

THE MARCOPOLOLINE 12TH ANNUAL CONFERENCE 20TH – 24TH SEPTEMBER 2019



**LAST CHANCE TO PAY BEFORE 1ST JULY,
WITH A DISCOUNT OF €100 PER ATTENDEE.**

WELCOME TO THE 12TH MPL ANNUAL CONFERENCE

DIVANI-APOLLON PALACE & THALASSO HOTEL

VOULIAGMENI, ATHENS, GREECE

ITINERARY/AGENDA

FRIDAY 20TH SEPTEMBER, 2019

- 19:30 – 20:30 Welcome pre-dinner drinks and Hors d'oeuvres
Atlantis Balcony (outdoors)
- 20:30 – 23:00 Welcome Dinner with drinks throughout
Garden/Glass Pyramid

SATURDAY 21ST SEPTEMBER, 2019 / ARISTOTELIS CONVENTION CENTER

As a courtesy, please ensure that everyone is seated by 9:30 a.m. to avoid disrupting the procedures. It is essential that with the 1 to 1 meetings you keep to your allotted appointments and are punctual.

- 09:30 – 10:30 **Introductions**
- 10:30 – 11:15 **Group Photo followed by Coffee/Tea Break**
- 11:20 – 12:40 1 to 1 Meetings
- 12:40 – 14:00 **Lunch – Anemos Restaurant**
- 14:00 – 15:20 1 to 1 Meetings continue
- 15:20 – 15:40 **Coffee/Tea Break – Conference Foyer**
- 15:40 – 17:00 1 to 1 Meetings continue
- 17:00 Close of Business
-
- 19:30 **Meet in the hotel foyer to take a short stroll to the restaurant**
- 20:00 – 23:00 **Agora Riviera Restaurant**



ITINERARY/AGENDA

SUNDAY 22ND SEPTEMBER, 2019 / ARISTOTELIS CONVENTION CENTER

- 09:00 – 10:40 1 to 1 Meetings
 10:40 – 11:00 **Coffee/Tea Break – Conference Foyer**
 11:00 – 12:40 1 to 1 Meetings continue
 12:40 – 14:00 **Lunch – Anemos Restaurant**
 14:00 – 15:20 1 to 1 Meetings continue
 15:20 **Coffee/Tea WITHOUT OFFICIAL BREAK**
 15:20 – 16:00 1 to 1 Meetings continue
 16:00 Close of Business
- 17:00 - 18:30 Football**
- 19:30 Meet in the Hotel foyer for transportation to the BLE PAVILION**
20:00 - 01:00 Farewell drinks with Hors d'oeuvres, followed by buffet Dinner and MPL Party

MONDAY 23RD SEPTEMBER, 2019 / OPTIONAL EXTRA

Those who have NOT chosen the Optional Extra, assume will be departing the hotel.

- 08:00 Meet in the hotel foyer for transportation
 08:30 Pick-up for Tour with lunch at Istiopoikos
 17:30 Approximate return to the hotel

**WE WISH YOUR STAY
 TO BE SUCCESSFUL,
 BENEFICIAL AND ENJOYABLE**

THE GREEK INFLUENCE ON WESTERN CULTURE

Ancient GREECE evolved over thousands of years. It is generally considered to be the cradle of modern Western culture. Political systems and procedures, for example democracy, trial by jury and equality originated there. In short, Greek ideas continue to influence the way we live today.

When it came to art, such as literature, music, architecture, the ancient Greeks established many of the standards by which we judge creative values and beauty.

Perhaps more importantly, they laid the intellectual foundations of many fields of study. Perfect examples are astrology, biology, engineering, linguistics,

mathematics, and medicine. Most of the information we take for granted today was first discovered by the Greeks.

Here is a list of their contributions, which affects many of us today:

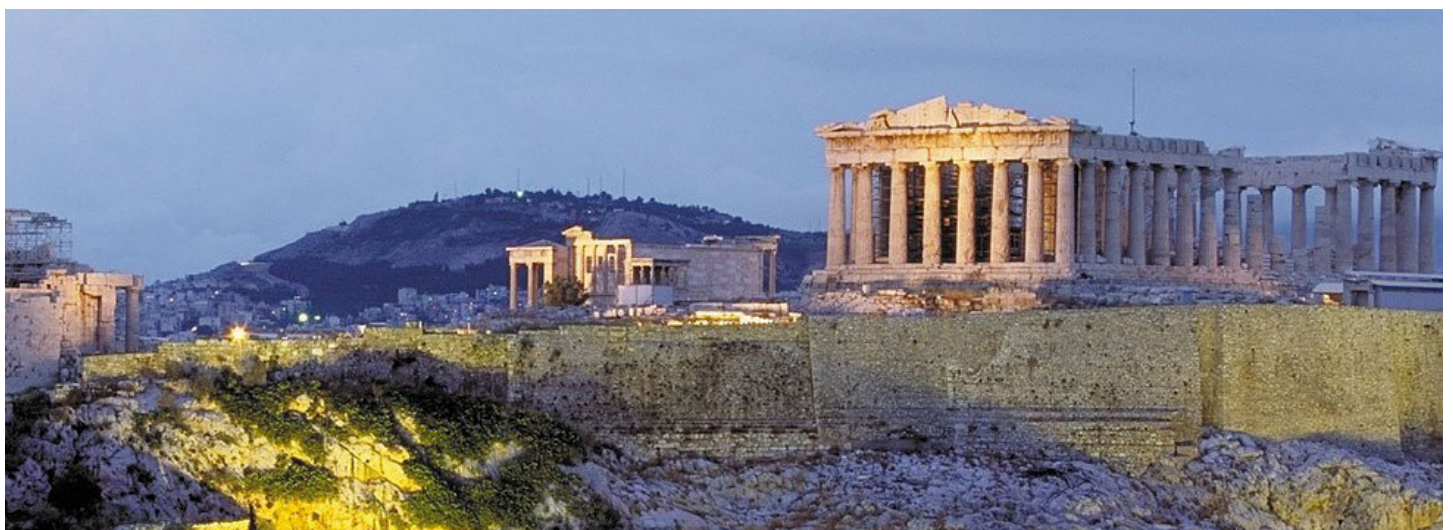
- The Alphabet
- Architecture
- Democracy
- The Library
- The Lighthouse
- Mythology
- The Olympics
- Science and Mathematics
- Standardized Medicine
- The Theater
- Trial by Jury

THE ALPHABET

The Greek alphabet was the first in the western sense of the word. It had distinct letters for consonants and vowels.

ARCHITECTURE

The best example is the column or pillar. Most famously used with the Parthenon and Erechtheum and the remains of both structures can be seen near Athens today.



The remains of the Parthenon today



DEMOCRACY

The definition is a government elected by the people and made up of the people through elections. Old Athens started with a monarchy and then went through various phases of other types of governments, until it finally settled on democracy. The government consisted of 6000 assembly members, all adult male citizens. In order for a law to pass the numbers of votes needed to be a majority. However, to exile someone they needed all 6000 to agree.

THE LIBRARY

The first library was actually in Alexandria, but during that time it was under Greek control.

THE LIGHTHOUSE

Again, the first lighthouse was located in Egypt, then held under the Greeks. The lighthouse could be seen by fire at night, and by the smoke of the fire during the day. Unfortunately, it was destroyed by a series of earthquakes, but its format became the model for future lighthouses.

MYTHOLOGY

Many Greek myths are read today. Other Greek myths have been replaced by humans, when they originated based on Greek gods. They continue to be part of our popular culture. Hercules is a perfect example.

THE OLYMPICS

The Olympic Games started in ancient Greece in the city of Olympia. Today we still celebrate the Games using some of the old traditions. Such as the olive leaf crowns, the lighting of the flame and the opening and closing celebrations. The five-ring logo, symbolizes the continents participating, i.e. Africa, Asia, America, Oceania and Europe.

The Olympic flame started with the Berlin Games in 1936. The idea again came from Greece, where a sacred fire was kept burning throughout the celebration of the ancient Olympics on the altar of their god Hestia.



THE GREEK INFLUENCE ON WESTERN CULTURE

SCIENCE AND MATHEMATICS

Greece was the birthplace of many great mathematicians and famous scientists.

STANDARDIZED MEDICINE

Medicine was practiced in Babylon, China, India and Egypt, but the Greeks were the first to create a standardized system of medicine. This included medical diagnosis, prognosis and medical ethics.

The Hippocratic Oath is a historically sworn statement by physicians in which they swear by the names of numerous healing gods to uphold specific ethical standards.

THE THEATER

The first western theater originated in Athens, and was a semi-circular structure woven into a hillside, that could seat between 10,000 and 20,000 people.

TRIAL BY JURY

The ancient Greeks, particularly those in Athens were the first to use trial by jury

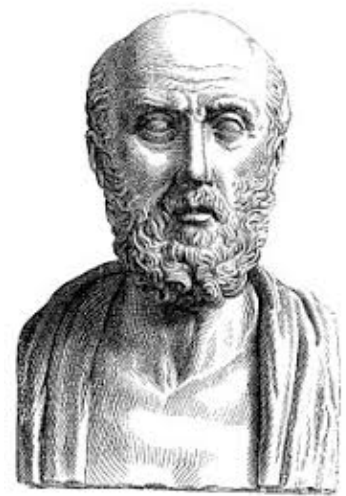
as we know it today.

This is why Greece is often known as the cradle of western civilization and why our optional extra on the 23rd September, is so important. It includes a complete excursion of Athens and the nearby monuments.

We have organized a tour guide so that this fascinating city and its incredible history will be clearly explained onsite.

The cost incorporates lunch and transportation from the hotel and back. If you have not booked for this, please reconsider as I feel sure you will experience a wonderfully informative and enjoyable day.

Sandy McInnes
*MPL Administrator
& Conference Organizer*



The author of the oath Hippocrates
(460-370 BC)





Hello MPL Members!

Hope you are all well and busy with your businesses. Am really looking forward to seeing you in Athens for our 12th Annual Conference.

I remember when first asked to be the Master of Ceremonies for the MPL Conference in Ho Chi Minh City back in 2012. It was so exciting and inspiring to see a room full of people from all around the world meeting each other to give advice, insight and new business opportunities from their home countries.

Over the past seven years, I have seen more and more members enjoy our annual conferences in wonderful locations across the globe. From Sri Lanka to Barcelona, Cape Town to Costa Rica. I know MPL's mission is to bring its meetings to members, and not the other way round.

For those who come every year, it is wonderful to catch up with familiar

faces, but I am most proud of the way we include and look after new members, those who prefer to attend their 'local' meeting and first time visitors. I have never met such a friendly, kind and respectful group of people who all want to help each other in business.

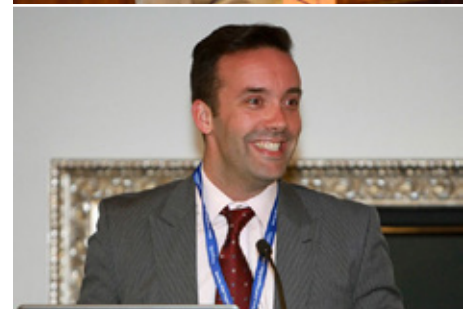
It has been a privilege to watch MPL grow in number, strength and professionalism, and I have been lucky enough to make friends with really special people I keep in contact with all year round.

From what I have been told, this conference is set to be the biggest and best yet, so I hope you will all want to be part of it.

See you in September!

Robin Lander Brinkley

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Alfons Freriks Logistics is your partner for all kinds of transport. We are since the beginning of 1978 a leading player in logistics with a complete range of services; for road, air, sea, and rail and basically everything in between (warehousing and customs facilities). We have expanded our services throughout Europe and our specialty in worldwide overseas forwarding guarantees an excellent service.

From our office in Veenwouden (Netherlands) we direct all transport via road, water and rail throughout Europe. Our office forms the heart of a qualified network with a total supply of logistic

services. An important feature is the intermodal-and container transport. With daily services and the excellent cooperation with professional agents all around Europe.

From our office in Rotterdam (Netherlands) we direct airfreight, continental and intercontinental container transports. Our office in the world port of Rotterdam forms the heart of a qualified network with a total supply of logistic services. Our specialty is the worldwide overseas forwarding. With weekly N.V.O.C.C.-services and the excellent cooperation with professional agents all around the world.

Alfons Freriks Logistics is a professional organization with an excellent feeling for your needs. With our distinguishing abilities which you can see in the small detail, doing just a little more than people expect. Versatility and adaptability are important achievements. A commitment is a commitment! We put a high value on intensive cooperation.



FMG SHIPPING AND FORWARDING LTD - RUSSIA FAR EAST DIRECTION - VLADIVOSTOK



Very often in cooperation between China and Russia the customers need faster transit time option comparing with economic appeal in goods transportation. In that case FAR EAST direction comes to the rescue! That's why we want to represent our office in Vladivostok city as well.

The most important moment is ocean freight between China domestic ports and Vladivostok terminals are very cheap, but transit time is very short due to geographical location. Vladivostok covers and accepts Taiwan and Japan shipments with the same success to import and export. The ocean carriers

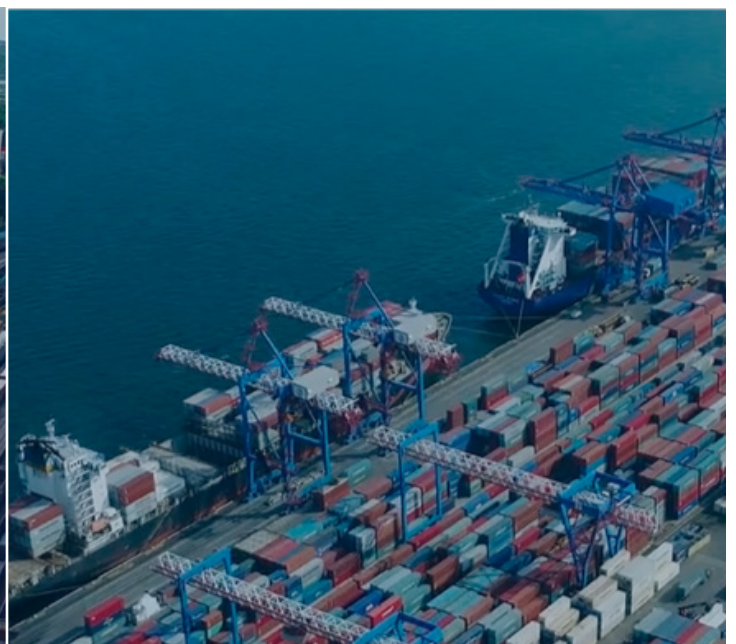
have direct vessels to Vladivostok and have the routes with transshipment in South Korea (Busan) too.

Russian Railroad has expansion politics on this direction. The trains from Vladivostok to all major points (Russian regions) start for several times in a week! In past time the great work in consolidation of container's block trains are made. As the results these trains have better transit time (apx. 12 days from Vladivostok till Moscow) as it's no need additional sorting on transshipment stations.

Vladivostok Customs is increasing it's

efficiency while local port is working under development and expansion. Our local office has needful and reliable contacts with all carriers and terminals and provides full client service at the best. Projects with delivery in regions are successfully elaborating, OOG as well. LCL is also the option. We have our mission at Vostochny Port too.

You can contact our Marco Polo contacts on the all questions and requests upon Vladivostok and Vostochny Port. Our expert team will follow up your inquiries in a short time.



CENTAUREA - BRAZIL

SIMPLIFY AND **OPTIMIZE**, THAT'S OUR BIGGEST CHALLENGE!

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- OCEAN FREIGHT - FIATA AGENT
- OWN CONTAINER FLEET management, CONTAINER SOLUTIONS*
- COURIER SERVICES* new licensed product*
- Own Import and Export License at Brazil Customs "RADAR"
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GENTLE SOLUTIONS FOR HEAVY LOADS!

- Oversize cargo on air and ocean chartering, part chartering and single loads
- Mobilization/Demobilization of complete structures
- Route Studies
- Multimodal and Intermodal features

CYBERS04-A 2019 A CHALLENGE TO GROW

Transport forecast on **May 2019** Launch forecast **Nov 2019**

Check at our webpage the real time show

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With a special thanks to Mr. Mustaf our branch manager in
dammam for successfully executing this job.



INVEXTIM TRADING COMPANY



INVEXTIM TRADING COMPANY

"Grow Your business in Africa"

Who are we?

As a trading Partner of Marcopololine Group (MPL) since many years, our company is known with its strong experience in connecting worldwide buyers to best suppliers from AFRICA. We started with cashew nuts ,peanuts and sesame seeds. Today we help our customers to export/import natural rubber, gold, petroleum ,cassava powder, cosmetics and others. We do market research, quality reviews and analyze potential market for you exclusively in real estate industry, gas & oil industry, water and others.

What we offer to you ?

We professionally coordinate through MPL licensed Freight forwarders the safe delivery of products to you. With our connections in Europe, USA,Asia,we help international investors /buyers to trade and find markets in Ivory Coast,Togo, Benin, Senegal, Tunisia,Morrocco,Kenya, South Africa and others countries. We offer best quality services, efficient market research ,evaluation on potential risk.



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NCS rides with BMW !

Two Estonian planned for perfect holidays with a road trip to India on their magnificent BMW's. All they needed was reliable logistic partner to cater to their logistic needs. NCS came to their rescue. NCS with team of experts, assisted Estonian tourist travelers by timely clearance of Two BMW 1170 CC Adventure Motor cycles.

These are some words of admiration from our Estonian partners :-

"We appreciate the work NCS did with this shipment, took all together two months to arrange this. Without your help we wouldn't be able to send this cargo. Your knowledge with this shipment was highly appreciated. Thank you and all of your team for making this work. We will contact you again if we have any shipments from or to India."

TCI INTERNATIONAL LOGISTICS DE MÉXICO S.A. DE C.V.

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E-mail: info@myTCIgroup.com.mx
www.myTCIgroup.com.mx



México City May 10, 2019

Dear Colleagues,

Hereby, we inform you that Mr Luis Gabriel Abarca Sosa does no longer works for our company since May 3, 2019. Therefore, he has no faculty to provide services and / or any other matter related to our company.

Consequently, **TCI International Logistics of Mexico S.A. of C.V.** It is not responsible for the actions that may be carried out by Mr. Luis Gabriel Abarca.

If you need our assistance, we kindly ask you to contact people in charge according to the attached Staff List.

Claudia Villeda	Importación y Exportación Marítima
Dulce Muñoz	Importación marítima
Magdalena Díaz	Exportación Marítima
Velia Montelongo	Importación y exportación aérea
Yessica Medrano	Ejecutivo de ventas
Miriam Salgado	Finanzas
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With kind regards,

TCI International Logistics de México S.A. de C.V.

MarcoPoloLine's
official insurance Broker



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INSURANCE BROKER, NEGOTIATING DEDICATED COVERS
FOR OUR CORPORATE CLIENTS, BY LIASING WITH
THE BEST GLOBAL INSURANCE COMPANIES.**

*We can cover you worldwide
thanks to our global network.*

Our international network



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correspondents in
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As Lloyd's correspondents we
can place covers worldwide

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We are proud members
of UnisonSteadfast, a
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A world-class level of service is our primary value for clients.

**We are always available to support you throughout the policy's duration,
with an attention and availability which is second to none.**



**Negotiation
and Support**



**Marine
Claims Handling**



**Contractual
Review**



**Training
and Support**

MarcoPoloLine's
official insurance Broker



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protect your company and obtain training and assistance for your peace of mind.

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THROUGH OUR
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OUR BESPOKE PRODUCTS FOR MARCOPOLOLINE MEMBERS, AT EXCLUSIVE RATES AND CONDITIONS:



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Freight Forwarder liability -
The basic cover for any logistics
operator worldwide, including
error and omissions.

All-risks cargo insurance -
the best protection for your
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shipped on any conveyance and
with appropriate conditions for
special goods. We also have
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cargo.

Storage insurance - Bespoke
products for your warehousing
activities

Maritime charterers' liability
- When you charter vessels or
aircrafts for your shipments.



CYBER INSURANCE

The new frontier of insurance,
covering unprecedented
and perilous risks and your
exposure. Stored data, personal
information of your customers,
your network and reputation
are all subjects to violations
and cyber attack, due to the
spread of technology and digital
systems. You are concerned and
new legislation is also changing
the liability framework.
Better to be protected!



TRAVEL INSURANCE

Freight forwarders travel very
much worldwide: it's part of
their job. When they do so, it
is key that they are properly
protected against the many and
underestimated risks of travel.
Care has negotiated special
terms for MPL members, with a
global insurance of the highest
quality.



POLLUTION INSURANCE

Most firms aren't covered: with
environmental laws and liability
becoming more and more strict,
better to act and be protected.
Logistics companies are hugely
exposed, also if they do not ship
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MarcoPoloLine's
official insurance Broker



INSURE YOUR BUSINESS TRIPS

*Travelling very much
for business?
Well of course, you are an
MPL freight forwarder!*

As of today, travel implies a series of often underrated risks: health, terrorism, travel disruptions, personal liability, thefts... and it's important to be properly protected in every situation.

CARE has negotiated exclusive rates for MarcoPoloLine members with BUPA Global Travel, a leading insurer.

Highlights:

Choose your mix depending on your needs:

BASIC COVER BENEFITS

- › Unlimited medical cover
- › In-patient treatment
- › Out-patient treatment
- › Evacuation
- › Repatriation
- › Mugging and assault
- › Compassionate emergency repatriation
- › Accompaniment
- › Compassionate emergency visit
- › Statutory arrangements in case of death
- › Home transportation of the deceased



NON-MEDICAL OPTION

- › Personal accident - death and disability
- › Baggage - theft, loss, or damage
- › Baggage delay
- › Theft of passport/cash
- › Personal liability - property damage
- › Personal liability - bodily injury
- › Travel delay
- › Missed flight connection
- › Hospital daily benefit
- › Security and legal assistance



TRIP CANCELLATION OPTION

This option covers in case you are unable to travel due to acute illness, injury or death

Unique Advantages:

- Free choice available between Annual travel or single trip, both as company or individual
- Access BUPA's 24/7 multi-language emergency assistance service in case of need
- Get your virtual insurance card on your handheld device with BUPA's myCard app

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