

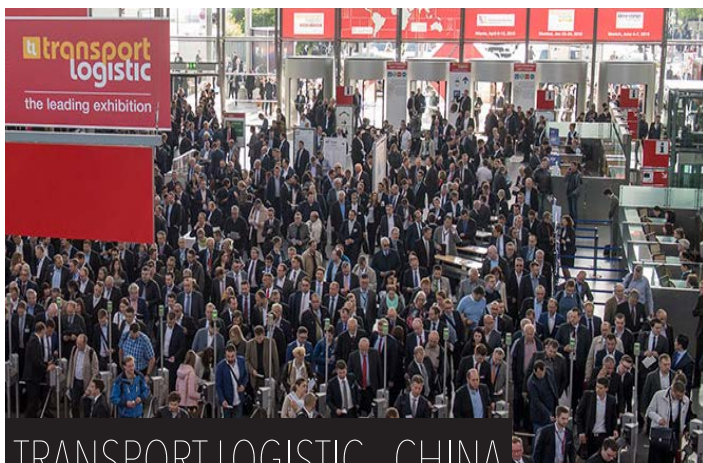
# MarcoPoloLine™ GROUP Newsletter

Editor: S. McInnes | JANUARY 2018 | Issue No. 38

**SAVE THIS DATES- MPL CALENDAR EVENTS 2018**



INTERMODAL - BRAZIL  
**13<sup>TH</sup>/15<sup>TH</sup> MARCH**



TRANSPORT LOGISTIC - CHINA  
**16<sup>TH</sup>/18<sup>TH</sup> MAY**



ALL4PACK - FRANCE  
**26<sup>TH</sup>/29<sup>TH</sup> NOVEMBER**



MPL ANNUAL CONFERENCE - COSTA RICA  
**2<sup>TH</sup>/6<sup>TH</sup> OCTOBER**

## CONGRATULATIONS TO OUR V.I.P. MEMBERS 2018 !



## CALENDAR EVENTS 2018

It's better to look ahead and prepare, than to look back and regret.

*Jackie Joyner-Kersey*

Marcopololine will be there for you or with you, your success is our success!



**INTERMODAL, SAO PAULO - BRAZIL** - [www.intermodal.com.br/en](http://www.intermodal.com.br/en)

13-15 March 2018 - Booth 1-110

Deadline to book on the 9th of February 2018.



**TRANSPORT LOGISTIC, SHANGHAI - CHINA** - [www.transportlogistic-china.com](http://www.transportlogistic-china.com)

16-18 May 2018 - Booth Hall N2 - 106

Deadline to book on the 13rd April 2018.



**MPL ANNUAL CONFERENCE, COSTA RICA - SOUTH AMERICA**

2-6 October 2018



**ALL4PACK, PARIS - FRANCE** - [www.all4pack.com](http://www.all4pack.com)

26-29 November 2018

Deadline to book on the 22nd of October 2018





*MarcoPoloLine is a market leading authority in the field of shipping, freight forwarding and international trade.*

*MPL has a network of offices strategically positioned in virtually every corner of the globe, giving us the advantage of being able to offer our clients a comprehensive service.*

*MPL Members evaluate the customers' requirements and build bespoke transportation solutions designed specifically on that basis, the aim is to manage consignments efficiently and cost effectively, tracking every shipment through each stage from origin to destination, whether it be by air, sea, train or road.*

*This global reach and financial stability enables clients to achieve savings on a scale not achievable on their own or with other organisations. Irrelevant of how large MPL is, the first and foremost priority is always the client, ensuring personalised care and attention to detail for every single client.*

## MPL STANDS FOR PERSONAL CARE AND ATTENTION.

MarcoPoloLine offers multiple platforms to its partners to improve their Business, giving them support and exposure to promote their company, from Exhibitions to our website and Social Pages we offer publicity to all our members and promote business for everyone within the MarcoPolo Family. If you are looking for a reliable and professional International Freight Forwarding Network, that cares about who you are, what you need and what you want, look no further and join us!

We strongly believe that our passion for making MarcoPoloLine the number one Network is the key to our success. Our members like us, because we give them everything they need to grow business and succeed. Business co-operation with a friendly atmosphere, that is our policy, and it works!



## COSTA RICA 2018

**BEAUTIFUL COSTA RICA,**

rich in culture, is a mecca for tourism, with an exquisite array of wildlife and pristine beaches. Twenty-five per cent of the country is protected for nature conservation.

With the popularity of our 2017 beachside Conference, we have chosen a similar layout for 2018.

**COSTA RICA**

boarded by two water masses, the Caribbean Sea and the Pacific Ocean, we have chosen the latter.

**HERRADURA** (horseshoe) was initially a sleepy village on the PACIFIC Coast. The area has since greatly changed. The prestigious large hotel Marriott Los Suenos, with its marina, golf course, Spa, Fitness Center and Pool, is one of the largest tourist developments in Costa Rica and suits our needs to perfection.



## THE MARRIOTT LOS SUENOS

is an oasis, facing a private beach, with a beautiful rainforest as a backdrop. The resort offers easy access to various adventures, including horseback riding, sports fishing, golf and snorkelling. There are many other activities available. It is in close proximity to the capital San Jose and the waters at Playa Herradura are more tranquil than other beaches, making it a safe place for swimming.

Carara National park is nearby and excellent for nature enthusiasts. It is famous for its birds among the mangroves, such as toucans, macaws and herons. Tarcoles River runs through the park nurturing crocodiles and an abundance of wildlife and superb flora.



## COSTARICA 2018



Has a stable democracy in a region, which is more renown for instability. Its workforce is generally highly educated and most speak English. With an estimated 4.9 million population, roughly 300,000 live in the Capital, San Jose.

The landmass is 51,060 square kilometres (19,714 square miles), made up of a Caribbean coastline of 212 kilometers (132 miles) and a Pacific coast of 1016 kilometers (631 miles). The other two borders are Nicaragua to the north and Panama to the south – southeast.

With its mountains, numerous volcanoes, rainforest, lakes and islands it is a much-diversified country.

## CLIMATE

Located so near the Equator, the climate is tropical all year round. The seasons are defined by the amount of rainfall during any particular period. On that basis, summer is from December to April, i.e. the 'dry' season. Winter is defined as May to November, which corresponds with the rainiest period and hurricanes. Humidity is higher on the Caribbean side, than the PACIFIC side.



**FULL DETAILS WITH COSTS AND BOOKING FORM WILL BE AVAILABLE IN FEBRUARY.**





## OPERATORS PROPOSE CHANGES TO MODJO DRY PORT

By Birhanu Fikade

News facilities to be incorporated in Dry Port expansion project

Upon the request made by the Ethiopian Maritime Affairs Authority (EMAA) to the Ethiopian Freight Forwarders and Shipping Agents' Association to undertake a study that would provide insights into how to engage the private sector in the upcoming USD 150 million Modjo Dry Port and Terminal expansion project, the association has proposed a multipurpose common use facility to be constructed to ease the logistics conundrums Ethiopia faces at this time.

It is to be recalled that the World Bank Group has availed the required finances for the expansion project which will double the carrying capacity of the dry port facility from the current 14,500 containers.

Early in the week, members of the logistics operators association met with officials of EMAA to learn the outcomes of the study conducted by the freight forwarders. Among the issues the proposal incorporated the common use facility is one of them; meanwhile bulk cargo facilities which require the installation of silos for imported goods is another one which was proposed by the association. The proposed facility is also expected to construct special zoning for handling steel bars, oversize and heavy cargos, machineries, trucks, containerized cargos, bonded warehouse facilities, assembly centers and the like.

For the purpose of handling export cargos, the planned common use facility is said to have empty container storage yard, stuffing services and coffee centers which will help to establish quality control, bulk storage area, bagging and the like. They further requested the government to consider facilities for oilseeds and pulses, leather and garment export center, perishable cargo zone fitted with cold storage units and airfreight links to mention but some.

Salahadin Khalifa, president of freight forwarders and shipping agents' association, said that private operators are pushing for more crowding in effects to be able to partake in multimodal and bounded warehouse operations. Detailing the outcomes of the proposed study, Aman Wole, IATA and FIATA accredited instructor at the Ethiopian Aviation Academy said that private logistics operators are looking for more enabling environment to operate.

Expanding at a plot of 138 hectares, the Modjo Dry Port facility which is set to be a modern logistics hub in the country is hoped to become a state-of-the-art facility in the logistics sector in the country.

Founded in 2009, the dry port facility is currently catered for 70 percent of all imported items in the country. Modjo Dry Port located 73 km east of Addis Abeba and 553 km from Djibouti.

Listening to the propositions made by the private logistics operators, Mekonnen Abera, director general of EMAA, said that the expansion project needs the participation of the private sector but he also asserted that they the private sector contribution should go a bit further than seeking mere market opportunities.





# FMG SHIPPING AND FORWARDING LTD (RUSSIA) - LCL SERVICE

We are glad to introduce you to our LCL service department. Our major office is located in St. Petersburg, Russia. There we operate LCL import to Russia and export LCL containers. All our colleagues work the St. Petersburg's port terminals to provide the best forwarding service in handling, stuffing and un-stuffing operations, as well as FCL operational matters.

Therefore, we can, solve all the matters and customs issues promptly as necessary.

Our main consolidation hub is located in Rotterdam, The Netherlands, is the most efficient and quickest way to unite cargos for further shipments. Each LCL cargo goes through trans-shipment and re-stuffing at the Rotterdam warehouse. It allows us to provide the best services at reasonable prices for many routes worldwide. We are always able to recheck the cargos' condition before shipping, arranging labelling, weighing according to our client's request.

Our LCL network covers most worldwide directions by sea transportation. Special routes may be checked separately. In addition to running an autonomous network, to pick up in Europe, we use trucking as the economic and fastest way to deliver cargo. Of course, there is always an option to direct trucking via Russian borders if it is preferable due to it is shorter transit time. We may also combine air/trucking according to aims and budget. We also have LCL shipments by rail from China to Russia by direct route as well.

We can suggest an alternative warehouse destination in Hamburg for LCL directly in Europe. Please keep in mind it is a final destination warehouse, with inland delivery for Eastern and Western parts of Europe and cargo that does not ship to St. Petersburg by sea from it, but uses trucking instead.

For special suggestion we can accept IMO cargos in LCL containers, as a rule 95% acceptable IMO classes are 3,8 and 9. Cargo must be safe enough for handling operations to ensure health matters and must not affect the condition of other cargos, which are also regulated by terminals, carriers and customs individually. So every request is duly checked from our side, with all parties.

We would like to share some practical cases and put the attention on cargo labelling which is crucial to ensure cargo will not be lost, damaged, etc. as well as duly packaged. Due to labelling issues, we know some cases in the LCL market when cargo has an incorrect final destination due to a third party mistake. This is a critical moment in Russia because local customs are dependent on paperwork and formalities. It is often impossible to resolve a matter locally as cargo is automatically nominated as smuggling. After such nominations several months could pass in legal courts. Unfortunately very often cargo is withdrawn by our government with no compensation or compromises.

Our frequently asked questions concern responsibility of damaged cargo or packaging. Despite the technical details and looking back at our LCL retrospectively we should note there are cargoes that are never damaged and customers don't complain. This is always connected with quality packaging which implies thick carton. With the cargo once or double filmed inside, to avoid water/moisture impact, properly palletized cargo and using quality wooden cases of thick wood. That is why we always ask our customers to emphasize their needs before shipping, to avoid any problems.

We have a stable flow of personal effects to Russia on prepaid terms. The main point should be remembered that according to Russian legislation all customs taxes and duties lay on the customer's shoulders so a forwarder cannot arrange customs payments instead of a consignee. That means DDP basis cannot be applied because a consignee has to pay the government himself. Usually a consignee is forced to find the customs broker who arranges customs clearance, and we give complete support for the shipping process.

One more note is for LCL PP cargoes. Once you have made a request to Russia via St. Petersburg, we are available for information support, particularly if you have any questions, as Russian legislation has some features you need to know in this business. If your shipping terms imply local charges they must be paid by a consignee or his representative. It would be best if you contact us in advance, as we are regulated to make a contract with a consignee, sign the financial documents and get power of attorney before the shipment is finished. Furthermore, 90% of shipments of personal effects are automatically called in for inspection by customs, so this practice has become normal.

You are always welcome and please feel free to contact us if you have any questions



## NEWS FROM



We would like to advise all our customers and suppliers that as and from the 1st of January 2018 we will change our company name to:

**ALBATRANS (IRL) LTD.**

**9 Histon House - Cornelscourt**

**Dublin D18 PY76 - Ireland**

**Tel 00 353 1 2897341 - Fax 00 353 1 2897304**

**E-mail: [a.gallagher@albatrans.com](mailto:a.gallagher@albatrans.com) - [www.albatrans.com](http://www.albatrans.com)**

Other than the company name, all other details and structures of the company as well as current contracts and other agreements remain unchanged. We will be changing our e mail addresses to initial.surname@albatrans.com i.e. [a.gallagher@albatrans.com](mailto:a.gallagher@albatrans.com) , also from the beginning of January '18.

We have traded as Interocean since 1990, almost 28 years, we became part of the Albatrans Group in 2012 and we believe the time is right to re brand the same as our global offices.

Can you please ensure that all relevant staff within your company are informed and our name is changed on your system from the 1st of January. Our CRO Registered number / VAT Number and Bank accounts all remain unchanged.

Thank you very much for your continued support and we would like to wish you a very Happy and Prosperous New Year.

Kind regards,

**Andrew Gallagher**



# INSURE YOUR TRIP TO BRAZIL

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**Freight forwarders travel very much and need to be properly protected in whatever situation, wherever they are. CARE has negotiated exclusive rates for MarcoPoloLine members, both as companies and for individual travellers.**

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## PROUD TO BE A MPL MEMBER! NEW MPL PRESENTATION

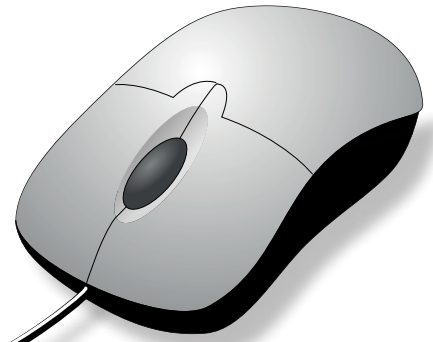
**THE SUCCESS OF MPL DEPENDS ON YOU !**

If some friends of you are interested to join MPL in a country not covered at the moment, or where we still have free vacancies, introduce them to us, we will be more than happy to welcome them into our Exclusive Network! For further information, contact [sophie@marcopololine.com](mailto:sophie@marcopololine.com)

**Help Us to Help You!**

[http://www.marcopololine.com/download/proposal\\_members.pdf](http://www.marcopololine.com/download/proposal_members.pdf)

## REMEMBER TO CHECK THE NETWORK LIST REGULARLY!



MarcoPoloLine GROUP

...more than 100 Countries and 364 Offices...

HOME ABOUT US SERVICES JOIN US NETWORK CONTACT US

**NETWORK OF OFFICES**

Search by nation Search by name Go!

Black List	El Salvador	Malaysia	Saudi Arabia
Algeria	Ethiopia	Malta	Senegal
Argentina	Faroe Islands	Mauritius	Singapore
Australia	France	Mexico	Slovakia
Austria	Germany	Montenegro	Slovenia
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Cameroon	Ireland	Norway	Tanzania
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China	Ivory Coast	Panama	Turkey
Colombia	Japan	Paraguay	Uganda
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Croatia	Kenya	Philippines	United Arab Emirates
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Czech Republic	Kuwait	Portugal	United States
Denmark	Latvia	Puerto Rico	Uruguay
Dominican Republic	Lebanon	Qatar	Venezuela
Ecuador	Lithuania	Romania	Vietnam
Egypt	Macedonia, Fyr	Russia	WORLDWIDE - MPL

**WORLDWIDE EXPELLED MEMBERS:** [SEE ALL](#)



**A NEW PARTNERSHIP  
CREATED FOR YOU!**

**FDRS - Forwarders Debts Recovery Services**  
**MPL is now an Associated Member of FDRS**



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[http://www.marcopololine.com/index.php/special-agreements-and-discounts\\_CPT27.html](http://www.marcopololine.com/index.php/special-agreements-and-discounts_CPT27.html)



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[http://www.marcopololine.com/index.php/app-for-mpl\\_CPT29.html](http://www.marcopololine.com/index.php/app-for-mpl_CPT29.html)

**A NEW MPL SERVICE ON LINE NOW!**

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GROUP**

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ESPECIALLY CREATED FOR MPL MEMBERS!  
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<https://www.youtube.com/watch?v=nHURG2Ay2M>

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Venezuela  
Vietnam  
Zambia

The **MPL Newsletter** should be a vital part of **The MarcoPoloLine Group** and ideally issued Bi-Monthly to ensure it is.

This is YOUR vehicle of communications within the GROUP.

HERE YOU can express YOUR views, provide information on YOUR company and country or new trade legislation;

HERE YOU can contribute antidotes, or share experiences of interest, either serious or amusing.

HERE YOU can start ongoing correspondence with other members in the form of letters

MAKING THIS PUBLICATION BI-MONTHLY DEPENDS ON **YOU THE MEMBERS**

SUBMITTING ARTICLES OR LETTERS. PHOTOGRAPHS WOULD BE GREATLY WELCOMED TOO!!

The newsletter is an important MPL vehicle for your voice. use it to your benefit. make it interesting and informative by sending me your views, stories, trade information and of course, photographs.

Please send them to the editor:  
sandy@marcopololine.com not later than 16th March, 2018.