



TRANSPORT LOGISTIC EXHIBITION IN SHANGHAI – MAY 2018

MPL Booth N2-106 – A new look, and Excellent business prospects for New Business for all our VIP Partners!

We have learned from our experiences over the last two years, which has allowed us to improve our image and get excellent results!

We decided to change the look and design of our stand, making it stand out and express our professionalism and aggressiveness in the Freight business!

We had a unique stand with bright colours, in the middle of a field of white ones, like a traffic light in the middle of the desert!

People were very attracted to our stand and many people approached us, asking about our Network, meeting our VIP partners and discussing how to develop new business opportunities!

All our VIP Partners were amazed



by the stand and the results from the exhibition from the first until the last minute!

Everyday the MPL Booth was the last to close at the end of the day...

People kept on coming to meet us, have a drink and talk about making new business!

As usual, MPL has created a great success at another of our events!

Already we have 7 VIP partners confirmed and renewed this Exclusive opportunity for next year, because they understand the importance and opportunities of promoting their company under the MPL banner – IT DOES WORK!

Congratulations to all of them!



Next fair/conference:
ALL4PACK,
Paris, November 2018!

SOME OF MANY TESTIMONIALS...

Another good experience with MPL, this time in Shanghai. Well organized as usual, thanks Sophie and thanks to all of you guys at our common booth. I think we all had a successful time and definitely we had good fun. Please remember: HUMOR HAS ALWAYS A PLACE IN FORWARDING ;-)
See you soon in Costa Rica !

Andreas Ehrhorn -
Peter RATHMANN & CO., Germany

Was the best experience in all my journey in the COMEX, since those 10 years that I am working in our field. I was so glad to be there. About our booth, no words to describe how amazing it was! Everybody could not pass in front of it and not stop to have a look at it! I would say that it was one of the nicest booth of all the exhibitors! I collected more than 100 Business Cards during the whole 3 days, and I could meet so many new partners from all over the world.... I almost finished my Business Cards on the second day... Marcopolo team is like a new family, everyone helped each other during the three days, making new contacts, introducing new people.. When I wasn't at the booth, and someone were looking for me, our team could "hold" the person with a great introduction of Marcopolo Group until I was back there.....Now I'm already following up hardly all the contacts I have collected, in order to obtain catch new business from them. Thanks again for all your help during the fair.

Cassiano Cortico
CENTAUREA Professional Logistic

It was very nice fair for me because I already received the nomination biz from one of China freight forwarder whom you introduced. And Mr. Cassiano (Centaurealog) introduced his China partner during the fair so we are ready to deal with them for Tri-angle biz from Korea to South America. I believe this is good culture of MPL. Moreover I could meet a lot of rail operators from China, Russia and Poland for TCR and TSR so we will be able to provide the new service to our current customers in Korea and Vietnam.

Cesar
AMARINE, Korea

You will be pleased to learn how grateful we are for you action performed during the Transport Logistic fair in Shanghai, we have already good chances to organise our first shipment of 20'box of marbles which will be a continuous biz. We also have started some messages exchanges which we hope will be profitable in next future.

Fabrizio Di Tore
VGL-Visa Global Logistics - Italy

MarcoPoloLine™
GROUP

COSTA RICA 2018

Consider the convenience of joining so many freight forwarders under one roof and the power of meeting face-to-face. There are enormous benefits to be reaped. With this personal touch, the prospects of new business is greater, plus reinforcing those you are already dealing with.

Furthermore, it is important to get to know your fellow **MPL Members**, which also demonstrates your commitment to the Group.

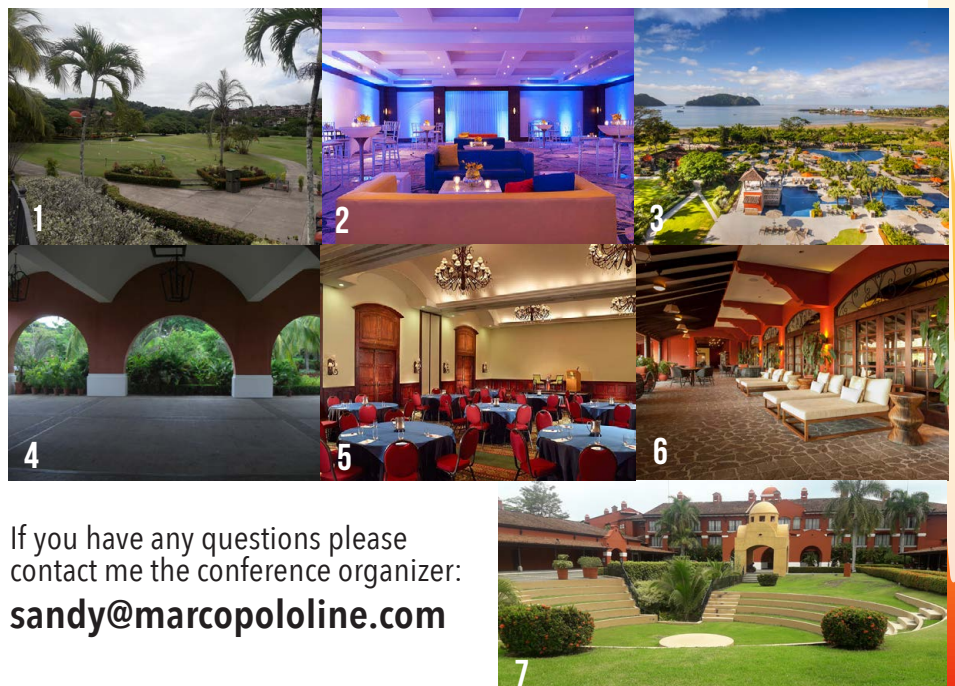
ALL THIS TAKING PLACE IN A BEAUTIFUL AND EXOTIC ENVIRONMENT.

*Herewith you will find a sequence of photographs of the meeting rooms we will be using for our events at the **Los Suenos Marriott Ocean and Golf Resort** in Costa Rica.*



PAY BEFORE THE 1ST JULY AND GET A DISCOUNT OF 100 USD PER PERSON !

- 1 LA IGUANA GOLF GARDEN
- 2 CARARA
- 3 MARINA GARDEN
- 4 PORTE DE COUCHERE
- 5 HERRADURA
- 6 SANDIAS TERRACE
- 7 AMPHITHEATER



If you have any questions please contact me the conference organizer:
sandy@marcopololine.com






WELCOME TO THIS YEAR'S MPL CONFERENCE

LOS SUENOS MARRIOTT OCEAN AND GOLF RESORT COSTA RICA

ITINERARY*

TUESDAY 2ND OCTOBER 2018

MORNING.....	MPL GOLF TOURNAMENT followed by lunch
19:00-20:00	Welcome pre-dinner drinks and Hors d'oeuvres La Iguana Golf Garden or Carara (indoors) as back up
20:00-23:00	Welcome Dinner plus drinks Marina Garden or Porte De Couchere as back up

WEDNESDAY 3RD OCTOBER 2018 - HERRADURA

As a courtesy, please ensure that everyone is seated by 9:00 a.m. to avoid disrupting the procedures. It is essential that with the 1 to 1 meetings you keep to your allotted appointments and are punctual.

09:30-10:30	Introductions
10:30-11:15	Group Photo followed by Coffee/Tea Break
11:20-12:40	1 to 1 Meetings
12:40-14:00	Lunch - Porte De Couchere
14:00-15:20	1 to 1 Meetings continue
15:20-15:40	Coffee/Tea Break - Herradura Foyer
15:40-17:00	1 to 1 Meetings continue
17:00	Close of Business
20:00	Meet beach side of the Hotel
20:30	'Lantern Italian Steak House'
23:00	Estimated arrival back at the Hotel

THURSDAY 4TH OCTOBER 2018

9:30-10:10	1 to 1 Meetings
10:10-10:40	Coffee/Tea Break - Herradura Foyer
10:40-12:40	1 to 1 Meetings continue
12:40-14:00	Lunch - Porte De Couchere
14:00-15:20	1 to 1 Meetings continue
15:20	Coffee/Tea Break WITHOUT OFFICIAL BREAK
15:20-16:00	1 to 1 Meetings continue
16:00	Close of Business
17:00-18:30	MPL Sports Events within the grounds of the hotel
20:00-21:00	Farewell Drinks and Hors d'oeuvres Sandias Terrace/ Ampitheater
21:00-23:00	Farewell Dinner and Drinks Marina Garden or Carara as back up
23:00-01:00	MPL Party and drinks, with Live Band for dancing Carara

FRIDAY 5TH OCTOBER 2018 — OPTIONAL EXTRA

For those who have not chosen the Optional Extra, assume will depart for home

09:00	Depart hotel by Coach
10:30	Estimated arrival Natuwa Center
13:15	Lunch at Caballo Bianco (6 km from the Center)
14:30	Depart for hotel by Coach
16:00	Estimated arrival back at the Hotel

2nd - 6th OCTOBER



We wish everyone a successful and enjoyable stay!

11TH ANNUAL CONFERENCE

DON'T LET SHIPPING BECOME ANOTHER EXAMPLE OF GDPR AND HOW NOT TO DO BUSINESS



Back in January 2016 I watched a talk by General Zukunft of the USCG discussing cyber security in the ports of the USA. In this speech he explained how cyber hygienic the oldest armed force of the USA was but asked the question: 'How clean are the vessels coming into our waters?'

The USA, as any company involved in shipping knows, has over 360 ports putting trillions of dollars' worth of trade through them. This prompts the question – what would happen if a vessel were to be taken over remotely and steered into one of these ports? It would lead to what we know as 'supply chain disruption' and the consequent massive butterfly effect rippling through the system would stop your company ever being used again or create problems for shipping agents that are impossible to predict. If the goods are stuck what is your recovery plan as an agent?



Fast forward to today and the maritime market is getting better with its security and education through excellent schemes such as 'Be Cyber Aware at Sea'. However, last year's Maersk attack did not have the desired outcome that should have seen all shipping companies upping their game. The Maersk problem meant that vital goods were not getting to their desired location, perishable goods were having to be thrown away and factories had problems with manufacture. Insurance and shipping agents alike were left with a massive problem to deal with.

GDPR AND LESSONS TO BE LEARNT

Five years ago, when Turrem Group was founded, we knew of the long overdue tabled draft law called GDPR. This law will affect every business in the World that deals with EU citizens. We educated the best we could to our clients with the limited and somewhat confusing information we had. The uptake by enterprise was slow and the SMB market was non-existent. Then, last week as the deadline of the 25th of May hit, every citizen online in the UK received emails asking for consent to be kept in contact with from suppliers and businesses. So, why is this relevant to shipping agents you may ask?

In June 2017 the International Maritime Organisation (IMO) took a much-needed stance and put a date of 2021 for maritime organisations to put in place a cyber risk management strategy that could be inspected. These baby steps are essential but like GDPR, the essential tasks to meet the deadline may be left till the last minute.

GDPR for land-based organisations has been badly handled by the UK's Information Commissioners Office (ICO) and after the 25th May deadline many 'experts' have now left, just like the short-term expertise generated by the millennium bug. A structured approach is now needed for cyber security for both landlocked and at sea systems with several steps to compliancy, and there is a reason behind this.

GDPR will force both supply chains of enterprise and the 'down-the-line' bu-

siness food chain to make themselves more cyber hygienic, and to prove it standards such as the UK's Cyber Essentials and ISO 27001 will need to be in place. This of course will include maritime shipping and their agents as it delivers 90% of global trade. These landlocked clients are, put simply, your customers.



Cyber security therefore will become part of the norm for any company in the future to prove this point. The deadline of 2021 may be a target for shipping, but Turrem Data Group have a feeling the maritime supply chain will have to move quicker to satisfy land-based customers.

So, like any good Sea Scout – Be Prepared – as you may be asked to work harder for the business by ship owners, port authorities and your customers alike.

By Steve Tytler, Founder and Business Development Director

Turrem Data Group have 30 years of combined expertise and skill sets within the cyber security area. They provide leading patented technology to ensure more robust defence against cybercriminal activity including data discovery and risk intelligence work.

The above article was brought to our attention by myles daly of mercator/uk

all4pack
Paris

emballage & manutention

26-29 NOV 2018

PARIS NORD VILLEPINTE FRANCE

THE GLOBAL MARKETPLACE FOR
PACKAGING | PROCESSING | PRINTING | HANDLING

COME AND VISIT US BOOTH #7E063

THIRD AND LAST EXHIBITION OF THE YEAR: ALL4PACK PARIS - 26-29 NOVEMBER 2018

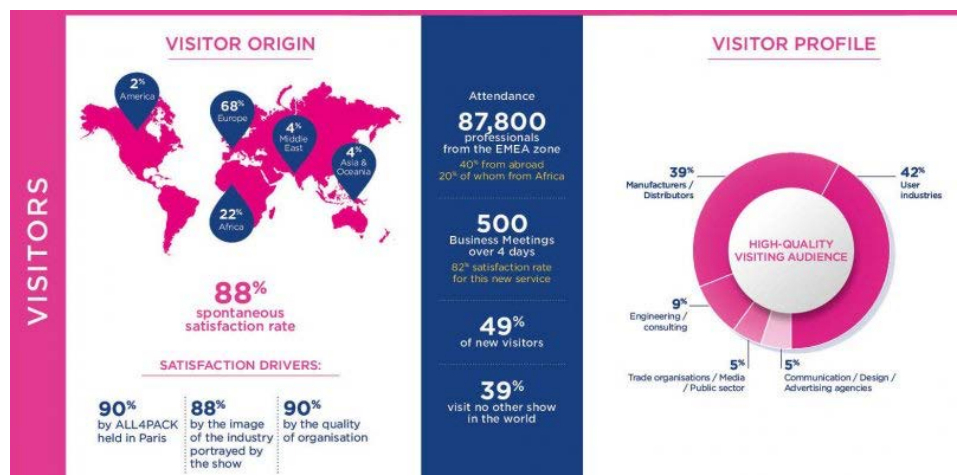
MarcoPoloLine, an International Freight Forwarders Network in the middle of thousands of Worldwide suppliers!

It seems quite unexpected and out of our field, but because it is so, this is the key of YOUR SUCCESS!

We have understood that THIS IS THE RIGHT SOLUTION TO MAKE NEW BUSINESS!

ALL4PACK PARIS VISITOR ORIGIN
Find out all the latest in packaging innovation at EMBALLAGE: ALL4PACK Paris from 26 to 29 November 2018. Packaging, Printing, Processing & Handling solutions for every sector!

68% Europe
22% Africa
4% Middle East
4% Asia & Oceania
2% America



FULL EVENTS PACKAGE DEAL 2019

We have already renewed 7 Full Events Package deal for next year! This is an Exclusive Service for Exclusive Members!

Only 3 free vacancies are remaining!

For further information, contact sophie@marcopololine.com



1 logistic exhibition



2 suppliers exhibitions



Annual membership fee + PPP



1 Attendance at the conference



VIP GOLD MEMBER during the conference

http://www.marcopololine.com/index.php/full-annual-events-package-deal-2019_PGD153.html

Fellow Partners,

3L-Leemark is 25 years old this year and we have been a proud member of MPL since 2009.

We want to take this chance to make our old friends think of us more frequently (send inquiries now y'all) as well as introduce ourselves to new faces.

You can find us in Taipei (HQ), Kaohsiung, Shanghai, Ningbo, Fuzhou, Xiamen, Shenzhen and Hong Kong.

3L-Leemark Logistics LTD



*So basically, **just come to us for ANY inquiries from and to Greater China region.***

We figure it'd be the best to skip the meticulous details of our history, since it bores people a lot.

Please visit <http://www.3l-leemark.com> to know what we're capable of!

Below are 3 of the must-go places in Taiwan. Let us know if you're here for either holiday or business, we'd be more than happy to catch up with you!

THE FAMOUS SKYSCRAPER - TAIPEI 101

It was the tallest building in the world back in 2004, known for its "Chinese-takeout-boxes" appearance (it's inspired by bamboo actually). The best view of 101 is from Elephant Mountain.



FO GUANG SHAN BUDDHA MUSEUM-KA- OHSIUNG

East coast is full of gems, just look at that crystal clear water. Do visit it if you have enough of time!



FO GUANG SHAN BUDDHA MUSEUM-KAOHSIUNG

It was the tallest building in the world back in 2004, known for its "Chinese-takeout-boxes" appearance (it's inspired by bamboo actually). The best view of 101 is from Elephant Mountain.

Overseas Department/Emily K.



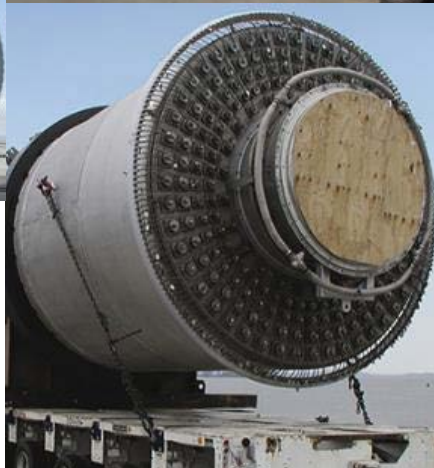
www.aglcargo.com

WHO WE ARE

AGL Cargo Brazil was founded in 2005 by a team of local professionals with renowned experience in all fields of International and national transport. Our primary focus ever since, has been to offer our customers and partners high quality services at competitive costs. In May/2018, AGL Cargo announced the creation of a new Division within AGL Cargo Group, namely: AGL Cargo VAS



(Value Added Services). AGL Cargo - VAS, shares with its mother company the very same customer-oriented philosophy, continuous pursue of efficiency and cost control.



INSTITUTIONAL PROFILE

VISION

To be a major Brazilian provider of logistic services, adding value to our customers and exceeding their expectations.

MISSION

Add value to our services by means of continuously improving our products portfolio and efficiency, while investing in our staff in order to generate a dynamic of "best in class" in international and regional logistics. Be proud on our customer oriented philosophy and always keep in mind the high value of long-lasting commercial relationships.

VALUES

- Professionalism
- Excellence
- Commitment
- Transparency
- Integrity

OUR SERVICES

TRUCKING

Our highly skilled team of professionals guarantee to our customers and agents quality services with competitive costs and personalized services. We can handle all types of cargoes: FCL, Loose, Bulk, Liquid, Project cargoes, etc.) for transport in/out any location within Brazilian territory. A wide variety of certified truckers is available (Refrigerated, Health products, Chemicals, Dangerous goods, Phytosanitary, Army certified, bonded, un-bonded, Satellite tracked, Etc.)



SPECIAL SERVICES TO OUR OVERSEAS AGENTS

Our VAS team will develop a close commercial relationship with you, AGL Cargo agent, in order to better understand your customers' needs and discover potential unexplored niches. Our main goal is to grow together with you, and jointly build customer loyalty. We will personally take care of all enquiries requiring more added services than simply ocean freight and sea freight. i.e: EXW, DAP, DDU and DDP, Fumigation certificate, Repackaging, Labeling, Chemical Cleaning, Incineration, Etc.

PROJECT CARGO

Proved know-how and expertise to handle any kind of project cargo; heavy lifts, chartering, over-dimensioned, engineering, lashing & securing, armed escort and firefighter or army custody. Ready to bring creative and cost-conscious solutions while assuring quality and safety. We can move within Brazil and Internationally to the entire world.



PRESENCE IN MAIN PORTS AND AIRPORTS



www.aglcargo.com

Thiago Soeiro

Vice-President

Rua Riachuelo, 82 - cj 101 - Centro
CEP 11010 -020

Santos - SP - Brasil

Phone: +55.13.3219-1255

Mobile: +55.13.98124-3890

Email: thiago.soeiro@aglcargo.com



Ärk COMPASS ALLIANCE

ANY CAROU, ANY CHALLENGE, ANY DESTINATION

ÄRK JUNE NEWSLETTER 2018 | ISSUE 1

ÄRK BRANCHES
IN 15 LOCATIONS



NEW STORY, NEW HEIGHTS

The inaugural newsletter of Ärk Global

It is with utmost pleasure that we are presenting the inaugural newsletter of Ärk. The inaugural edition highlights the inception of the company, its expansion and our presence in several successful international projects. With a state-of-the-art fleet of equipment, a team of experienced professionals, years of global presence and competitive resources, Ärk sallies forth to write its success story.

EQUIPMENT EXPANDED



PROJECT SUCCESS



THIS ISSUE,

*Journey of Ärk
Team Introduction
Branch Expansion
Project Focus
Equipment News*

ÄRK'S JOURNEY SO FAR

A leading global logistics company, Ärk offer customized supply chain solutions, innovative lifting solutions for complex projects across Energy, Petrochemicals, Power, Transportation, Mining and Infrastructure industries.

Our presence in the industry prior to the inception of the company, 25 years of industry experience and the reputation for successfully handling projects underpin the concept of Ärk. Furthermore, our diversification into a range of services including Materials Management, Heavy-lifting, Heavy-transport or Turnkey Operations is a good indicator of how we have adapted to cater to the challenging market needs.

Based in Singapore with operating headquarters in Dubai, UAE, Ärk has begun to gather its teams of professionals in our newly-established branches found in more than 10 locations all around the world.

Being an asset-based company, we have the ability in drawing upon a broad range of resources from our global network of professionals and equipment based across the world.

Not only have we achieved project success, within a brief period of time we have also earned industry recognition for our efficiency, safety and innovative engineering solutions. We have conducted successful projects in several locations including Morocco, Bangladesh, Sohar, Duqm and Saudi Arabia.

Commenting on the company's paced success, Ärk's CEO Mohammed Sameer Abdul said "the reason behind the company's rapid success is our dedication to cater to the needs of clients with prompt responses and cost-efficient innovative solutions".



TEAM INTRODUCTION



ABDUL SAMEER MOHAMMED
(CEO)



ZHANG CHUANQI
(CFO)

ÄRK ACROSS BOUNDARIES



Ärk establishes its corporate headquarters in Singapore and operating headquarters in Dubai, UAE.

Ärk set up its corporate headquarters in Singapore and its operating headquarters in Dubai, UAE.

The two branches will be in constant contact thus delivering an incomparable service to the clients all the while maintaining a close relationship with the clients in both corners of the world.

Ärk has incorporated company's branches in locations including Morocco, Congo and Houston, USA during the first quarter of the year.

Ärk has been able to get in close contact with the clients and establish their local footprint in these locations.

With equipment located in these locations, Ärk offers a wide range of equipment in these locations, therefore having the ability to deliver more components over just a shorter period of time.

Mr. Abdul Sameer Mohammed commented on the expansion "By expanding across many regions, Ärk will be able to provide a faster mobilization of equipment which ensures the reduction of costs and quicker response to the clients".



Upcoming Ärk branches

The incorporation of Ärk branches in several regions of the world is under process.

Ärk will further expand its presence in the African Region with its upcoming branches in locations including Egypt, Djibouti, Kenya, South Africa, Senegal, Zimbabwe, Tanzania and Zambia.

The Ärk Netherlands office is being processed thus expanding the company's presence in the northwestern Europe and ensuring a comprehensive service to the growing market.

PROJECT FOCUS

Ärk has already completed several major projects in several worldwide locations some of them include,

Ärk

Project Pakistan; Port Qasim Power Plant

Ärk handled receiving, offloading and door-to-door delivery, of two 600 MW cargo of 320,000 CBM to the project sites in Qasim, Karachi, Pakistan from destinations all over the world.



Project Saudi Arabia/ Yanbu 5x660 MW Power Plant Phase III

Ärk is presently occupied in vessel chartering to the Jeddah Port in Saudi Arabia and directly delivering cargo of 25,000 freight tons to the project site in Yanbu Industrial City. Ärk is putting to use its comprehensive fleet of transport equipment to efficiently deliver the cargo to help complete the project at decided timeframe.



Project Duqm, Oman; Ibri IPP

One of the largest natural gas-fired power projects currently under its final phase of completion, the Ibri IPP expects to produce a total amount of 1,509MW from April, 2019. Ärk successfully handled the tasks including receiving of the cargo at Duqm Port, offloading the cargo at the company-owned 10,000 Sqm 5km away from Duqm Port and transporting and offloading the cargo at the project site located 670km away from the port.



EQUIPMENT FOCUS

Expanding fleet of accessories

Ärk's growing list of accessories in the fleet of equipment includes Goldhofer Drop Decks of 200 MT, Goldhofer Intermediate Platform of 6 to 12 metres in length and a fleet of Shacman Prime Movers and Fork lifts up to 10MT.



The yard facilities in Oman

Expanding their storage potential and establishing its local footprint, Ärk has invested in two yard facilities in Oman.

The yard facility that is located 5km away from Duqm Port stretches over 10,000 sqm and the yard facility that is located 10km away from Sohar Port measures 20,000 sqm.

Commenting on the acquisition of the two yard facilities, CEO of Ärk Abdul Sameer Mohammed said "Since we have been handling several operations within Oman and therefore we decided to expand our storage potential in the region to better our services to our clients"

He further elaborated on the matter, "having yard facilities demonstrates our strategy to minimize damages of the cargo and therefore reducing the overall cost of the project"



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E-mail ID - headoffice@atlasdecargo.com

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ATLAS DE CARGO PVT. LTD.

HEAD OFFICE : B-56A, SECOND FLOOR, SECTOR - 7, NOIDA (DELHI NCR) - 201 301, UTTAR PRADESH, INDIA

BRANCHES : AHMEDABAD BENGALURU HYDERABAD BHADOHI CHENNAI COCHIN CHANDIGARH AGRA JAIPUR JODHPUR KANPUR KANDLA KOLKATA LUDHIANA MORADABAD MUMBAI PANIPAT PUNE TUTICORIN VADODARA SURAT VISAKHAPATNAM



Atlas Group

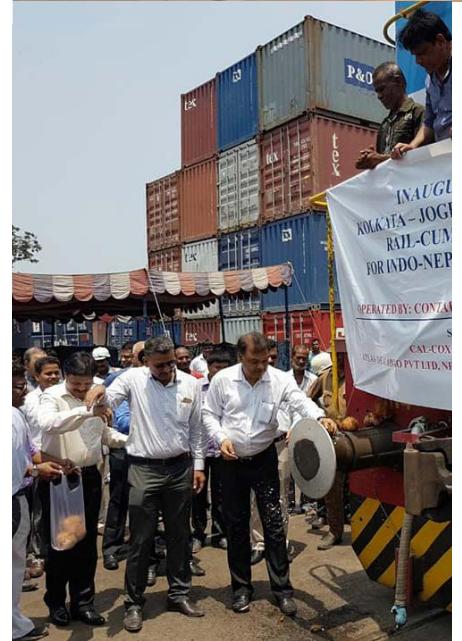
Delivering trust at your doorsteps

We are pleased to announce an honorable achievement by Atlas Shipping Services Pvt Ltd which we want to share with our MPL Partners.

- Inauguration of the Kolkata-Jogbani via Bathnaha Rail-cum-road Route for India-Nepal Transit Cargo... operated by CONCOR
- Many Firsts for this movement...
- First train on this route.. Pilot Project
- First train with multimodal Rail & Road movement component across international borders
- First train with 100% Electronic Customs Tracking Seal on every Container for both up and down movement
- First train with Customs clearance and documentation done electronically

- First train on this route exclusively with all containers cleared and handled by us and for a single Nepal consignee
- Flag off by KoPT Chairman, Commissioner of Customs, CFTM Eastern Railways, CGM Concor, Dy Consul General Nepal Consulate, representatives of NECHAA and other dignitaries.

This is a BIG momentous occasion for our Company and team.





**CONGRATULATIONS TO
CASPI IN ISRAEL
WHO HAS NOW COMPLETED
THE PROCESS OF
AEO CERTIFICATION
(AUTHORIZED ECONOMIC OPERATOR)**

Prime Transport



**CONGRATULATIONS TO
PRIME TRANSPORT/USA
WHO CELEBRATED THEIR
COMPANY'S
25TH ANNIVERSARY
THIS MONTH**

*The photograph shows co-owners,
Sam Fischel (right) and David Wortman.*

PLEASE NOTE CORRECTION

The name shown for our new
Probationary MPL Member
introduced earlier this month,
was not correct

Their commercial name is **Global 506**,
whilst **Inversiones Condoprado**
is their name regarding a municipal license.

COSTA RICA
PROBATIONARY
MPL c/o Global 506
Plaza Premium la cuesta.
Local 6, Frente plaza Atlantis
Escazu, San Jose, Costa 1100 CR
Website: www.global506.com
Tel: (506) 4030 0906
Attn: Asdrubal Mora (President)

Email: amora@global506.com
Attn: Monica Siles (Operations)
Email: operaciones@global506.com





NEXT PROJECT CARGO SHIPMENT

We would like to share with You our latest logistic achievement. During past quarter, our export department had successfully arranged combined shipment of the Project cargo from Russia to Mexico. The cargo was Universal Forging Line based on press KB8544 with total weight about 230 tons.

This shipment was complicated by a number of factors, which we had to take into account during planning and arranging the shipment. First, the shipment consisted of in gauge parts of the cargo which could be stuffed into standard containers without any problem, but there were five cargo units with large-sized and heavy weight which required special approach:

- **1st unit**

3790x3600x1482 mm, 28640 kgs

- **2nd unit**

5200x2900x2740 mm, 43300 kgs

- **3d unit**

3700x2400x2893 mm, 22800 kgs

- **4th unit**

5900x1800x2100 mm, 28000 kgs

- **5th unit**

4117x1446x2376 mm, 22950 kgs

Secondly, the shipper had placed tender for this shipment on the last week of February with strict condition to ship all cargo in March. The general economic trends favorably affect the level of export cargo flow from Russia. Due to it, the most shipping lines have overbooked feeder vessels for a month ahead, especially those who offer the best rates. Such situation making almost impossible to arrange urgent big shipments without appropriate planning.

The easiest solution for such delivery was to ship all cargo with Bulk service.



It is a little bit more expensive than to combine containers & Bulk shipment, but the Consignee will receive the whole cargo at once. However, this solution was not workable at all. Unfortunately, all suitable bulk feeder vessels with departure in May were overbooked long time ago, so there was no possibility to place a booking. In addition, the Shipper searched for the cheapest option, wanted to ship the cargo in March, and refused to wait until the April. That is why we were ought to split the shipment into containers & bulk parts, which required well-planned schedule to avoid additional storage, demurrage & detention at Mexico.

To optimize the shipment We agreed & successfully arranged stuffing of 4th & 5th cargo units into standard containers despite the boundary values of size and weight. 4th unit was stuffed into 20'DC container & 5th unit was stuffed into 40'HC with some additional in gauge spares. In total in gauge spares fit in 6x40'HC & 1x20'DC. For container shipments, We always have some reserve equipment & backup bookings, so We easily found equipment & space for it in March.



So the Project part consisted of 3 spares (94,74 mt / 87,23 m3). The most optimal solution in terms of time and costs was RO-RO service from Russia to Veracruz. Nevertheless, in accordance with the Shipper's contract, key requirement was the delivery to Altamira and BL must indicate the same, but there is no direct RO-RO service from Russia to Altamira. In addition, the move from Veracruz was complicated & carriers was not able to offer such option.

Due to all these obstacles and basing on availability of space on feeder vessels from Saint-Petersburg for Project

cargo our company developed special combined route with the delivery from Saint-Petersburg to Antwerpen by RO-RO service with further delivery by Break Bulk service to Altamira.

Thanks to high professionalism of our employees and the detailed study of all stages of transportation, we managed to ensure the arrival of the cargo to Antwerpen in time for further shipment from the same terminal without any extra charges for cargo handling or usage of MAFI-trailers. Usually it is impossible to avoid extra charges at all, as there are

two carriers in the shipment and Break Bulk vessels schedules are often changed.

It was a real challenge, which we successfully completed and as You can see FMG can fit any oversized demands and bear heavyweight responsibility for Your Projects.

Currently, We are working towards the further development of our Project Department in export & import direction and are open to any cooperation with You. In particular, at the moment we are developing the possibility of organizing a RO-RO service to Cuba through Mexico, bypassing the main monopoly carriers of the European Union.



Most of you will still remember me, I hope.

Recently I accepted a new challenge as business Development Manager at Santova Logistics in the Netherlands.

I am happy to use this opportunity to introduce Santova Logistics B.V. as your MarcoPoloLine partner in The Netherlands.

From a one-dimensional service offering out of a single office in Durban in 2002, Santova today is a multinational global trade solutions business with offices in Africa, Asia, Australasia, Germany, United Kingdom and the Netherlands.

With the Netherlands as a gateway to Europe we are happy to offer you from our offices in Rotterdam and Schiphol our Dutch way of service, very business orientated, straight to the point and extremely sales driven.

We are looking for partners who are interested in building and developing business together from a trade lane point of view.

Just like any other agent in this network, we can do all activities which are linked to Air Freight, Ocean Freight, Logistics and Supply Chain Management.

Please contact me to discuss any business opportunities or development from or to the Netherlands.

I will be at your service at any time and I am looking forward to meet everyone again during the MPL annual conference in Costa Rica in October 2018!

Vriendelijke groet, with kind regards, mes salutations distinguées, saludos.

Rob Spittel
Business Development Manager
Santova Logistics B.V.

Tel: +31 (0) 10 3038738

Mob: +31 (0) 610988615

Fax: +31 (0) 10 8208513

E-mail: rob.spittel@santova.eu




韓國亂打秀 in Taiwan
亂打二十・2018 高雄・台北・台中巡迴



高雄 | 28 April / 下午場 15:00 & 夜晚場 19:00、29 April / 下午場 15:00 & 夜晚場
台北 | 5 May / 下午場 15:00 & 夜晚場、6 May / 下午場 15:00 & 夜晚場
台中 | 12 May / 週六場 18:00、13 May / 週日場 18:00

主辦單位    **PMC PRODUCTION** 售票平台 **KKTIX FamiPort**

TRIPLE EAGLE MANAGING SHOW FREIGHT ON BEHALF OF NANTA.

NANTA also known as Cookin or Cookin' Nanta is a South Korean non-verbal comedy show created and produced by Song Seung-whan and incorporates traditional Samul Nori rhythm. It first premiered in October 1997 in Hoam Art Hall in Seoul.



TRIPLE EAGLE (GROUP) LTD



MarcoPoloLine's
official insurance Broker



WE ARE A LEADING SPECIALIST INTERNATIONAL INSURANCE BROKER, NEGOTIATING DEDICATED COVERS FOR OUR CORPORATE CLIENTS, BY LIASING WITH THE BEST GLOBAL INSURANCE COMPANIES.

Based in Italy and Switzerland, we can cover you worldwide thanks to our global network.

Our international network



Our own network of correspondents in Key-Countries

LLOYD'S



As Lloyd's correspondents we can place covers worldwide

unisonsteadfast
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We are proud members of UnisonSteadfast, a network of 350 insurance intermediaries worldwide

A world-class level of service is our primary value for clients.

We are always available to support you throughout the policy's duration, with an attention and availability which is second to none.



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and Support**



**Marine
Claims Handling**



**Contractual
Review**



**Training
and Support**

MarcoPoloLine's
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As an MPL member, you can fully benefit from our exclusive advantages, protect your company and obtain training and assistance for your peace of mind.

ESTABLISHED
EXPERTISE IN
TECHNICAL AREAS

ASSISTANCE
AND SERVICE
WORLDWIDE

AVAILABILITY OF
OUR SPECIALISTS,
IN-HOUSE CLAIMS
HANDLING

EFFECTIVE RISKS
ANALYSIS IN A
COMPLEX AND EVER-
EVOLVING WORLD,
CONTRACTUAL
REVIEW

TRAINING TO
CLIENTS, REGULAR
PROVISION OF NEWS
THROUGH OUR
WEBSITE AND
SOCIAL MEDIA

OUR BESPOKE PRODUCTS FOR MARCOPOLOLINE MEMBERS, AT EXCLUSIVE RATES AND CONDITIONS:



MARINE INSURANCE

Freight Forwarder liability - The basic cover for any logistics operator worldwide, including error and omissions.

All-risks cargo insurance - the best protection for your customers, covering goods shipped on any conveyance and with appropriate conditions for special goods. We also have a special expertise for project cargo.

Storage insurance - Bespoke products for your warehousing activities

Maritime charterers' liability - When you charter vessels or aircrafts for your shipments.



CYBER INSURANCE

The new frontier of insurance, covering unprecedented and perilous risks and your exposure. Stored data, personal information of your customers, your network and reputation are all subjects to violations and cyber attack, due to the spread of technology and digital systems. You are concerned and new legislation is also changing the liability framework. Better to be protected!



TRAVEL INSURANCE

Freight forwarders travel very much worldwide: it's part of their job. When they do so, it is key that they are properly protected against the many and underestimated risks of travel. Care has negotiated special terms for MPL members, with a global insurance of the highest quality.



POLLUTION INSURANCE

Most firms aren't covered: with environmental laws and liability becoming more and more strict, better to act and be protected. Logistics companies are hugely exposed, also if they do not ship hazardous goods.

MarcoPoloLine's
official insurance Broker



CONCEALED DAMAGE EXTENSION

→ Concealed damage is a little known extension to cargo policies that gives some great extra protection to goods owners.

Basically, the concealed damage clause extends the policy to cover any loss or damage found upon opening of packages and/or cases after arrival at the final destination up to a certain number of days. That means that claims will be handled as if the packages and/or cases had been opened immediately upon arrival.

Without this clause, the cover would cease on delivery at the final destination.

It's a small but useful comfort.

The certain period of time referred to above is commonly 30 days, however in your policy the cover is doubled to 60 days.

The period can even be extended provided that the goods have not been opened, subject to prompt notice to underwriters.

This cover gives you and your clients peace of mind, particularly when goods are being delivered directly to buyers' premises where they may not be instantly inspected and the damage is very likely to have occurred during delivery.

Usually a written statement of the claim, along with supporting documentation (for example the commercial invoice, delivery notes, CMR notes and other transportation documentation) are all that are required in order to settle the claim.

The ability to present a claim quickly to the underwriter using documentation only means that these claims can be presented and therefore settled very quickly.

While the limit for the No Survey clause is quite low, it is advantageous for smaller claims which can be important for the goods owner during their commercial transaction.



MarcoPoloLine's
official insurance Broker



INSURE YOUR BUSINESS TRIPS

*Travelling very much
for business?
Well of course, you are an
MPL freight forwarder!*

As of today, travel implies a series of often underrated risks: health, terrorism, travel disruptions, personal liability, thefts... and it's important to be properly protected in every situation.

CARE has negotiated exclusive rates for MarcoPoloLine members with BUPA Global Travel, a leading insurer.

Highlights:

Choose your mix depending on your needs:

BASIC COVER BENEFITS

- › Unlimited medical cover
- › In-patient treatment
- › Out-patient treatment
- › Evacuation
- › Repatriation
- › Mugging and assault
- › Compassionate emergency repatriation
- › Accompaniment
- › Compassionate emergency visit
- › Statutory arrangements in case of death
- › Home transportation of the deceased



NON-MEDICAL OPTION

- › Personal accident - death and disability
- › Baggage - theft, loss, or damage
- › Baggage delay
- › Theft of passport/cash
- › Personal liability - property damage
- › Personal liability - bodily injury
- › Travel delay
- › Missed flight connection
- › Hospital daily benefit
- › Security and legal assistance



TRIP CANCELLATION OPTION

This option covers in case you are unable to travel due to acute illness, injury or death

Unique Advantages:

- › Free choice available between Annual travel or single trip, both as company or individual
- › Access BUPA's 24/7 multi-language emergency assistance service in case of need
- › Get your virtual insurance card on your handheld device with BUPA's myCard app

Have your company fully covered, starting from less than 4€/5\$ per travel day!
Get a direct quote at insurance@marcopololine.com or visit www.brokercare.com



NEXT EDITION

Please note the next Newsletter will be available near the end of October.
This will cover our 11th Annual Conference.