us the leverage of being able to select from those offices.

### CONTACTS

LOCATION: Pili Trade Centre, Along Mombasa Road Opposite Hilton garden inn hotel.

P.O. BOX 142-00507, Nairobi-Kenya

MOBILE: +254 734 663130

EMAIL: [info@aeroseaworldltd.com](mailto:info@aeroseaworldltd.com)

WEBSITE: [www.aeroseaworldltd.com](http://www.aeroseaworldltd.com)

***‘The Architects of Logistics’***





Dear All MPL Family,

We are happy to introduce our company in the News Letter.

'AMARINE SHIPPING' established in March, 2009. The name of 'AMARINE' contains two meanings as "Air and Marine" and "Ace of Marine".

Amarine joined the MPL group in 2017 and continue to build partnerships with member firms in the Network.

We specialize in an extensive range of forwarding, shipping, warehousing and transportation services through air, land and sea across the globe.

Especially, We would like to let you know that We have an our office in Hochiminh City, Vietnam. VN office handles shipments around 1,000TEU per month to various countries and the main commodities are Frozen foods and furniture.

Therefore, we, Amarine Shipping KR and VN promise to provide utmost service quality for our valuable partners as all staff who has experienced a lot is professional in each field.

Thanks for you attention and We look forward to being a good partner to help each other!





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Honour**



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**BRANCHES :** AHMEDABAD BENGALURU HYDERABAD BHADOHI CHENNAI COCHIN CHANDIGARH AGRA JAIPUR JODHPUR KANPUR KANDLA KOLKATA LUDHIANA MORADABAD MUMBAI PANIPAT PUNE TUTICORIN VADODARA SURAT VISAKHAPATNAM

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- \* Neutral Destination Handling Agents \* Projects \* Packing & Removals \* Sea Freight \*
- \* Sea / Air \* Trucking \* Warehousing \*



## CAMEL WORLDWIDE CARGO L.L.C.

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CWW Logistics Centre: Jene Ali Free Zone, U.A.E. Tel: +97148832211, Fax: +97148832218

### FOR FURTHER INQUIRIES PLEASE CONTACT:

Director - Mr. Gerhard Gabriel, [gerhard@camelworldwide.net](mailto:gerhard@camelworldwide.net)

Overseas Inquiry /Nomination desk - Ms. Reciel Makalintal, [nominations@camelworldwide.net](mailto:nominations@camelworldwide.net)

[www.camelworldwide.net](http://www.camelworldwide.net)





Canworld Logistics Inc , Canada is very delighted to share about its just accomplished project of shipping 7 helicopters from Montreal to Tianjin, China.

The entire project was immaculately planned and executed by providing tailored services by our very proficient Canworld Team.





## CENTAUREA

**Centaurea is gaining space in LATAM market based on the strategy of building innovative tools, new operational protocols and local strong partnerships.**

In last decades, Brazilian market have learned to count with Centaurea's professionals. Nowadays, it is even more important for a partner in our sector to offer strong liability. Partners, local authorities, clients and the media have experienced our professionalism, and more than that, they all know we work hard to empower the economic ecosystem Centaurea has been involved. Centaurea is a company that partners can definitely trust and work with high expectations of performance.

Trust is a matter of time, but our team and executives work and invest everyday to introduce innovations and offer new projects. We build and hire competences that make us an unique player, for example, in project cargos, or shipper own projects.

The company strategy guarantees more velocity, operational consistency and actually in 2018, Centaurea is increasing dramatically its organic technical back office. The company also started to observe strong results after starting licensing and franchising our business nationally.



CENTAUREA

*eam – Professionals happy to serve and ready to conquer.*

After a brand lifting, this year, Centaurea inaugurated the strategy that distributed our technical teams in niche tasks forces. Each team was allocated in different specific business units, created, empowered and instrumentalized to offer the best experiences for our partners, suppliers and, clients.

- Centaurea Exclusive (project cargo)
- Centaurea Specialties (trading business)
- Centaurea Professional Logistic (cargo, logistics, etc.).
- Teu Coworking (structure specialized in COMEX and logistic network).

During the intermodal South America's Fair, the company offered exclusive gifts and the famous brazilian draft beer. It was very funny and we could transform the environment of the Marco Polo Line Stand.



*Intermodal South America – crowded stand during all time.*

The trade show in Brazil was a huge success, an excellent opportunity to present Marco Polo Line network, but also access dozens of new leads seeking for consistent partners and opportunities.

**Alessandra Lopasso**  
CEO





FMG Shipping and Forwarding Ltd (Russia) - The ice situation in the Upper Baltic Sea including Russia and Finland (2018). The past winter was very cold and long in the Baltic Sea area, compared to previous years. The result and effects still lingered on, even into March. There were permanent negative temperatures. Acknowledging this explains why all the ocean carriers apply winter surcharges every year. In 2018 there was a dramatic rise in tug and port costs (due to the ice conditions) for St. Petersburg, Kotka, Helsinki and Rauma.



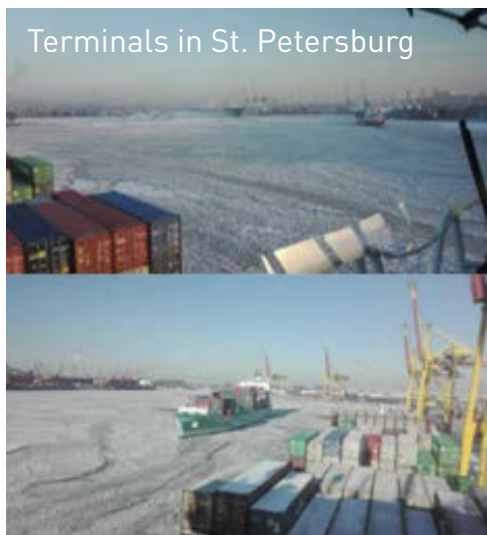
Helsinki



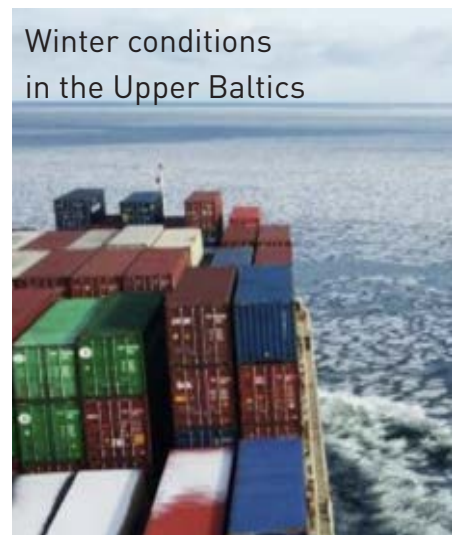
Kotka



The feeder vessel entering St. Petersburg 23rd



Terminals in St. Petersburg



Winter conditions  
in the Upper Baltics

You are always welcome and please feel free to contact us if you have got any questions!





“Global Union Alliance Co. Ltd ( A LOGISTIC SOLUTIONS ) proudly announces successful movement of Air Cargo 66,000 Kg of Environmental Hazardous Substance, from Denmark via Amsterdam to KAAIA Jeddah. Shipment was efficiently air freighted, custom cleared and delivered to client in Yanbu, Saudi Arabia.”

“Global Union Alliance Co. Ltd ( A LOGISTIC SOLUTIONS ) also accomplished smooth operation for clearance & delivery of 24,000 kg – Air Cargo of Catalyst material coming from Germany to Jeddah with final destination to Yanbu, Saudi Arabia.”







Cargo packed in Wooden Crate ,  
Vacuum packing,  
Crating & Carton boxes



Route : Ex ICN (S.Korea) to KUL  
(Malaysia) by KE (Korean Air  
line)

Item : Networking Equipment  
Customer (Consignee) : Sam-  
sung Korea / Samsung Malay-  
sia

Total Vol & Weight : 9 PCS /  
3,997 kgs

Invoice Value : USD 1,521,661.00

Shipper & Consignee request:  
Sensitive Items – Keep Away  
from moisture & Vibration

Solution : Korean Partner ar-  
ranged Vacuum Packing & use  
air cushion Truck (anti Swing  
Truck) when deliver from  
KUL airport to Customer Pre-  
mises (About 50 Km)

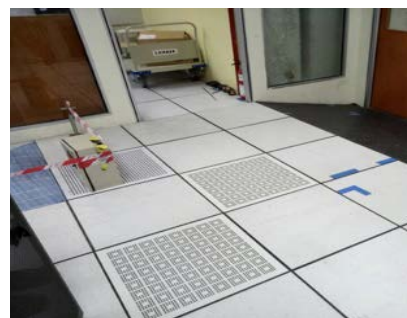
Time Spent move to Server  
Room : About 7 Hours

Due to Samsung Malaysia  
prohibited from taking photo  
inside of their Premises of Se-  
curity reason,

we only managed to Take photo  
by authorised person. Only a  
Few Photos were available.



After removing Vacuum packing



The Place need to be delivered & to be Installed -  
Door Height is almost the same with Server rack height & en-  
trance passage is slightly lean, need to pay extra care for not to Hitting  
the top of the rack & not to fall down



After Installation



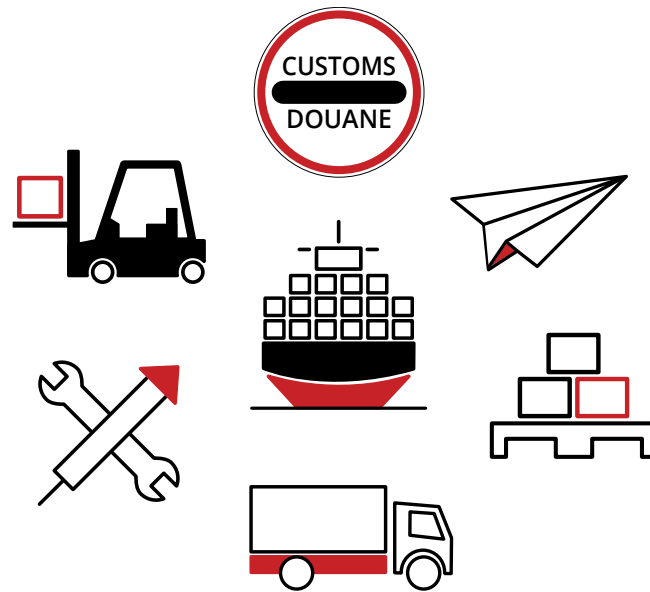
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Pay-Andres Lüders  
CEO / IMPORT



Jonas Conrad  
HEAD OF IMPORT



Sascha Conrad  
HEAD OF EXPORT

[SALES@LUEDERSUNDSTANGE.DE](mailto:SALES@LUEDERSUNDSTANGE.DE)



## “ HONESTY IS SHINE’S BEST POLICY “

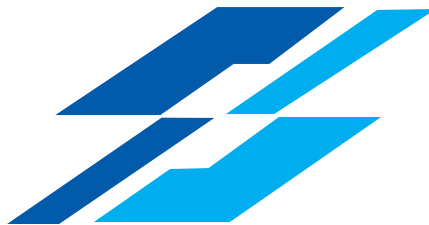
We, SHINE Logistics Co., Ltd., are one of the major leading freight forwarders in Korea and have been offering diversified services to clients with personal and specializing experience.

Established in April, 2004, we have successfully progressed from humble beginnings to a renowned nationwide and worldwide reputation.

Speedy, Simple and Safe Transportation for invaluable clients are our Goals.

SHINE is resourceful and proficient as a No.1 freight forwarding company with worldwide network agencies.

With associated and agencies in Europe, America, Africa, Japan, China and Asia, SHINE operates with hand-picked affiliates who are experts in their field and own local markets.



## Shine Logistics Co.,Ltd.

We mainly handle such commodities as STEEL PRODUCTS [Stainless Steel Coil, Steel Round Bar, Steel Plate, Steel Sheet, Wire Rod... etc.] with full experience whatsoever its bulk or container requirements.

We have been arranging STEEL COILS from Xingang, China to Busan or Masan, Korea by Bulk and Containers have been arranging from several ports of loading to various other ports.

For example, Port of Loading is Busan, Korea / Huangpu and Xingang, China / Yilport and Izmit, Turkey / Hochiminh, Vietnam.

SHINE has the advantage an excellent knowledge of STEEL PRODUCTS and can handle all

kinds of commodities overseas.

Our philosophy is to provide personalized dependent on individual needs and high quality freight services to our corporate and individual clients

worldwide.

SHINE has grown to become a reliable logistics provider, consistent and dedicated in offering a broad diversity of services.

## VISION

SHINE strives to become one of the leading Freight Forwarders in the Shipping and Logistics worldwide.

**\*\* REMARK :** If you have any sales leads & routing orders, Please send us the details. We will follow up immediately and keep you updated as soon as possible.





Project handled by Sikkas on Door to Door basis, from Italy to India.  
100MT break bulk handled door to door

Dear Esteemed Partners,

I am Fabrizio Di Tore a sort of a new and old member of The Marcopololine Group. At the same time, it is with great pleasure to inform all of you, that Robert Dreelan and I have embraced a new and exciting project as from 1 January 2018, we became part of Visa Global Logistics.

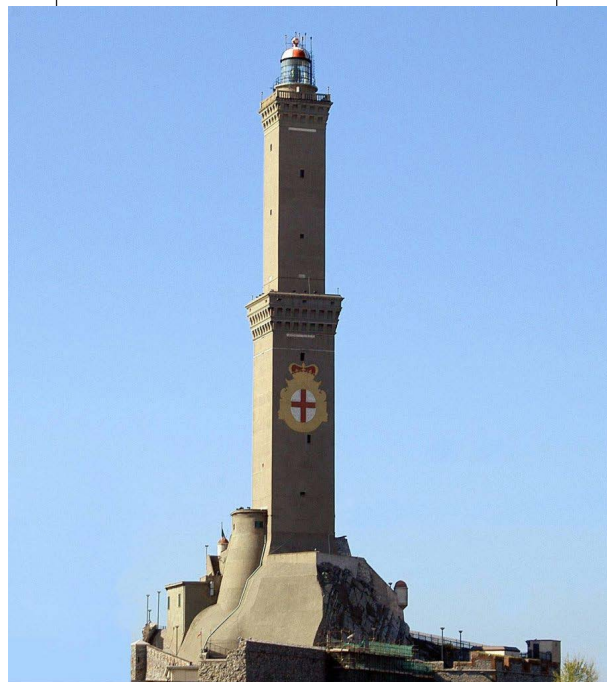
It goes without saying that, as with the companies where we previously worked, Visa Global Logistics immediately subscribed the Marcopololine membership too.

You all know, maybe even better than me, the number of forwarding agents there are in Italy and elsewhere, plus how highly competitiveness they are, it is also normal that when anyone speaks of their own company they will assert its quality, professionalism and capabilities. Naturally, I am no exception and we apply those very same principals and more!! It is necessary however, to emphasize those that VGL has verifiable data, therefore, no slogan is needed - only substance.

The air import / export traffic in Italy is mainly spread over four hubs: Milan, Bologna, Rome and Venice. You will understand, of course, that it is not a lucky coincidence that VGL may count on the work of the Head Quarter in Reggio Emilia a few kms from Bologna, the Rome Branch and those of Vicenza and Venice, as well as the Milan Branch (of which Robert Dreelan is Manager) and is supported by a warehouse, as it is from this hub that the most



considerable air traffic is developed. The same can be said for LCL traffic by sea where all the main Nvocc have warehouses. These operate mainly in the areas adjacent to the Milan airports (Malpensa and Lina-



te). Near the primary highway junctions is where our office/warehouse is strategically located. We are therefore able to consolidate all the shipments of small lots in containers and thereby have the opportunity to minimize shipping costs.

Taking into consider the traffic overseas, the ports Genoa, La Spezia, Venice, Trieste, Le-

ghorn and Naples are those that count on the greatest number of TEUS. Hereagain is not "lucky coincidence" the Vgl is present in Naples, Leghorn, Venice and Vicenza, where the trades of the port of Trieste are cared thanking to the proximity.

Then there is Genoa of which I am honored to be the Branch Manager, from where the traffic is followed fore the two ports of Genoa, Porto Vecchio and VTE Voltri Terminal Europe, plus La Spezia Savona and Vado Ligure too.

The Genoa branch, thanks to the fact that the office (as you can see from the photos taken from our windows) is located in the WTC complex in the immediate vicinity of the terminal Sech, the Msc building and what is the symbol of Genoa the Lighthouse, in little time and without major moves we have the opportunity to follow and survey the loading operations of bulk goods, Mafi and Roro as done already as you may appreciate from picture here below (Yes, I'm the ugly guy here below attending loading on s/s Ym Utopia).







with good results I guess. We, therefore, invite those who have not yet done so, to ask for quotes or trust us your traffic. Test our skills, because you can count on a team of people who are under different guises, have been in MPL for

at least ten years.

In order to avoid wasting time in communicating and searching among the eight VGL

Of course these are not lucky coincidences but they are the result of careful planning that Visa Global Logistics has implemented since the 1982 founding date in Reggio Emilia of Gambogi. This later became Gambogi-Visa to finally reach the current name of VGL Visa Global Logisitcs.

In addition to the before mentioned sea and air traffic, Vgl is able to take care of your intra-Europe shipments, thanks to experts in the sector and a network of hauliers able to meet the most diverse needs.

This is the excellent context in which Robert and I have entered since the beginning of this year bringing naturally our knowledge and skills. Very important naturally, is the background built and optimized in the 36-years life of Visa Global Logistics on which you may always count.

VGL is strong and continually expanding. By providing its expertise and its negotiating powers, aims to become a reliable partner for each Member in MPL. Visa Global Logistics' growth within the group goes hand in hand with yours.

With some of you we have already started to collaborate



offices, here in Italy, we have decided that Genoa Branch would concentrate of every angle of MPL business. From there we will take care of your sea shipments and will distribute those air shipment needs to Milan and the overland ones to Venice.

So please remember to send all your inquiries to the UNDERSIGNED.

Thanking you for your time.

My Best regards,



**Fabrizio Di Tore**  
Branch Manager

p + 39 010 9868180  
m + 39 392 2144705  
e fdtore@visaglobal.it  
w www.visaglobal.it

**VISA GLOBAL LOGISTICS SPA**  
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*Everglobe Corporation has recently launched in Los Angeles, California, providing trading and logistics solutions for small and mid-sized companies looking to better facilitate their imports and exports with other companies all over the world.*

*We specialize in a wide range of products and services, conduct market research, gather data, quality reviews and analyze potential markets for your products or services.*

*Whether you are importing or exporting products, we will look for the right products for the right market according to your company needs and specifications.*

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## How We Can Be Partners?

1. *As an MPL member you can offer your clients the International Trading Services as part of your portfolio of services.*
2. *By enhancing your client's possibilities to reach other markets, MPL members will secure not only more businesses but their loyalty too.*
3. *As partners of the network, Everglobe will only use MPL members for all its logistics needs.*
4. *Working together, the opportunities are endless when it comes to making all the ends meet to provide comprehensive services to importers and exporters all around the globe.*

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Our own network of correspondents in Key-Countries

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Claims Handling**



**Contractual  
Review**



**Training  
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HANDLING

EFFECTIVE RISKS  
ANALYSIS IN A  
COMPLEX AND EVER-  
EVOLVING WORLD,  
CONTRACTUAL  
REVIEW

TRAINING TO  
CLIENTS, REGULAR  
PROVISION OF NEWS  
THROUGH OUR  
WEBSITE AND  
SOCIAL MEDIA

## OUR BESPOKE PRODUCTS FOR MARCOPOLOLINE MEMBERS, AT EXCLUSIVE RATES AND CONDITIONS:



### MARINE INSURANCE

**Freight Forwarder liability** - The basic cover for any logistics operator worldwide, including error and omissions.

**All-risks** cargo insurance - the best protection for your customers, covering goods shipped on any conveyance and with appropriate conditions for special goods. We also have a special expertise for project cargo.

**Storage insurance** - Bespoke products for your warehousing activities

**Maritime charterers' liability** - When you charter vessels or aircrafts for your shipments.



### CYBER INSURANCE

The new frontier of insurance, covering unprecedented and perilous risks and your exposure. Stored data, personal information of your customers, your network and reputation are all subjects to violations and cyber attack, due to the spread of technology and digital systems. You are concerned and new legislation is also changing the liability framework. Better to be protected!



### TRAVEL INSURANCE

Freight forwarders travel very much worldwide: it's part of their job. When they do so, it is key that they are properly protected against the many and underestimated risks of travel. Care has negotiated special terms for MPL members, with a global insurance of the highest quality.



### POLLUTION INSURANCE

Most firms aren't covered: with environmental laws and liability becoming more and more strict, better to act and be protected. Logistics companies are hugely exposed, also if they do not ship hazardous goods.

MarcoPoloLine's  
official insurance Broker



## NO SURVEY CLAUSE



**The No Survey clause in your policy is a useful little add-on for small claims. For claims up to EUR/USD 5,000 underwriters have agreed to not require a survey in order to settle a claim. Of course anything above that would be at underwriters' discretion.**

There are two reasons that this is so useful.

1

Firstly, it's a good commercial selling point for small claims for damage to consignments for your clients.

2

Secondly, it gives you and us the opportunity to work quickly to achieve a first class result for your client. The logistics of the No Survey clause is that since the underwriters do not require a survey, the presentation of the claim is a documentary one only.

Usually a written statement of the claim, along with supporting documentation (for example the commercial invoice, delivery notes, CMR notes and other transportation documentation) are all that are required in order to settle the claim.



The ability to present a claim quickly to the underwriter using documentation only means that these claims can be presented and therefore settled very quickly.

While the limit for the No Survey clause is quite low, it is advantageous for smaller claims which can be important for the goods owner during their commercial transaction.



MarcoPoloLine's  
official insurance Broker



## INSURE YOUR BUSINESS TRIPS

*Travelling very much  
for business?  
Well of course, you are an  
MPL freight forwarder!*

As of today, travel implies a series of often underrated risks: health, terrorism, travel disruptions, personal liability, thefts... and it's important to be properly protected in every situation.

CARE has negotiated exclusive rates for MarcoPoloLine members with BUPA Global Travel, a leading insurer.

### Highlights:

Choose your mix depending on your needs:

#### BASIC COVER BENEFITS

- › Unlimited medical cover
- › In-patient treatment
- › Out-patient treatment
- › Evacuation
- › Repatriation
- › Mugging and assault
- › Compassionate emergency repatriation
- › Accompaniment
- › Compassionate emergency visit
- › Statutory arrangements in case of death
- › Home transportation of the deceased



#### NON-MEDICAL OPTION

- › Personal accident - death and disability
- › Baggage - theft, loss, or damage
- › Baggage delay
- › Theft of passport/cash
- › Personal liability - property damage
- › Personal liability - bodily injury
- › Travel delay
- › Missed flight connection
- › Hospital daily benefit
- › Security and legal assistance



#### TRIP CANCELLATION OPTION

This option covers in case you are unable to travel due to acute illness, injury or death

### Unique Advantages:

- › Free choice available between Annual travel or single trip, both as company or individual
- › Access BUPA's 24/7 multi-language emergency assistance service in case of need
- › Get your virtual insurance card on your handheld device with BUPA's myCard app

Have your company fully covered, starting from less than 4€/5\$ per travel day!  
Get a direct quote at [insurance@marcopololine.com](mailto:insurance@marcopololine.com) or visit [www.brokercare.com](http://www.brokercare.com)

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Benin  
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Bulgaria  
Cambodia  
Cameroon  
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El Salvador

Ethiopia  
France  
Germany  
Greece  
Guatemala  
Honduras  
Hungary  
India  
Indonesia  
Iran  
Ireland  
Israel  
Italy  
Ivory Coast  
Japan  
Jordan  
Kenya  
Korea, Republic Of  
Kuwait  
Latvia  
Lebanon  
Lithuania  
Macedonia, Fyr  
Malaysia  
Malta

Mauritius  
Mexico  
Montenegro  
Morocco  
Myanmar  
Namibia  
Netherlands  
New Zealand  
Nicaragua  
Nigeria  
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Peru  
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Slovakia  
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Spain  
Sri Lanka  
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Taiwan  
Tanzania  
Thailand  
Tunisia  
Turkey  
Uganda  
Ukraine  
United Arab Emirates  
United Kingdom  
United States  
Uruguay  
Venezuela  
Vietnam  
Zambia

The **MPL Newsletter** should be a vital part of **The MarcoPoloLine Group** and ideally issued Bi-Monthly to ensure it is.

This is YOUR vehicle of communications within the GROUP.

HERE YOU can express YOUR views, provide information on YOUR company and country or new trade legislation;

HERE YOU can contribute antidotes, or share experiences of interest, either serious or amusing.

HERE YOU can start ongoing correspondence with other members in the form of letters

MAKING THIS PUBLICATION BI-MONTHLY DEPENDS ON **YOU THE MEMBERS**

SUBMITTING ARTICLES OR LETTERS. PHOTOGRAPHS WOULD BE GREATLY WELCOMED TOO!!

## NEWS FROM YOUR COMPANY OR YOU

The Newsletter is an important MPL vehicle for YOUR voice. Use it to YOUR benefit. Make it interesting and informative by sending me your views, stories, trade information and of course, photographs.

The next issue will be available in JUNE, so please send your input to the editor at: **sandy@marcopoline.com** not later than 31st May, 2018.