

Newsletter

#54

September 2020

Editor: S. McInnes



OTO ON LINE

21st / 25th

SEPTEMBER 2020

NEW PARTNERS
IN MPL!

OTO ON LINE

MPL ON
THE ROAD!

WE ARE GLAD TO INTRODUCE...

FROM JANUARY 2020 UNTIL TODAY, WE HAD THE PLEASURE TO WELCOME THE FOLLOWING NEW PARTNERS IN MPL!



ANDREWS SHIPPING
& FWDG LTD
UK



CARGO FLY
SRO
CZ



FOX CARGO
DO BRASIL
BRAZIL



TRAMARATI
FRANCE



JET FREIGHT
LOGISTICS LTD
INDIA



TRANSLOG EXPRESS
PRIVATE LTD
INDIA



SURHEM LOGISTICS
SRL
URUGUAY



VENTURE FREIGHT
AUSTRALIA



INTERNATIONAL FREIGHT
SERVICE
TUNISIA



ZÜST & BACHMEIER SA
SWITZERLAND



APA CARGO
SERVICES SRL
ROMANIA



ACROSS LOGISTICS LTD
CHINA



PANDA LOGISTICS
CHINA



ORDAN CARGO LTD
ISRAEL



MSF GROUP LTD
GEORGIA



PT. TAJ LOGISTIK
INDONESIA



SWIFT LOGISTIC
SOLUTIONS
EGYPT



T.I. CARGO
SERVICES SAS
COLOMBIA



OVERSEAS TRANSPORT
SYSTEMS
CANADA



EL KHALIFA
CARGO SERVICES
EGYPT

We wish them a warm welcome on Board and a long life in MPL!

MPL ON THE ROAD!

MPL on the road! Stay connected is the most important way to keep our relationships working, so depending on the geographic Covid-19 Pandemic situation, MPL has visited the following companies last month:

Base International Freight, Italy - Züst & Bachmeier SA, Switzerland - CCS Srl, Italy - Logisteel, Italy

We plan to continue our visits to meet you where it will be possible! MPL cares about its partners and friends, and we are proud to have all of you in our Exclusive Group!

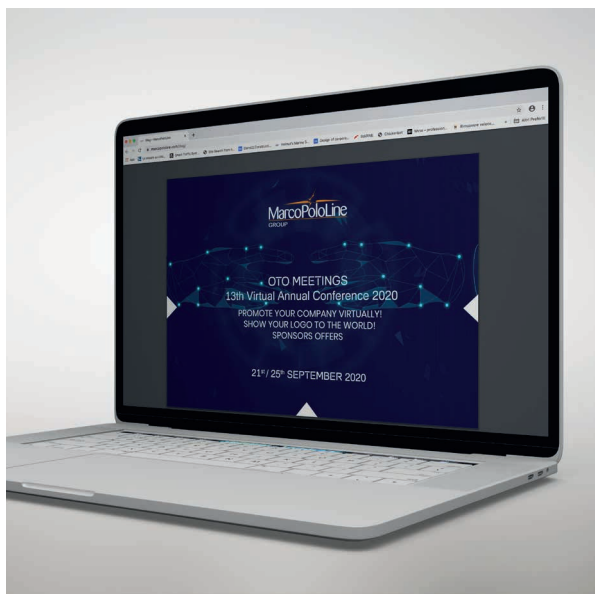


OTO ON LINE

Starting date to fix your OTO appointments on line, 31st August 2020

A 24/24 calendar has been set up for you, to avoid any kind of time zone problem. On this way, our partners and friends will be able to take their appointments at their easiest convenience.

A sponsors list is available to highlight the companies interested to give more visibility in our OTO system for 5 days.



MarcoPoloLine
GROUP

OTO ON LINE

21st / 25th
SEPTEMBER 2020

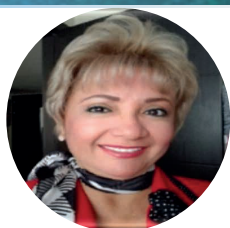
Don't miss our virtual appointment!
[Click here to join!](#)



All Trans Cargo, Corp.
Logistic Services Network

AUGUST 2020
ECUADOR

NEWSLETTER



Lic. Ana María González

CEO of Alltranscargo Corp.

amgonzalez@alltranscargomiami.com

Phone: (+1)786 3998580

OUR SECTION

Message from our CEO Mrs. Lic. Ana María González: *The new challenges of the new world that we are forced to live in these circumstances push us to be more competitive than before.*



Ports of Guayaquil in Ecuador ensure that they apply the appropriate measures to store ammonium nitrate.

Ecuador is one of the many importing countries of ammonium nitrate, the chemical compound for agricultural use that due to its mismanagement caused a catastrophic explosion in the Port of Beirut, in Lebanon. In the Latin American country, cargo enters through the different Ports of Guayaquil, which ensure that the appropriate measures are implemented to avoid accidents such as the one that occurred in the Asian country.



Port of Guayaquil, Ecuador : Andipuerto dispatched more than 170 thousand tons of cargo in July 2020"

About 18 thousand tons correspond to general cargo and another 152 thousand tons belong to bulk cargo. Of this total, 18,158.75 tons correspond to general cargo, such as hot steel coils, cold steel and galvanized steel; galvalumen, galvanized, zinc and aluzinc coils; hot slabs; hot steel and cold steel plates; hot iron bundles; and rails to the cities of Cuenca, Machala, Quito and Guayaquil.

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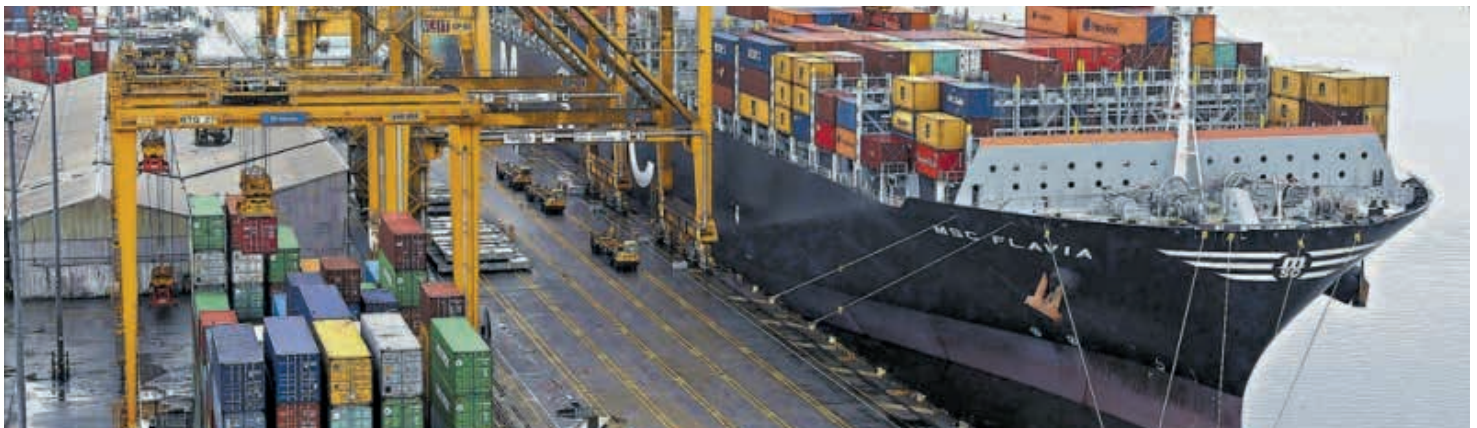
All Trans Cargo, Corp.
Logistic Services Network

JULY, 2020
ECUADOR

NEWSLETTER

OUR SECTION

Our country situation, becomes normally every week since covid situation. We work from our homes, but it don't switch the normal logistics of supply chain that we offer to our agents and strategic partners.



ECLAC: ECUADOR ONE OF THE PORTS THAT INCREASED ACTIVITY DURING THE PANDEMIC

The latest report from the Economic Commission for Latin America and the Caribbean (ECLAC) on the effects of the coronavirus (Covid-19) on international trade and logistics showed that the region's ports have suffered significant losses in the mobilization of containerized cargo. At world level, maritime trade by containers has followed a downward trend and in the case of Latin America the variation between January and May was -6.1%, showing marked decreases in April and May. Ports with increases in activity. On the other hand, the ports in the region that showed the greatest increases in container activity were two terminals on the Pacific coast of Panama with an increase of 39%, three terminals on the Caribbean coast of Panama with a growth of 14.0%, the Bay of Cartagena (Colombia) that registered an increase of 11.7% and Rosario (Argentina) that presented an increase of 10.5%. Meanwhile, the ports that presented moderate increases were Paranaguá in Brazil (9.3%), Itapoá in Brazil (8.1%), Santos in Brazil (7.1%), Zárate in Argentina (3.2%), Guayaquil in Ecuador (2.6%)

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APA CARGO SERVICES

ROMANIA



APA CARGO SERVICES FROM ZERO TO HERO – PAPERLESS FREIGHT FORWARDER

Since its launch in June 2019 our company, APA Cargo Services Romania, wanted to bring a new approach to the Freight Forwarding business.

Our range of solutions varies from Time Critical Services (OBC, Charter, NFO and Dedicated Vans) to our own LCL containers from Asia to Controlled Temperature Trucking inside all Europe!

“Back to origins” is our mission and we commit to efficiently communicate through any preferable channels, from the “classic way” up to digitalised ones.

We perfectly understand the importance of timely deliveries

and the need for a unique client centric approach, providing therefore personalised solutions in order to meet each customer’s specific demands.

Our steadfast approach has helped us build partnerships with highly professional local and overseas partners, helping us to extract maximum value from end to end and delivering it to all our customers.

Marco Polo Line was especially chosen by us because its focus on Digitalisation and doing things differently than the other networks!

Since last year, together with a local software company, we

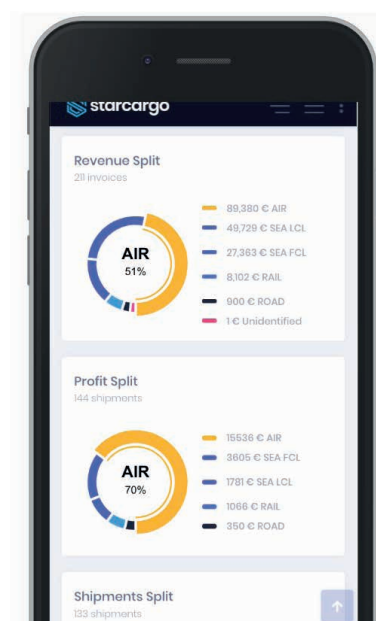
developed StarCargo, which is a Transport Management System that is helping our Team to optimize their time and operational workflow.

We are pleased to announce that starting with 1st of January 2020, with the help of StarCargo, APA Cargo Services is a PAPERLESS company!

Either it’s an FCL, LCL, RAIL, ROAD or an AIR transport, StarCargo is helping operational team manage twice the number of jobs as before. Also thanks to a flexible and versatile Dashboard, allows Managers to filter and obtain various range of reports, see in real time the results of the departments in comparison

ID	ECODE	Profit	Margin	Shipper	Consignee	Billing	MANEB number	STD	ETA	Actions
000	MANEB000									[Icon]
001	MANEB001	900 €	100.0 %					2019-12-01	2019-12-01	[Icon]
002	MANEB002							2019-12-02	2019-12-02	[Icon]
003	MANEB003							2019-12-04	2019-12-04	[Icon]
004	MANEB004	175 €	52.3 %					2019-11-25	2019-11-25	[Icon]
005	MANEB005	90 €	57.4 %					2019-11-22	2019-11-22	[Icon]
006	MANEB006	440 €	100.0 %					2019-11-21	2019-11-21	[Icon]
007	MANEB007	305 €	100.0 %					2019-11-23	2019-11-23	[Icon]
008	MANEB008	190 €	100.0 %					2019-11-22	2019-11-22	[Icon]

STARCARGO



APA CARGO SERVICES

ROMANIA



APA CARGO SERVICES FROM ZERO TO HERO – PAPERLESS FREIGHT FORWARDER

with the targets or the KPI's for strategic routes!
 Focused also on mobility, StarCargo is a cloud solution, 100% functional on mobile phones (Android, iOS, Windows Mobile), as well on any desktops and tablets. These features provide a powerful tool that help us take decisions, correct if something isn't going as planned or focus on services & routes that are constantly growing!

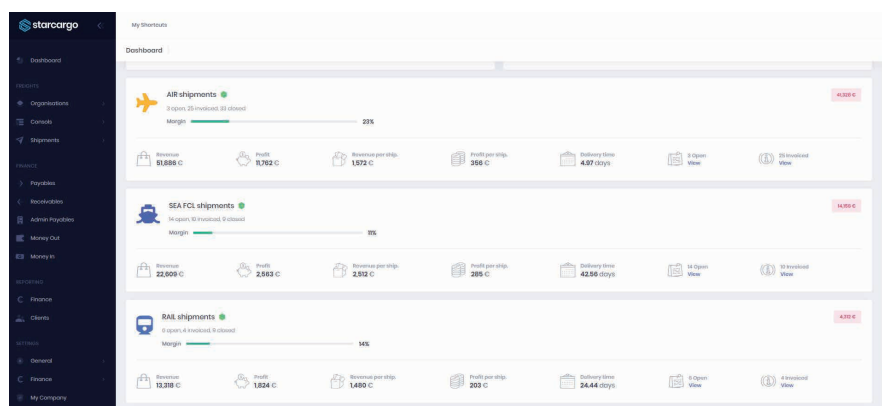
We will keep our friends in MPL updated with our progress and hope to grow together with all the MPL members!

For contact and requests anyone can write us at
air@apacargo.com;
sea.rail@apacargo.com or
road@apacargo.com

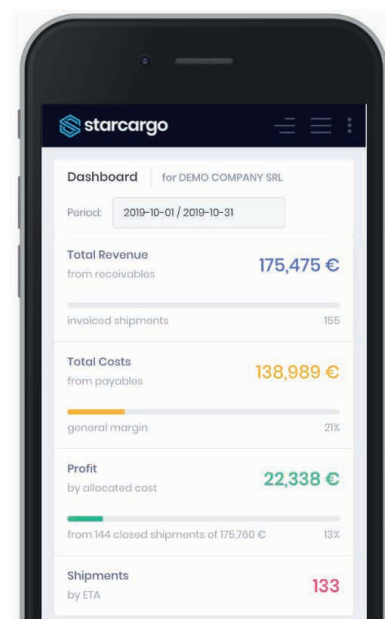
All the best!
 APA Cargo Services Romania!



APA CARGO TEAM



STARCARGO



Dear MPL members

The first online one to one meeting hosted by MPL ,
looking forward to your interest and participation.
See you soon on online meeting.



Amarine Shipping Seoul, Korea **EAWL** Hochiminh, Vietnam
www.u-amarine.com E-mail : cesar@u-amarine.com



ABC SHIPPING CO

LEBANON



ABC SHIPPING CO AND THE EFFECTS OF THE BEIRUT EXPLOSION

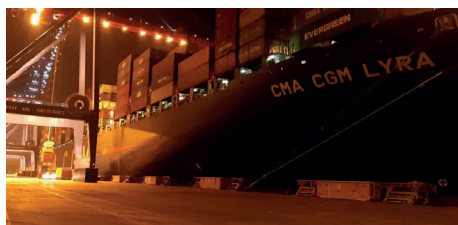
After over a decade of freight forwarding customs brokerage, ABC shipping Co. was founded in the heart of Beirut city the capital of Lebanon, and main gate for all import and export shipments in Lebanon. Operated with the experience of the owners, and the outstanding staff, ABC rapidly books its position in the local market as one of the leader freight forwarders and customs brokerage.

Our services start from packaging to warehousing. Door to Door service, air, land and ocean freight as well as transit services via Beirut port from to neighboring Middle Eastern ports. We cover all the Lebanese territories and all the Arab countries in the Middle East.



Unfortunately, due to unseen circumstances, our businesses were suddenly greatly affected. The August 4 Beirut Port explosion is a historical disaster that hit Lebanon's economic hub, leaving behind it a massive human and economic loss. Due to negligence,

large amounts of ammonium nitrate were stored in a hangar in the port of the city of Beirut, causing at least 181 deaths, 6,000 injuries, US\$10–15 billion in property damage, and leaving an estimated 300,000 people homeless. This blast only added insult to injury to the economic depression Lebanon has been going through the past year, and with the destruction of the port, import and export activities were also gravely hurt.

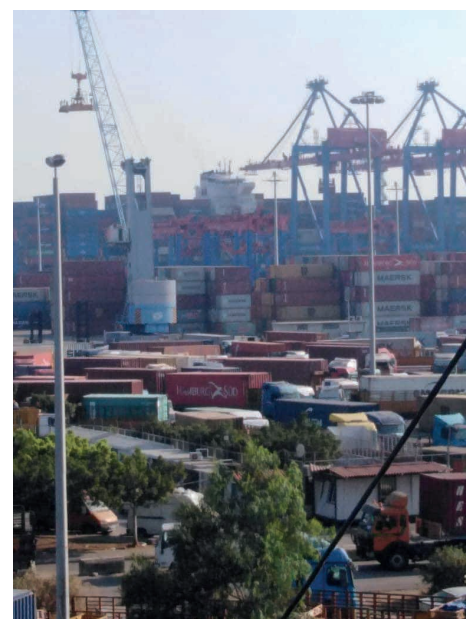


The Beirut port occupies around 70% of all Lebanese imports and exports (including the airport and land borders). However the port occupies 90% of all port imports, so the other ports aren't as effective or strong contenders or replacements. They're smaller and unable to sustain imports coming in. The Tripoli port is around 3 sq km and occupies around 10% of Lebanese imports. The others (The Tyre one for example) are significantly smaller. Around 60% of the Beirut port's capacity has been lost and the other ports aren't sufficient enough to absorb this deficit.

Fortunately, there is a silver lining. The container receiving part of the port remained intact and has been in use. Beirut Port Container Terminal resumed work on August 10.

Beirut Harbor resumed reception of ships starting 10 August 2020. Container ships and RoRo ships are also now able to dock on some of the sidewalks. In the meantime however, major cargo imports are changing route to the Tripoli port, which ABC Shipping is following up with,

Lebanese shipping companies are doing their best at keeping the country afloat because without us, our economy will crumble.



Panama Canal celebrates 106 years with its validity strengthened

The Panama Canal reached its 106 years of operation on August 15, with its validity strengthened in the midst of an unprecedented health crisis. Its role as a facilitator of world trade has allowed it to guarantee a continuous and safe service during the current pandemic, and at the same time, keep the North in its main challenge for the future: **water**.



Just a few weeks ago, on Monday, August 10th, reaching 10,000 transits through the expanded Canal since its opening four years ago, the interoceanic highway reaffirmed its role in the global supply chain.

"The events of this week: our 10,000th Neopanamax transit and the 106th anniversary, mark new milestones that reaffirm the competitiveness of the Panama Canal, backed by a continuous, safe and reliable service," said administrator Ricaurte Vasquez Morales.

In the midst of the current pandemic, the Panama Canal has maintained its regular operations, reinforcing its sanitary and security protocols to allow the constant transport of essential goods and contribute to promoting the post-Covid-19 economic reactivation.

The Panama Canal closely follows the changes facing the markets to be prepared and take advantage of opportunities. For example, an approach from manufacturing centers to consumption centers resulting in the restructuring and regionalization of global supply chains.

This dynamics would drive greater traffic of larger and heavier ships that transport bulk and dry cargo through the Panama Canal, stressing the importance of ensuring an operational water level that meets customer needs.

Towards the future: water

This market projection reaffirms the efforts of the Panama Canal to find a long-term solution for the availability of water in the Gatun and Alhajuela lakes, which, between them, supply half of the country's population, and feed the main natural resource for the operation of the road.

As a result, of the climate crisis, in 2019, the Panama Canal Watershed experienced its fifth driest year in 70 years, with less rainfall, causing lake levels to drop well below average.

Having this into consideration, the Canal acted by implementing measures such as a charge for fresh water that came into effect last February, in addition to water conservation practices that had been in place months before.

These measures made it possible to maintain a stable draft despite the lack of rain in 2019. As a result, the road was able to offer a draft of 48 feet, the highest in more than 12 months.

The Panama Canal continues its search for long-term solutions and hopes to identify a comprehensive portfolio of projects aimed at strengthening the water resources management efforts of the Watershed by 2021.

For logistic solutions and news about Panama, visit us at: www.fpicargo.com

FPI Cargo (Freightnet Panama Inc.) your MPL Partner in Panama

Follow us on: LinkedIn, Instagram & Facebook: @fpi cargo



Logistic and international transportation services fully designed to meet your needs. We are committed to the global and Panamanian markets.

   @fpi cargo

FCL

We have the best agreements with shipping lines globally to provide you with unbeatable options for your imports or exports. Our service is constant and provides updates to keep you informed of what happening during the sailing of your container.



LCL & LTL

For us every cargo is equally important no matter how small it is. We make our sea and land consolidation service available for imports or exports.



AIR

Air cargo handling from / to the main airports in the world. We understand emergencies and we know that every time you decide using this type of transportation is because you really need a fast service like ours.



FTL

We specialize in inland transportation in Central America for 48' and 53' equipments. We know what is required to handle your cargo through this delicate type of service. We are capable to handle imports and exports.



STORAGE

Panama is the bridge of The Americas, here is where we store your cargo to be sent later to the destination you require. We have the capacity to store at Colon Free Zone, Howard-Panama Pacifico, Panama City, etc.



PROJECTS

We have the experience of handling cargoes for special projects, such as the expansion of the canal, among others. We love the complexity of unconventional loads, we share our knowledge and also learn from our customers.



DISTRIBUTION

We have the ability to support companies at times when they require solutions to distribute their cargoes nationwide. We understand the importance of delivering locally and in times of high demand we put our capacity at your disposal.



FREIGHT FORWARDING

We are agents of Marco Polo Line Network in Panama, this allows us to meet your needs globally. We continue to cover origins and destinations where we never thought we were going to get.



ORDAN CARGO

ISRAEL



Hello Marco Polo Members
Ordan Cargo Ltd is your partner in Israel.

We specialize in Air and Sea shipments as well as complicated logistic challenges.

We specialize in projects and time critical shipments like the Eurovision Song contest show in Israel, Military Shipments, AOG shipments, Pharma, Drop Shipments etc.

Our focus is on maintaining a high level of customer service.

Our moto - The customer is our partner. His success is our success

If you need any assistance to or from Israel, do not hesitate to contact us.

Please visit our website at
www.ordan-cargo.co.il

Shani Cohen

Personal Assistant & Marketing

Tel: +972-3-5424814 Fax: 972-77-7030064

4 Ein Zeitim St. Tel-Aviv, 6744840,
Israel

Shani@ordan-cargo.co.il
www.ordan-cargo.co.il



FMG

RUSSIA



Tank containers business in Russia is pretty unoccupied niche nowadays, but at the same time it's one of the most dynamically growing sphere that increases significantly each year on CIS Area.

What you should know about tank-containers business in Russia is that the majorities of companies are not fully aware how to operate this business yet.

FMG Shipping and Forwarding as a very experienced player on this market shares its knowledge:

We are the international transport forwarding company specializes on tank-containers fleet. We have 5 offices in Russia with more than 120 professional employees, and reliable agents all over the world.

What are the main issues causing difficulties for ISO tank operators in Russia:

Issue 1:

Major risk of all the tank operators is to lose the equipment, get it damaged or stolen. Although the first situation doesn't occur very often, the damage of equipment in Russia is quite regular case.

Solution 1:

Using own transport units: trucks and railcars, experienced drivers and control each step of ISO containers movement. From the moment of picking the tank up from stock in the POL, till the moment of returning the tank to the stock

in the POD, container location is constantly displayed which makes the scheme of shipment absolutely clear and gives an opportunity to avoid the risk of losing container or getting any unexpected charges. Our company provides detailed photo-reports in each location of the tank since one of the integral aims of the company is highly qualified service.

Issue 2:

Poor Infrastructure of ISO tank servicing and cleaning.

Solution 2:

We have a strong partnership and cooperation with the most qualified terminal, cleaning and repair bays in Russia, so even the most serious cases of tank damage or cleaning are solved in the shortest terms.

Issue 3:

Long storage periods at Russian stocks.

Solution 3:

Our company have earned a strong reputation and a large base of customers with the various directions and different products, that guarantees that the tank is not going to be stored in Russian stock for a long time without export. Our export department is searching for an export order for each new incoming tank in the shortest terms.

Such structure gives an opportunity to avoid the majority of issues

during the shipment and gives a guarantee to have the product delivered in proper condition, since the integral part of our company is a highly qualified service for our customers.



FEAG

SWITZERLAND

feag

freight  forwarders

PERFECT HANDLING FOR YOUR AIR, SEA AND ROAD TRANSPORT

FEAG is a Swiss freight forwarding and logistics company, founded in 1958 under the name of Fritz Eichmann AG, at that time providing their services mainly to the textile industry. In 1990, the company's name changed into FEAG International Freight Forwarders Ltd.

Today, FEAG offers comprehensive transportation and logistics services to the major economic centres around the world - with a performance portfolio that is continually being expanded and adapted to ever-changing needs. Our transport solutions are customised to your individual wishes and demands.



FEAG TEAM

As part of an Oil&Gas project, we were committed by our Good Client this nice Shipment: 1 decomposition furnace of 490 cbm and 39.500 kg plus 4 TeUs of accessories and spare parts.

We organized exceptional transport and got road permissions in few days, despite all delays coming from World Pandemic situation. Cargo pick-up and onboard loading of Bbulk (charter-party) took part on same day!

Another great result for our Team



SWIFT LOGISTIC SOLUTIONS



EGYPT

Swift Logistic Solutions is a full-service international freight forwarding and logistics company in Egypt specializing in import, export and foreign to foreign global freight and logistics services including: Ocean, Air, Land Freight, warehousing, and customs brokerage services.

Our philosophy is to reduce unnecessary time, elimination of inefficient costs and continuous improvement. Our company's mission is to cover the entire supply chain of our customers even before the start of a purchase order, under concept "Door to Door" if necessary.

A part of our integrated logistics services is domestic and

international removals, starts with planning and surveys to guarantee both cost and time efficiency and effectiveness using up-to-date technology and resources, establishing a removal program in terms of: Dismantling of self-assemble or complicated furniture and equipment's.

Full packing & Unpacking services. Wrapping, Labeling, Loading, Stuffing, and Lasing.



Dear MPL Partner,

Are you looking to ship cargo in containers, conventional, roro or find an alternative for you current cargo flows?

For any type of cargo or container ? Even from anywhere in the world to wherever in the world ?

Contact us and experience our dynamic efficiency !

We do your homework for you, by extensive and intensive market research which enables us to provide you with the best rates and services around at any given time.

Our main focus is aimed at providing full services, as proud member of the MPL network, between Belgium, its hinterland and your countries/areas.

Our core strengths and unique selling points:

- Customer Focused – professional, friendly, empathic, helpful and keen to explore opportunities for mutual advantage – we perform tailor made to our customer's needs and wishes
- Experienced, innovative, flexible and reliable – over 30 years present in the shipping industry
- A strong corporate long term commitment to deliver the best customer service ever.

For more details, rate requests , bookings and general enquiries, do not hesitate to contact us

Looking forward to meet you and/or hear from you very very soon – **ECO MODAL makes it happen !!**



We are the architects of transport

<u>Name</u>	<u>First Name</u>	<u>E-mail</u>	<u>Direct Phone</u>	<u>Department</u>
Beck	Jan	jan@eco-modal.be	+32 3 570 02 24	Management
De Nijs	William	wdn@eco-modal.be	+32 3 570 02 22	Business Development
Smet	Erik	erik@eco-modal.be	+32 3 570 02 29	Management

Every challenge provided with a tailor-made solution

PROSTAR

FINLAND



NEW SILK ROUTE CONGESTED, CUT OFF THE DELAYS IN BELARUS BY CHOOSING THE NORTHERN ROUTE VIA HELSINKI, FINLAND.

Regular WB Hefei – Helsinki and EB Helsinki – Hefei route have been proved reliable and fast link between China and Skandinavia. Both WB and EB trains have been stable with average transit time 14 days during the whole spring and this summer.

Instead on the New Silk Route main corridor at the Belarus – Poland EU border crossing WB trains from China runs delay in average 7 – 10 days. Delays have been regular over the longer period of time during this summer. The delays are said to be due to increased number of trains, last two week there have been unstable political situation in Belarus. Last two weeks have been increasingly slow and trains have spent more than week to crossing the Belarus, which usually takes less than 24 hours.

Link to China via Helsinki could be interesting option for time critical shipments for Western Europe shipments. Cut off time in Helsinki is also shorter than in main European rail hubs. Port of Helsinki is well connected to Western Europe main ports with daily ro-ro ferry service. ProStar Logistics have more than 4 years' experience of regular

LCL and FCL traffic on the new Silk Route, company also offer real time visibility for critical shipments. We are ready to offer MPL members unique and reliable solutions for both LCL and FCL shipments with transshipment in Helsinki. For inquiries please contact directly: Mr. Elias Heikari, email: elias.heikari@prostarlog.com



CARE MPL

ITALY



The network's official
Insurance broker!
Based in Italy and
Switzerland, we can cover you
worldwide thanks to our many
correspondents across the globe.

Get in touch for a bespoke marine,
cyber or business travel Insurance
proposal!

Cristian, Matteo and Rosalyn and
indeed the whole team will be
happy to assist you in a timely
and professional way.

Our most succesful marine
insurance products among
members:

All risks cargo insurance
Freight Forwarder's liability
insurance Warehouse cover
Marine charterers' liability
insurance

CONTACT US FOR A QUOTE:

Matteo Albertini

matteoalbertini@brokercare.com

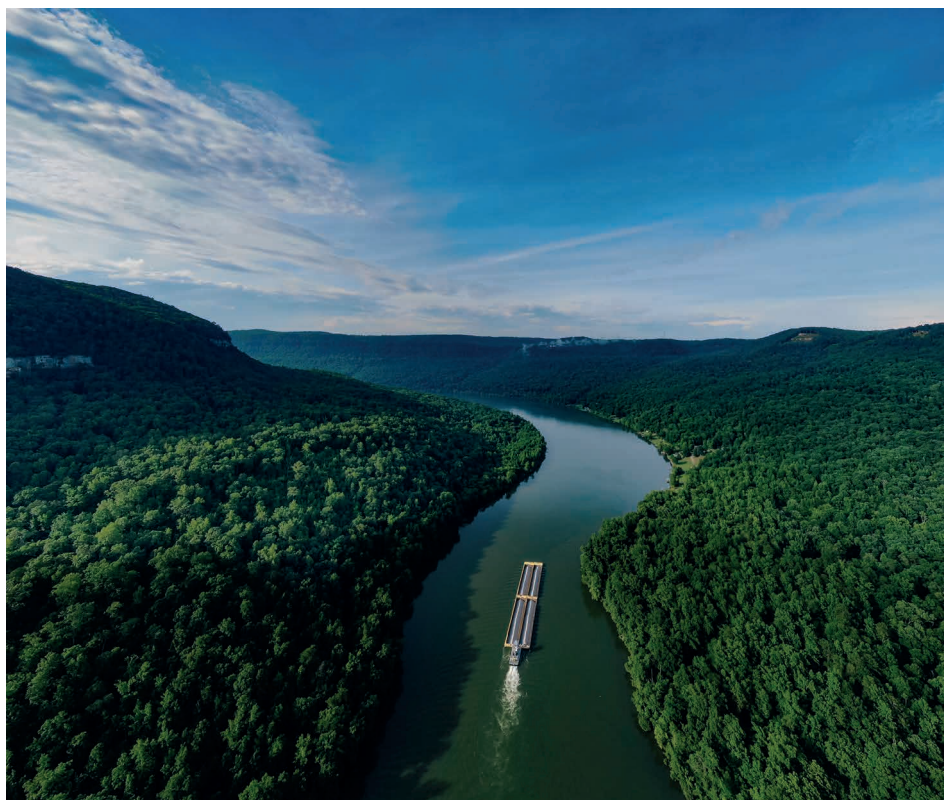


CARE MPL

ITALY



A few weeks ago CARE MPL launched OPTIMIST, an insurance package for all companies actively promoting sustainable logistics, for example by using intermodal transport or river transport instead of road. The package also includes pollution insurance and is targeted to freight forwarders, with bespoke conditions to encourage a positive change and “green” logistics. Do you engage in such virtuous practices? Let us know! We’ll see how to make sure that marine insurance is a lever to promote a better future.



WHY PUBLISH IN THE MPL NEWSLETTER

Our **MPL Newsletter** keeps your co-members up-to-date with your latest company news, industry, market trends, views, new staff appointments, and promotes upcoming new mandates.



• BUILDS RECOGNITION

• MAINTAINS RELATIONSHIPS

Building loyalty may not happen overnight, but remaining in regular contact with new and existing members on a regular basis helps maintain your relationship with them in the long term.

• EASILY SHARED

Once received, the Newsletter can easily be forwarded to others with a simple click of the mouse; giving you further exposure and credibility.

• DRIVES REPEAT TRAFFIC

An effective MPL newsletter will drive high quality traffic back to you.

FINALLY, AND EQUALLY IMPORTANT, the regular communication achieved with utilizing the MPL Newsletter ultimately nurtures long term relationships, with both new and established partners, and helps keep your company in the minds of the recipients and with an ever-growing audience.

PLEASE SEND YOUR INPUT NOW, FOR THE OCTOBER EDITION (**OR AT LATEST 25TH SEPTEMBER**), WHETHER IT BE AN ARTICLE OR COMPANY PUBLICITY TO THE EDITOR:
sandy@marcopololine.com.
 PHOTOS ARE WELCOMED TOO, THEY PROVIDE AN INTERESTING LINK AND ADD COLOR TO THE NEWSLETTER.