## **Containers on demand**

Find containers, reduce manual workflow and grow your network in container logistics.



# The leading online platform in container logistics

600+ freight forwarders, NVOCCs, container traders, carriers and leasing companies use xChange to buy, sell and lease containers.



Do you regularly use SOCs? Do you have your own containers? Do you lease units e.g, for one-way moves? If you've answered one of these questions with "yes",

xChange is for you!

RAD

### We're connecting global **container** logistics

The container is the single biggest innovation in logistics of the last century and has revolutionized not only an entire industry but also changed the way we live and do business. It has helped to massively decrease freight costs – and has fueled an unprecedented increase in global trade, output and welfare.

However, while this iron box itself is simple, standardized and efficient; using and owning containers is an operational nightmare. Market transparency is limited, trust along the value chain is low and most processes are manual and error prone.

Our mission is to change this – by providing a neutral platform for container owners and users to collaborate easily and efficiently. We're here to connect global container logistics to take the hassle out of owning and transporting container equipment.



Dashboard L	easing Trading	Tracking	Wallet	Hi Manuel
Search				Newsfeed
Use Contair	ners	Supply Containers		(I) K+N Germany can use 10 x 40HC from TIANJIN to PORT LOUIS
ick-up locations Select locations			^	Conditions: Cargo worthy, Free days: 30, Per Diem: 2.50 Freight Forwarder BIMCO View Details
<ul> <li>China</li> <li>South Korea</li> <li>United Arab Emi</li> </ul>	rates			Sariak can use 30 x 40HC from SHANGHAI to MOSCOW From 600+ certified partners
<ul> <li>Netherlands</li> <li>+ 2500 locations</li> </ul>	8			OCEANBOX Containers Ltd        Image: Container Trader       View Details         Image: Container Trader       ★ ★ ★ ★ ★
Select locations			~	EQUIPMENT     PICK-UP       10 x 40HC     HAMBURG
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Special equipment types Size 20 40	45		~	EQUIPMENT     PICK-UP     DROP-OFF       20 x 40HC     DURBAN     PORT KELANG
Type 45 High cube (HC)			~	Arkas Container Transport S.A. ⊘ as Supplier Carrier View Details
	Cle	ar Input	Search	EQUIPMENT PICK-UP → DROP-OFF 20 x 40HC SINGAPOR → ROTTERDAM

### Lease Containers

Increase your operational flexibility with SOC containers and find certified partners for one-way moves.

With xChange you send out requests to 600+ partners within seconds and know that you'll get paid on time.

Learn more about how container users and owners benefit from xChange:

### Find available equipment

Gain instant market transparency! Type in your pick-up and dropoff locations and choose the equipment type to find available SOC containers and trustworthy partners in more than 2500 locations within seconds.

"xChange helps us find hundreds of global one-way partners to balance our inventories."



### **Use Containers**

Select locations			~
China 😳			
South Kore	а		
United Aral	o Emirates		
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Seaco	SRL 🕑 as Supplier 💶 🛤	seCo	View Details
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	★ ★ ★ PICK-UP HAMBURG	DROP-OFF	View Details
EQUIPMENT 10 x 40HC Releases within 9 Triton C	★ ★ ★ PICK-UP HAMBURG	→ DROP-OFF SHANGHAI ◎ QINGDAO ◎	View Details View Details
EQUIPMENT 10 x 40HC Releases within 9 Triton C	PICK-UP HAMBURG 0 minutes	→ DROP-OFF SHANGHAI ◎ QINGDAO ◎	



YOUR COMPANY WANTS TO USE		1				
SHIPNER	APL					
Shipner Shipping and Agencies Pvt. Lt 🤡 💷	American President Lines Ltd. 🔮	NVOCC				
★★★★★ 5 stars   2734 reviews	★★★★★ 5 stars   2734 reviews					
👁 7 shared partners 🛛 📎 Karachi, Pakistan	Ø 7 shared partners	c				
Performance	- Performance					
🖒 Keeps requirements and balances up-to-date	🖒 Keeps requirements and balances up	-to-date				
Typically responds within 10 hours	Typically responds within 12 hours					
Picked up 95% containers from accepted Requests	Picked up 100% containers from acce	epted Requests				
🖒 Returned on average 2 days after the freedays ended	🖒 Returned on average 10 days after the	e freedays ended				
	Some open invoices waiting to be pair	Some open invoices waiting to be paid				
<ul> <li>Added security</li> <li>All Payments protected by xChange</li> <li>All containers insured against total loss through xChang</li> <li>Overtime Protection is enabled</li> </ul>	Dear Francisco and Jan, May deadline be extended? We are chec increase in demand is expected during Please also confirm if stock available co Thank you!	the first 15 days of July.				
BIMCO   Both companies signed the BIMCO Multiparty	Agreem June 29, 2020 12:52 PM	- Helene Montes (Shipner Shipping)				
	op-of anghai Dear Helene, Have a good day! Could you please inform Valencia? Thank you. Best regards, Devi	your drop off schedule for these units				

### Make more deals

Managing SOCs can finally be fun! Adjust the deal terms such as free days, per diem charges or pick-up credits, use the chat to negotiate with your partner and add insurance or container surveying without sending dozens of emails back and forth.

"We're having all our one-way containers run through xChange including total loss insurance."



### WALLET

### Payment handling automated and safe

xChanges saves you the time-consuming, error-prone manual work and frees up your resources. Whether it be payment handling, contracting or adding insurance, the platform automates these tasks for you and only sends notifications when something has to be done.

"I like the interactivity, user friendliness and service that is provided by the platform and the entire xChange team."



Current account balance			\$39,789.10	Latest In	nvoices			
Statements for April 2020								
<ul> <li>Dpening balance</li> <li>Credits earned</li> <li>Charges payed</li> </ul>	Per dier	ms for A	pril 2020					
Payouts and Transfers								
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Credit								
Credit	Per Diems			01 April 2020		\$25, 345.00		
Charge xChange Membership				01 April 2020		\$399.00		
Charge	Charge Other charges			01 Ap	oril 2020	\$25, 345.00		





**CONTAINER TRACKING** 

### **Receive tracking alerts in** real-time

Monitor all your one-way container moves on a real-time dashboard! Receive container status updates and tracking alerts, such as ETAs or misuse warnings, and only focus your time on the containers that really need your attention.

"xChange Tracking enables us to gain trust from our customers, make corresponding decision in a timely manner and ultimately help our customers save money."



### **Your Problems**

Time consuming search for available containers

A lot of emails back and forth to resolve operational issues and disputes (e.g. for repairs)

Limited number of trustworthy partners

Frustrating invoice creation, checking and payment collection

"Tracking" your shipment by searching for individual container numbers on various websites

### **Our Solutions**

Instant visibility on container availability

Frictionless online communication

Vetted list of 600 members in 2500 locations

Automated online payments

Real-time tracking dashboard with container alerts and status updates

### Get in touch

Get in touch with us to see how 600+ members, from small businesses to enterprise, are seeing value with xChange

