



OUR MPL DIRECTORS, MY COLLEAGUE SOPHIE AND I  
WANT TO TAKE THIS OPPORTUNITY TO SEND  
ALL MEMBERS SEASON'S GREETING  
AND WISH EVERYONE A HAPPY, PROSPEROUS  
AND HEALTHY 2016.



8<sup>th</sup> ANNUAL CONFERENCE  
5<sup>th</sup>-9<sup>th</sup> November 2015

## WELCOME TO THE 8<sup>TH</sup> ANNUAL CONFERENCE

5<sup>th</sup>-9<sup>th</sup> November, 2015 (Including Optional Extra) - Hotel Arts, Barcelona, Spain

### ITINERARY

#### THURSDAY, 5<sup>TH</sup> NOVEMBER, 2015

A.M. **MPL GOLF TOURNAMENT** FOLLOWED BY LUNCH  
h. 19:00 - 20:00 **Welcome pre-dinner drinks** - weather permitting on the veranda  
h. 20:00 - 22:30 **Welcome Buffet Dinner**

#### FRIDAY, 6<sup>TH</sup> NOVEMBER, 2015

WE ASK OUT OF COURTESY THAT EVERYONE IS SEATED IN THE CONFERENCE ROOM BY 9:00 A.M. TO AVOID DISRUPTING THE PROCEDURES

h. 09:00 **Our MC, Robin** - Introduces New Members

#### PRESENTATIONS

**MPL Directors - New changes and additions for 2016**

**Speaker - Lawyer**

**Speaker - Client**

**Trust Flexitanks**

**Arabian Cargo/Syria**

#### ONE-MINUTE SILENCE FOR THE SYRIAN REFUGEES WORLDWIDE

h. 10:30 - 11:15 Group Photo followed by Coffee/Tea Break  
h. 11:20 - 12:40 One on One Meetings  
h. 12:40 - 14:00 Lunch  
h. 14:00 - 15:20 One on One Meetings continue  
h. 15:20 - 15:40 Coffee/Tea Break  
h. 15:40 - 17:00 One on One Meetings continue  
h. 17:00 Close of Day's Business  
h. 19:30 Meet in Hotel Foyer for Transport to Ex Xalet de Montjuic  
h. 20:00 Estimated Arrival followed by Pre-Dinner Drinks  
h. 21:00 Dinner | Presentation of Awards and Certificates | Live Entertainment  
h. 23:30 Transport available for those wishing to return to the hotel





## **SATURDAY, 7<sup>TH</sup> NOVEMBER, 2015**

- |                  |  |
|------------------|--|
| h. 09:00 - 10:40 | One on One Meetings commence.  |
| h. 10:40 - 11:00 | Coffee/Tea Break   |
| h. 11:00 - 12:40 | One on One Meetings continue   |
| h. 12:40 - 14:00 | Lunch  |
| h. 14:00 - 15:20 | One on One Meetings continue   |
| h. 15:20         | Coffee/Tea will be available WITHOUT OFFICIAL BREAK  |
| h. 15:20 - 16:00 | One on One Meetings continue   |
| h. 16:00         | Close of Official Business   |
| h. 16:30         | Meet in Hotel Foyer - for MPL Football Match   |
| h. 17:00 - 18:30 | MPL Football Match - spectators welcome  |
| h. 19:30         | Meet in Hotel Foyer for Transport to El Principal de L'Eixample  |
| h. 20:00         | Estimated Arrival followed by Pre-Dinner Drinks  |
| h. 21:00         | Dinner   MPL PARTY full of surprises   |
| h. 02:00         | Close   Transport will be available at mid-night for those wishing to return to the hotel and again available at 0:200 |

## **OPTIONAL EXTRA**

### **SUNDAY 8TH NOVEMBER, 2015**

- |          |   |
|----------|---|
| h. 10:00 | Pick-up at The Arts Hotel                       |
| h. 11:00 | Estimated Arrival at Cordorniu Cellars          |
| h. 13:00 | Pick-up to transfer to Canals Casanovas for BBQ |
| h. 15:00 | Estimated transfer and return to The Arts Hotel |

# CONFERENCE REVIEW

## 8<sup>th</sup> ANNUAL CONFERENCE 5<sup>th</sup>-9<sup>th</sup> November 2015

Evaluating our **8<sup>th</sup> MPL Conference**, was easy: word of mouth during the event, completed questionnaires and recent emails overwhelmingly attest to its success.

Most significant was the reaction from new attendees, who were impressed by the warm friendly atmosphere, plus the long-standing members who reiterated how the Group was like a family.

The choice of venue was also popular, although some felt that whilst the hotel was elegant and the staff provided an excellent friendly and efficient service, it was expensive - a point which will be taken into consideration for the **2016 MPL 9<sup>th</sup> Conference**.

As you can imagine organizing an event of this nature takes a lot of planning, with a multitude of things to consider.

By having however, superb Hosts, in the form of Continental/Spain, Pedro and Mercedes worked with me every step of the way and in addition, came up with imaginative and entertaining ideas some of which you will see herein under **MPL Party**.

Not only do I owe thanks to our Hosts, but also Robin our MC, who wore several hats and did an excellent job wearing each throughout the Conference.







This included individually interviewing attendees for two consecutive days, dancing on stage at our **MPL Party** and continually entertaining us in one way or another.

A further thanks goes to Sophie who contacted all our members, one by one for months prior to the event to relay the importance of the conference and gently persuading them to be present.

Then there is George, who technically is our **MPL Accountant**, but attended in order to give us a helping hand and also to meet members in person.

He was wonderful in assisting us with the most menial of jobs, but also stepped into Robin's shoes when he was otherwise occupied. Thank you George.

**THE GREATEST AND MOST OVERWHELMING THANKS AND APPRECIATION HOWEVER GOES OUT TO THOSE OF YOU WHO WERE AT THE CONFERENCE. TRULY, YOU ARE THE ONES THAT MADE THIS EVENT THE SUCCESS IT WAS!!!**

Sandy McInnes  
Conference Organizer







THURSDAY, 5<sup>TH</sup> NOVEMBER 2015

WELCOME DRINKS

CAFÉ VERANDA TERRAZA HOTEL ARTS









THURSDAY, 5<sup>TH</sup> NOVEMBER 2015

WELCOME DINNER

Café Veranda Terraza Hotel Arts





# Speakers



**ROBERT P. DREELAN**  
MULTILOGISTICS/ITALY  
MPL CHAIRMAN  
New MPL innovations for 2016



**LUIS GIMENO**  
CONTINENTAL/SPAIN  
MPL DIRECTOR



**RAF HERMANN**  
FLEXITANKS



**MIQUEL ROCA**  
MARITIME LAWYER  
BLAS DE LEZO ABOGADOS



**IGNACIO GASPER**  
NACHO TOY PLANET



**ABDALLAH NABOULSSY**  
ARABIAN CARGO/SYRIA  
MPL MEMBER



FRIDAY, 6<sup>TH</sup> NOVEMBER 2015

PRESENTATIONS

GRAN SALO GAUDI HOTEL ARTS



# Introducing 2015



**OREN COHEN**  
CASPI CUSTOMS AGENTS  
& INTERNATIONAL  
FORWARDING - ISRAEL



**ANDY TYAS**  
CONTROLO CARGO  
UK



**MATTHEW ZELUDKO**  
CUSTOM LOGISTIC  
NEW ZEALAND



**JEAN GNEBO YEUBA**  
SOMACI SA  
IVORY COAST



**NIKOLINA BABIC BRENC & MARIO STEFANIC**  
JADROAGENT BAR  
CROATIA



# New Members



**ATUL ROY**  
COLE INTERNATIONAL  
CANADA



**YVONNE ARNOLD & SIMON YATES**  
PENTLAND  
UK



**SALUATORE (SAM) MANCUSO & GIANCARLO STAFFIETRI**  
PROACTIVE GLOBAL  
CANADA



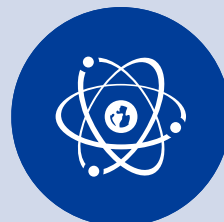
**DERRICK SONES**  
COLE INTERNATIONAL  
CANADA



ONE TO ONE MEETINGS  
can best be described as the soul of the conference.







6<sup>TH</sup>-7<sup>TH</sup> NOVEMBER 2015

ONE TO ONE MEETINGS

GRAN SALO GAUDI HOTEL ARTS







flamenco artists

FRIDAY EVENING, 6<sup>TH</sup> NOVEMBER 2015

PRE-DINNER DRINKS

EX XALET DE MONTJUIC RESTAURANT







FRIDAY EVENING, 6<sup>TH</sup> NOVEMBER 2015

AWARDS

EX XALET DE MONTJUIC RESTAURANT

# MPL GOLF TOURNAMENT AWARDS

ISHWAR WON THE TOURNAMENT



ISHWAR JODHA  
TRIPLE CROWN/UAE



RICK TANKIR WON THE CLOSEST PIN



RICK TANKIR  
KTL/AUSTRALIA



Luis Gimeno came 2<sup>nd</sup> in both winning the tournament and the closest pin.



# 2015 MEMBER OF THE YEAR



**UNITED CARGO MANAGEMENT/UNITED STATES**

our MPL Chairman, Robert P. Dreelan, presenting the award to Carlton 'tres' Blair







# HIGHLY COMMENDED 2015 MEMBER WINNER



**3-L LEEMARK  
LOGISTICS/CHINA**

Our MPL Director, Luis  
Gimeno presenting  
Michael Lee with  
THE AWARD.



Luis Gimeno, Michael  
Lee, with good  
friends and business  
coordinators, Eliophotou  
and Michalis of E & F  
LOGISTIC SOLUTIONS in  
Cyprus



# MOST ACTIVE 2015 BONUS SCHEME PARTICIPANT



## CONTINENTAL WORLDWIDE LOGISTICS/SPAIN

Luis Gimeno, Julia Risquez  
with THE AWARD presented  
by the MPL Chairman



Luis Gimeno,  
Robert P. Dreelan and  
Robin Lanker Brinkley with  
the Continental Award



## ALFONS FRERIKS LOGISTICS THE NETHERLANDS





FRIDAY EVENING, 6<sup>TH</sup> NOVEMBER 2015

DINNER

EX XALET DE MONTJUIC RESTAURANT





# Match Report

## Orange versus Blue

**This took place following the close of 2 days of hectic one on one meetings, and has proved over the years to be an excellent way release pent up energy and focus on something completely different after sitting for so long.**

An enthusiastic group of more than 20 members headed to the indoor sports centre Nova Icaria about 10 minutes from the hotel.

With help from Rob Spittel, who was unable to play due to injury, the teams were selected from a pool of 22. Continental Worldwide had kindly provided one set of orange shirts and one set of blue shirts. It was decided to play 7 a side and 4 periods of 10 minutes so frequent substitutions could be made to ensure every player got a lengthy period on the pitch.

With Lukasz in goal for the Orange team, it became clear very early on that Blues would need something special to score a goal. And so it proved that within the first period Orange had moved into a 2-0 lead. The pace was furious – this really was a competitive game played in a good spirit. At the end of the first period it was decided to shorten the quarters to 7 minutes.

There were some fine moves and goals for the Oranges. By the fourth period Oranges led the one-sided game by seven goals to nil. The difference in the teams was probably down to the large contingent of rugby players in the blue side – for them the ball was the wrong shape.

Kerem scored a fine goal for orange. Other players of note were Ricky and Luis for blues who worked tirelessly and Vladimir and Payke for Orange whose skill and teamwork contributed much to an Orange victory. Man of the match award went to Derya playing for Orange for his great distribution and defensive marshalling.

**Final Score Orange 7, Blue 1.**

Well played one and all!

**PAUL GOEHLERT – REFEREE  
MPL TREASURER AND DIRECTOR**





SATURDAY, 7<sup>TH</sup> NOVEMBER

FOOTBALL MATCH





SATURDAY EVENING, 7<sup>th</sup> November

PRE- DINNER DRINKS

EL PRINCIPAL DE L'EIXAMPLE RESTAURANT







SATURDAY EVENING, 7<sup>TH</sup> NOVEMBER

DINNER PLUS THANKS

EL PRINCIPAL DE L'EIXAMPLE RESTAURANT











SATURDAY NIGHT, 7<sup>TH</sup> NOVEMBER

MPL PARTY

OMM CLUB

Whilst the One on One meetings may be the SOUL of our Conferences, because after all the primary purpose of these events is to meet your fellow **MPL Members** and forge stronger links with those you are already working with and start new business partnerships with other members in different parts of the world.

On that basis then the **MPL PARTY** might be described as the HEART of our conferences AND our Group. These parties reflect the warm ambiance and friendliness between members that MPL generates and makes us stand out from other such organizations. For those who have attended these events, frequently refer to MPL as a Family.

This year was different thanks to our Hosts. Not only did we learn that we have budding entertainers in our midst with Pedro from Continental, and Paul, Rob and Robert, 3 of our 4 MPL Directors but our 4th Director, Luis is a talented MAGICIAN.

Then there is Robin our MC who if he should decide to leave behind his successful PR and Marketing Company – could easily embark on a career in disco dancing.

With so many talented people within the Group, and that extends to several of our members who are superb singers – perhaps MPL should consider a sideline in the field of entertainment management.











  
**MarcoPoloLine™**  
GROUP







SUNDAY, 8<sup>TH</sup> NOVEMBER

CORDORNIU CELLARS

OPTIONAL EXTRA





SUNDAY, 8<sup>TH</sup> NOVEMBER

AFTER THE EXCURSION

LUNCH AT CANALS CASANOVAS











# MarcoPoloLine™

## GROUP



Algeria  
Angola  
Argentina  
Australia  
Austria  
Bahrain  
Bangladesh  
Belgium  
Brazil  
Bulgaria  
Cambodia  
Cameroon  
Canada  
Chile  
China  
Colombia  
Costa Rica  
Cote D'ivoire  
Croatia  
Cyprus  
Czech Republic  
Denmark  
Dominican Republic  
Ecuador

Egypt  
El Salvador  
Fiji  
France  
Germany  
Ghana  
Greece  
Guatemala  
Honduras  
Hungary  
India  
Indonesia  
Iran  
Ireland  
Israel  
Italy  
Japan  
Jordan  
Kenya  
Korea, Republic Of  
Kuwait  
Latvia  
Lebanon  
Malaysia

Malta  
Mauritius  
Mexico  
Montenegro  
Morocco  
Myanmar  
Netherlands  
New Zealand  
Nicaragua  
Nigeria  
Norway  
Oman  
Pakistan  
Panama  
Paraguay  
Peru  
Philippines  
Poland  
Portugal  
Qatar  
Romania  
Russia  
Saudi Arabia  
Senegal

Singapore  
Slovakia  
Slovenia  
South Africa  
Spain  
Sri Lanka  
Sweden  
Switzerland  
Syria  
Taiwan  
Tanzania  
Thailand  
Tunisia  
Turkey  
Uganda  
Ukraine  
United Arab Emirates  
United Kingdom  
United States  
Uruguay  
Venezuela  
Vietnam  
Worldwide  
Yemen

Our MPL Member

## CM FREIGHT & SHIPPING - SWEDEN

would like you all to know that they are celebrating their **25<sup>TH</sup> ANNIVERSARY**

[www.cmfreight.se](http://www.cmfreight.se)



**MarcoPoloLine™**  
**GROUP**

### Next Newsletter

WILL BE OUT IN FEBRUARY 2016,

ALL CONTRIBUTIONS MUST BE SENT WITHIN JANUARY TO [sandy@marcopoline.com](mailto:sandy@marcopoline.com)

**KINDLY HELP US MAKE THE NEWSLETTER INDISPENSABLE**

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